

# The ANNALIST

A Magazine of Finance, Commerce and Economics

Published Weekly by  
The New York Times Company

## The Annalist Barometer of Business

### Prices:

	Week Ending Sept. 8, 1923.		Previous Week.		Same Week, 1922.	
	High.	Low.	High.	Low.	High.	Low.
Stocks (Average of 50 Issues)...	82.79	81.25	83.11	80.63	89.85	87.50
Bonds (Average of 40 Issues)...	76.83	76.69	76.89	76.66	82.34	82.22
Annalist Food Cost of Living..	177.703		176.114		200.266	

### Finance:

	Week Ending Sept. 8, 1923.		Previous Week.	Same Week, 1922.
Federal Reserve Ratio.....	76.4		77.5	78.3
Money Rates in New York. { Call	4½ to 5¼		4½ to 5½	4 to 4½
Time	5½		5¼ to 5½	4¼ to 4½

### Production:

	August, 1923.	July, 1923.	August, 1922.
Unfilled Steel Orders.....Tons	*5,910,763	5,910,763	*5,776,161
Pig Iron Production.....Daily, tons	110,816	118,656	58,586
Building Permits.....Cities	85	167	153
Commercial Failures.....{ Amount	\$129,129,183	\$224,078,090	\$212,909,181
Number	1,319	1,231	1,714
Liabilities	\$34,335,000	\$35,721,188	\$40,279,718

\*July figures.

### Transportation:

	Period or Date.	1923.	Normal.	Per Cent. Departure from Normal.
Revenue Car Loadings:				
All commodities.....	Year to Aug. 25	32,069,176	26,804,345	+ 19.6
All commodities.....	Week ending "	1,069,932	918,171	+ 16.5
Grain and grain products.....	" " "	54,950	53,036	+ 3.6
Coal and coke.....	" " "	216,589	173,979	+ 24.5
Forest products.....	" " "	77,957	59,025	+ 32.1
Manufactured products.....	" " "	606,105	536,658	+ 12.9
Freight car surplus.....	3rd Qtr. Aug.	74,917	116,142	- 35.5
Per cent. of freight cars serviceable.	August 15	91.8	88.2	+ 4.1
Per cent. of locomotives serviceable.	"	81.9	72.9	+ 12.3
Gross revenues.....	July	\$535,577,355*	\$473,227,420	+ 13.2
Expenses and taxes.....	"	435,194,135*	421,453,286	+ 3.3
Rate of return on tentative valuation				
Eastern District.....	Year to Aug. 1	6.40	5.75	+ 11.3
Southern District.....	" " "	6.47	5.75	+ 12.5
Western District.....	" " "	4.17	5.75	- 27.5
United States as whole.....	" " "	5.51	5.75	- 4.2

\*Subject to slight revision.

New York, Monday, September 10, 1923  
Vol. 22, No. 556  
Ten Cents

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\$55,000,000

## Government of the Argentine Nation

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Dated September 1, 1923

Due March 1, 1924

Principal and interest payable in the City of New York in United States gold coin without deduction for any Argentine taxes or impositions present or future. Notes in denomination of \$1,000.

For further information regarding this issue of Notes reference is made to a letter received by the undersigned from Felipe A. Espil, Esq., Charge d'Affaires of the Government of the Argentine Nation at Washington, copies of which may be obtained from the undersigned and which he has summarized as follows:

**GENERAL:** "The Argentine Republic has an area of approximately 1,100,000 square miles or over one-third of the area of the United States, and leads all South American countries in volume of foreign trade. There are today 22,355 miles of railroad. The Government itself has considerable mileage under construction."

**PURPOSE:** "The proceeds of this issue will be applied to the payment of the \$50,000,000 Government of the Argentine Nation Two-Year 7% Treasury Gold Notes which mature on October 1, 1923, and for other purposes."

**GOLD RESERVE:** "The total note circulation amounts to Pesos 1,362,564,000 paper, which is covered by a gold reserve of over 80%, one of the highest in the world."

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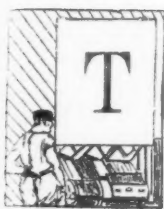
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## World Forces and Trends



THE terrific earthquake in Japan, though it destroyed many lives and much property, and has affected elements of business and industry all over the world, was not precisely a world force, or a world trend, in the sense in which those terms are used on this page, for here those terms imply an essential human element of more or less voluntary participation in and shaping of events. That the Japanese earth-shock was the most destructive in all history, speaking in terms of human interests, is pretty certain. Only within the recent past has a civilization of trade and intense factory industry brought so many human beings in the quake regions of the earth into compact bodies where the consequences of a great shock could be so enormously disastrous as that in Japan. As manufacturing and trade increase the population of the earth, and make the relations of individuals and of people with one another more intimate and more inextricable, they increase the number of persons and the amount of wealth that may be crippled or destroyed by some great catastrophe. Forecasting and prevention assume under such conditions something of the dignity of social salvation.

The likeness and the differences between great earthquakes and wars are particularly worth consideration when Japan, aided by the wealth and good-will of all mankind, is already recovering from her calamity; while on the opposite side of the world the greater nations are trying to avert a man-made, gratuitous war which might cost less in lives and property than the Tokio earthquake, but which would poison the world with a new infection of racial hatred. The admirable thing about an earthquake is its impersonalness, both in action and consequences. The survivors of a quake may grieve, or be cast down by their material losses—but they do not hate their fellow survivors. They can begin anew, unoppressed by the sense of human tyranny or injustice.

As a world force and trend, the peaceful settlement of the Italo-Greek crisis now being attempted by the Conference of Ambassadors at Paris, almost infinitely outranks, in its importance to mankind, the disaster in Japan. The fiery Premier of Italy, declaring that no other power should intervene between Italy and the Greek Government which had offended Italy's "dignity and honor," may be as dangerous as an earthquake, but he is far less dignified and impartial. How to control the forces he directs, and to prevent them from involving all Europe in new spirals of mutual hatred and revenge, is the most momentous problem Europe has faced since the end of the Great War. The problem involves a test of the League of Nations such as even those who disbelieve in the theory of its action ought to wish it to pass triumphantly. Italy has signed the pledges of the Covenant of the League. Real honor requires her to abide by her pledge, and to use

her relation to the Covenant as a means of avoiding strife and hatred, not of increasing them. Yet right in this point Italy—or Mussolini—differs in the wrong direction from earthquakes. These latter obey a consistent law of their own natures. When the nature of man is governed by no consistent law, we have such things as the Italo-Greek crisis. The news of the speeches pro and con on this matter were not overfull of hopefulness last week, but there are slight signs that Mussolini realizes he lives in the same world with other men, who can control him if they will. The great question is, Will they?

The suspected reluctance of France to seeing the Italian case dealt with by the Council of the League raises some fears that France, too, is nourishing reservations of her own with respect to the League's powers, and that she does not wish to see erected any precedent of interference by the Council which might later bother her own scheme of relations to the rest of Europe. Occupation of the Ruhr is one rather important matter in which France has already declared her unwillingness to have the League intermeddle. She desires guarantees against German military action, but it is not at all clear that she sympathizes with the idea of guarantees to any other nation against French military aggression. This very point embodies the present greatest danger to the success of the League—the little powers want guarantees, the larger powers (excepting Britain) are not really willing to be bound by guarantees. It will be a great triumph for sanity and the humane sense if Lord Robert Cecil and his supporters can create a public opinion (and mobilize behind it some forces of compulsion), which will effectively reach nations and Premiers whose sense of "destiny" is rather too large for this comparatively small and crowded world.

In the perpetual problem of reparations and the Ruhr occupation there has been no really visible progress during the week, except that the already worthless German mark has become so much less than nothing (57 millions for one dollar at the week's low point) that it seems an impossible support for much longer resistance in the Ruhr. Some meaning, however, begins to attach to the reports concerning an industrial alliance between the French and German industrialists, which may offer a basis of co-operation after passive resistance has been abandoned and the French occupation has been reduced to an inoffensive form. This idea has come forward at various times in the past, and it is not an impossible or entirely improbable basis of settlement. It would erect, however, a Franco-German metal trust which, if managed at all according to the German methods of prewar times, would establish between industry and two strong Governments an alliance that might seriously annoy the rest of the world. At bottom, whatever negotiations of this sort are going on are attempts at a union by German "big business" with French "big business."

The prospect may allure the tentative partners to it, but it cannot look good to England nor to any American with a due "sense of kind."

British policy on reparations has apparently spent itself and seems to be waiting for the assuredly very cautious and deliberate movement toward that rapprochement with France which is supposed to be one of the keys to the German Chancellor's policy. Meanwhile, British trade is poor and her million and a quarter of unemployed provide her with a reconstruction problem not wholly inferior in seriousness to the problem of the same name in France. There is one vital difference—France's expenditure on her reconstruction pro-

motes production and increases tax revenues; neither of those salutary consequences follows on British Government doles to the unemployed.

America is doing fairly well, with business active enough in most directions to satisfy all but those whose preferred seat is on the safety-valve lever. But Americans are not speculating, either on the New York Stock Exchange or in orders for new goods. How long this prudent attitude will last, or whether it can and will endure to the final obliterating of business cycles, is a question that may require much time to answer, but it is worth watching.

## World Forces and Trends

### The American Situation



INFERENCES based upon expected economic and financial effects from the earthquake disaster in Japan formed together the largest influence on business last week, but it was evident by the end of the week that immediate effects in this country on any large scale were not likely, and the earlier forecasts of great trade stimulation were wisely laid by. The European situation, admittedly disturbing in its possibilities, had comparatively little effect here, outside of the foreign exchange market. So also the anthracite strike, though its possible consequences include much inconvenience and popular irritation in the northeastern part of the country, was largely disregarded as a business element. There were some disturbances resulting from the Japanese crisis, notably in the silk trade. Moderate depression in Japanese Imperial and Municipal securities was a natural result of the disaster, but there was an almost immediate partial recovery. Net losses were small, for the Japanese Government is in excellent financial position. New loans on a large scale are expected, but the credit of the empire is and long has been so good that this outlook causes no concern here. On the whole, business continued much as for the last two weeks, with a somewhat more hopeful tone, an increase of orders in some lines, immense loadings of freight, but no particularly definite or different outlook on the immediate future.

Destruction of great stocks of silk at Yokohama, as reported, caused a sharp rise of prices in the New York market, and so much unsettlement that the trade association suspended all dealings in raw silk for some days, until a more accurate account of the situation could be received from Japan. So far as the news covers this matter at all, a marked shortage in Japanese raw silk, and in consequence considerably higher prices, is an almost certain result, likely to continue through at least several months if not to the next season. A natural effect of this expected shortage and of higher prices, was to improve the position of cotton. With silk scarce and high it was felt that fine cottons would be in greater demand, and this view stiffened the price rather markedly. Mill reports, however, show no particular increase of buying, and mill operations in general are on nearly the same reduced schedule as for some weeks past. Better buying from Europe, and especially from England, apparently cannot be much longer postponed if the mills abroad are to produce for the coming season.

Expectation in the steel industry that it would be called on to supply a great amount of steel for reconstructing the ruined cities of Japan were to some extent justified by many inquiries from Japanese exporters early in the week at the New York offices of the leading steel producers, and large shipments for temporary fireproof housing are already planned. Steel sheets were shipped to Japan throughout 1922 to carry out compliance with new fire-protection laws in Tokio, the total shipments to the end of the fiscal year ending with June of last year reaching nearly a quarter of a million tons. Within the trade it is not expected that orders for other than emergency materials, including piping, nails and wire rods, will develop for some time to come, since the planning of permanent reconstruction on a large scale (such as is probable) will require months of preliminary work. When the replanning of cities, which is certain to result, has been settled there will then come up the character of the new buildings to be erected, and that point in the process will result in heavy ordering of structural steel abroad. The Iron Age, commenting on the prospect, remarks that the slow erection of steel buildings in San Francisco, after the earthquake of 1906, has convinced the trade that there is no Japanese rush at hand except for emergency materials.

The week's chief feature of interest from the domestic point of view on steel was the announcement of the considerable reduction in pig iron production during August. That month showed the closing of twenty-eight blast furnaces, on top of twenty-five closed in July. Steel production for August is also expected to show a decrease, but a smaller falling off than pig iron. Shipments of finished steel products during the month were in excess of new orders. One of the largest

independent producers in Chicago has reduced prices, but it is not certain that this course will be widely followed. The forthcoming demand from Japan—unless European mills undercut ours—may furnish the desired stiffening to prices. So far as it goes, the reduction in pig iron output indicates some slackening of the lines of business which depend on it as raw material. Railroads have been buying rails heavily in the Chicago district for delivery next year.

Unfilled orders of the Steel Corporation are generally expected within the trade to show a decrease of between 400,000 and 500,000 tons from the figure at the end of August. This estimated reduction is considered greater than new orders placed with the corporation during August, from which it is inferred that owing to their prompter deliveries, producers of less size (with less business ahead) are getting a disproportionately large part of the orders. The disposition to buy only for immediate needs seems to be as marked among steel users (barring railroads contracting for next year's rails) as it is in most other lines of business. That hand-to-mouth disposition, which has been the subject of much comment ever since the March peak of business crumbled, appears to mark the revival of ordering which is now appearing in various lines.

The effects here of the unsettled situation in Europe, particularly the Italo-Greek crisis and the attempted intervention of the Council of the League of Nations, were comparatively slight. Our direct trade with the two putative contending nations is small—in the case of Greece almost negligible. War could bring to this country no materials orders of consequence, because not even Italy is in position to buy much in the dollar exchange, which is so emphatically against her, while Greece is practically bankrupt.

Insurance losses due to the earthquake are expected to be very slight in this country, though the effect will be greater in England, especially if the marine losses are as great as first reports tended to indicate. There was some fear that the companies involved would have to market large amounts of securities, thus unsettling that market and affecting sterling exchange, but this first prospect has been in large part discounted. Since the San Francisco earthquake of 1906 practically all policies covering risks in earthquake regions have specifically excepted damage due to that source, and this foresight is expected to protect most of the companies against very serious losses—with the possible exception, as noted, of some marine companies.

There will be, however, and inevitably, large Japanese buying of steel and other building materials and equipment in this country after the emergency rescue building stage is over and permanent reconstruction can be undertaken on the large scale which is practically certain. Business is business—to a great degree, at least—and orders are orders. But war orders are not quite clean spiritually, and orders which represent further sacrifices by an unoffending people scourged by the forces of nature can hardly be received with unqualified enthusiasm.

Among the indications in the domestic field, one of the most striking was the immense freight loading recorded for the week ending Aug. 25, a new high record for all time, amounting to 1,069,932 cars. This is more than 51,000 cars in excess of the highest record previous to 1923, and 29,000 cars above this year's recent high record. Referring to the comment made on this page last week, that there must be a great increase in loadings to maintain the 20 per cent. above normal which has marked the goods movement of this year, it is interesting to see that even the phenomenal loadings of this latest reported week are a trifle under that 20 per cent., at 19.6. Reduction in anthracite shipments, if the strike is much prolonged, is the only visible prospect of a decrease in shipments for the next few weeks.

Manufactured products, making a new high record at 606,105 cars, furnish perhaps the most striking feature of the week's record, and indicate, apparently, an increased and perhaps growing movement in buying which will displace in large part the attitude of uncertainty which has prevailed in many lines through the Summer.

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# World Forces and Trends

## *The Situation Abroad*



JAPAN'S grievous punishment by one of the severest earthquakes yet recorded, has economic aspects of an unusual sort. Even if the deaths in the ruined cities should prove to be fewer than at first reported, the loss of life and property together make the results, in a material aspect, comparable to those of a considerable war. The outstanding difference is that in the case of this earthquake there is only sympathy and helpfulness for Japan the world over. Assistance in money, supplies and skilled workers is coming to her from all quarters of the globe, and America may properly take a reasonable pride in the fullness of the response from this country. Without straining logic, it is perhaps safe to say that no other circumstances could have done so much as these to intensify the friendly feeling between Japan and the United States. Even if the reported destruction of several of her most powerful battleships has actually happened, the renewed demonstration of the good-will of our people ought to be one of the surest guarantees of the purposes of the Four-Power Treaty.

Inadequate reports make it impossible to judge the precise scope of the destruction any more accurately than the loss of life. It is fairly clear, however, that the blow fell on the shipping and manufacturing section of Japan, and therefore that the economic and business reactions in Japanese trade with other countries are likely to be rather serious. In the reconstruction which will follow the disaster, it is not unlikely that the manufacturing interests will migrate to Kobe and Osaka, where they will be fairly outside the most energetic earthquake zone of the islands. Reported alterations in the bottom of Tokio Bay and at the naval station Yokosuka must be taken with a large grain of salt until verified. If such changes should have taken place, they would involve problems of readjustment more serious than those of mere physical reconstruction.

Mere material loss, in terms of money, will be very heavy, and will in all probability lead to the floating of large loans abroad—a movement to which the bankers of the world will be hospitable because of the good credit and financial habits of the Empire, and the large gold balances which she holds in foreign capitals. No one doubts that Japan will restore her ruined areas with energy and good judgment, coming through this trial in some respects stronger than she was before. An evidence of this general estimate of her condition and disposition was shown in the comparatively small fall in Japanese securities on the New York market, and the rapidity with which they made up a part of that very natural loss.

The intimate relations of nation to nation through their trade interests was strikingly shown in the American raw silk market, which draws nearly all its supplies from Japan. First reports that more than half the silk stocks in Japan had been lost, threw the American market into such confusion that trading was suspended until the true state of affairs could be determined. Many inquiries came to American steel makers for various emergency supplies, particularly sheets for the roofs of temporary buildings. Other orders for heavier, structural steel, and for a great range of building hardware are certain to follow when serious reconstruction is undertaken; but that will follow slowly. Another economic feature, in a different part of the world, is the concern of Australian wool growers, who found one of their best markets in Japan, where the woolen mills are now supposed to be in ruins. This market has apparently been cut off, at least for some time. The scarcity of Japanese silk in the United States has strengthened the price of cotton, which it is thought will have to be used in some degree as a substitute for silk. These examples are enough to suggest the degree of American self-sufficiency.

In Europe, the center of the stage is occupied with efforts on the part of the powers to bring about a peaceful and just settlement of the crisis between Italy and Greece over the murder of the Italian members of the Albanian boundary commission. Greece appealed, week before last, to the League of Nations. Italy, speaking through the mouth of Mussolini and his envoys to the Council of the League, declared that the question was one of national dignity and prestige which Italy must settle by and for herself; that it was not an issue in which the League of Nations had any right to intervene; and that (so it was reported), if the League did not stay outside of the dispute, Italy would stay outside of the League.

It was a somewhat curious circumstance that the annual meeting of the Assembly of the League took place at Geneva last Monday, when the question of a settlement through the League had reached the first fever pitch of intensity. The opinion of the smaller nations which, of course, are the most numerous in the total of fifty-two there represented, was unanimously opposed to Mussolini's attitude and

contentions, and seemed on the point of launching some action of its own when the Council of the League asserted its prerogatives under the Covenant to deal first with the matter. Lord Robert Cecil, in the Council, and with the added prestige of a British Cabinet Minister, asserted that Italy was bound by her signature to the Covenant to submit the matter to consideration by the Council, which was charged with recommending a suitable course of action. Lord Robert, who is the recognized champion of the League, insisted in the public discussions with the Council, at which the Italian and Greek views of the situation were ardently presented, that the articles providing for the peaceful settlement of international disputes through the Council was part of the Versailles Treaty and of three other post-war peace treaties; and that if Italy repudiated her obligations under the Covenant, all the treaties must necessarily fall together. Immediately after the murders, week before last, Italy had made same reference to the special interest of the Conference of Ambassadors (under whose authority the boundary marking was being made), in investigating the facts of the outrage and in asserting its authority, and at the end of the week the question seemed to have passed at least temporarily into their hands.

A private meeting of the Council on Thursday was unable to reach a unanimous decision on what action would be appropriate. That some diversity of judgment was probable may be suspected from the composition of the Council, which in addition to representatives of the four Allies, the British Empire, France, Italy and Japan, has been enlarged by six other members elected annually by the Assembly of the League: these additional members represent Spain, Belgium, Brazil, China, Uruguay and Sweden. Each representative has one vote, and a unanimous vote is required for a decision. At last week's meeting Spain proposed a definite plan of settlement, but it was not adopted, apparently, by the Council, and Italy rejected essential parts of it.

Evidently those members of the Council who are most intent on asserting the authority of the Council in the present instance, and the obligation of Italy to submit to it, thought it inadvisable to bring the matter of a plan to a vote—or at any rate to take any public action which might suggest a division of interest on so vital a matter in the functioning of the League. The Council in the end handed the matter over to the Council of Ambassadors. There is reason to think that France was not in full sympathy with the idea of the Council's passing on the Italian case against Greece. France has no friendship for Italy—has, on the contrary, contended unsuccessfully against Italy for the naval dictatorship of the Mediterranean. The naval equality of France and Italy which was embodied in the Washington Limitation of Armament Treaty was one of the main reasons for the long delay of France in ratifying the treaty. Moreover, France has been disputing with another member of the Council, Britain, the legality of the French occupation of the Ruhr, which Britain lately suggested might be referred to the International Court of Law—just as Mussolini has suggested referring the question of the Council's authority to that Court. It is quite conceivable that France is unwilling to see a precedent for interference set up in a form which might ultimately be used in opposition to her own national plans.

Obviously, the League has reached a very critical point in its career. If the signed pledges of its signatories cannot be enforced against them through the pressure of their own sense of honor, and through the force of international opinion—which in this case is solidly against Italy—there remains only one possible last means of coercion—namely, the economic isolation provided for in Article 16. If the few nations which supply Italy with her indispensable supplies of coal (mainly England) should shut off such supplies, and actually prevent all commerce with Italy, even a few weeks of such pressure would undoubtedly produce results. The weak points in this plan of economic coercion are that it might cost the upholders of League authority who put it in force as much or more than the nation against which it was directed; that not all Governments have the ready power to decree and enforce such a suspension of trade, and that in some the policy would be defeated by the force of public opposition. France might very comfortably refuse to let coal from the Ruhr go through to Italy, as it now goes. But for England to stop exports of her coal to Italy would be to add to the already staggering disorder of her unemployment and would reduce still further a foreign trade total already inconveniently low. If this problem of applying economic pressure without too much damage to the applicator can be solved, the League will have demonstrated a weapon of almost unlimited possibilities. It may well be suspected that Mussolini's attitude of defiance toward the Council may rest on his conviction that no other member of the

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# JAPAN AND THE ECONOMICS OF DISASTER

By CHARLES HODGES

Assistant Director, The Division of Oriental Commerce and Politics, New York University



FROM every standpoint, the Japanese catastrophe comes at a most critical time. It has thrown upon the war-stricken business world new burdens of reconstruction that, overnight, have reacted upon international price levels; affected economic possibilities in a score of countries, and registered the delicate financial interdependence of nations today on the London and New York markets. In its direct effects upon economic Japan, the wiping out of Tokio and Yokohama has struck the business system a body blow without warning just at the time the Japanese policy of deliberately delayed deflation seemed coming to its last difficult corner. Politically, a change in government of profound moment, was actually taking place. To the student of international relations, the diplomatic horizon across the Pacific has been shaken with far-reaching probabilities.

But it is the economic aspects of the Japanese disaster, neither the political nor the diplomatic, which hold the major interest for other peoples. In its international bearings, it is a dollars-and-cents proposition of particular moment to the finance, industry and commerce of the United States.

Economically speaking, 1923 was destined to be Japan's transitional year in the period of post-war readjustment. The first to feel the great world sweep of deflation, Japanese business has been the last to accept the full consequences of the general recession of price levels after the armistice commercial boom. This was not a blind attempt on the part of Japan to defy economic law. It was a deliberate policy of State initiated by the Japanese Government and carried out with reasonable success up to this Summer by the business and financial leaders. The entire resources of the State and the business world were utilized in a systematic effort to bring Japan into line with declining international prices by easy economic stages.

In so far as a continued dominance by Japanese business of its war-won markets has been concerned, this placed the economic system of the Mikado's land at a decided disadvantage. After-the-war competition from nations pursuing a policy of forced deflation cut into the volume of Japanese exports. Consequently the favorable trade balances of the great war period, upon which Japanese business prosperity was pyramided, were sharply reversed; with trade, industry and finance far overextended at peak prices, heavy annual imports loomed large on Japan's account with the world. This situation had obtained through the first half of 1923, intensifying the adverse trade balance, as indicated in Figure I. To the picture there must be added another factor in the industrial depression hitting Japan in the Summer months with renewed force—that of unfavorable conditions abroad, both economic and political, such as the anti-Japanese boycott in China, cautious American silk buying, and the repercussion of constant European crises in the Near and Far East.

The Japanese situation stood, therefore, on the eve of the Tokio catastrophe approximately as follows: High-priced overstocks around the neck of Japan's industry like a millstone in 1920-21 had been worked off. Excepting the speculative troubles of the silk interests in 1922, there had been no spectacular breaks in finance or commerce. Financially the State had become more

## A Graphic Picture of the Japanese Situation

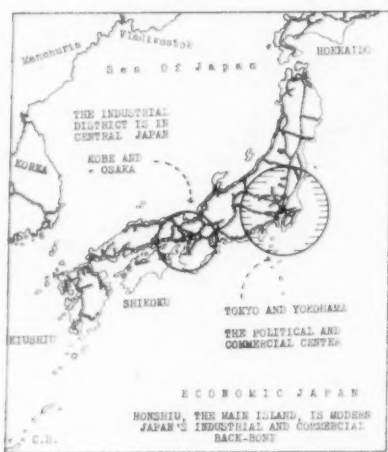
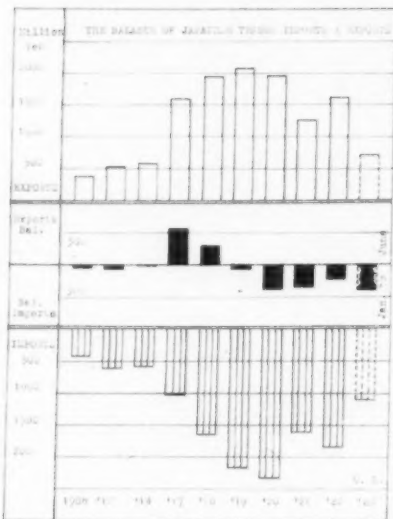
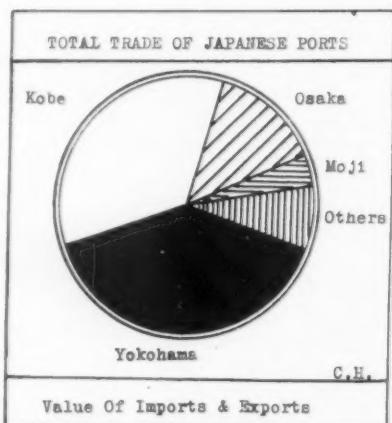
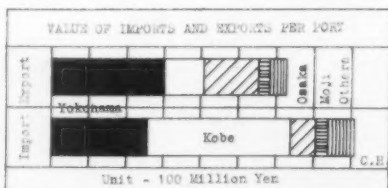


FIGURE II.



Source: Charts Of Yokohama Chamber Of Commerce 1922

FIGURE III.



Source: Charts Of Yokohama Chamber Of Commerce, 1922

FIGURE IV.

conservative in both the volume of paper issued and the matter of reserves, ceasing the war practice of inflating to the limit against specie to Japan's account abroad. Private banking was fortifying itself by increased amalgamations against large failures due to frozen credit. But, though the mid-year settlements had been carried through to the point where the note issue was dropping, lethargic industries and the large unfavorable trade balance were causing uneasiness. More than that, Tokio wholesale prices, while receding slightly, stood far in excess of the first of the year. As a barometer of business conditions, therefore, we had:

## A Japanese Business Index

Date	Tokio Wholesale Prices (Bank of Japan) Index No.—56 Commodities
Average For	
1913	100
1914	95
1917	147
1918	193
1919	236
1920	259
1921	200
1922	196
January 1923	184
March 1923	196
June 1923	262
July 1923	254

Japanese business men had rounded the dog-days of trade apparently when they looked for noon of Sept. 1 to usher in the better times presaged by the opening of the heavier silk export season. Raw silk stocks for shipment overseas were replacing the stores of rice and cotton imported into Japan, especially in the Yokohama warehouses. The humid week-end was draining Tokio and its port city of all who could leave the slowed down wheels of trade.

Between Saturday and Monday the political and commercial heart of Japan, contained in the capital at Tokio and the great port of Yokohama, was stricken by the great disaster. At first sight, it would appear that the London and Liverpool of the Orient—with their stupendous aggregation of values—had been wiped out of the world's commercial calculations by the earthquake, fire and tidal wave. Situated in the Pacific elbow of the main island of the Japanese Empire, Tokio and Yokohama had dominated the development of modern Japan. The business effects of their destruction may be summed up as the temporary elimination of the Wall Street and Port of New York of the Mikado's land. Along with them has gone one of the two most productive areas of Japan, together with the greatest of the two converging centres of transportation serving the western and eastern parts of the veritable backbone of the nation, indicated by the shaded circle on the map in Figure II.

Now the national wealth of Japan after the great war, according to the figures prepared by the Census Board for the League of Nations, stood at 86,600,000,000 yen in 1919, as compared to 32,000,000,000 in 1913. In the fourteen years between the opening of the Russo-Japanese War and the closing of the European conflict, that is, from 1905 to 1919, Japan's assets increased from three to four times in value. Apart from the land area of the empire, buildings and agricultural production, the great expansion in Japanese wealth is laid to things needed for a higher standard of living by Japan's 56,000,000 people: increases in manufacturing plants; more valuable communications and public works; increases in



maritime tonnage, and much greater industrial production and specie holding. Light on Tokio and Yokohama losses is thrown by the reports of the Insurance Department of the Japanese Government, values covered in 1921 being:

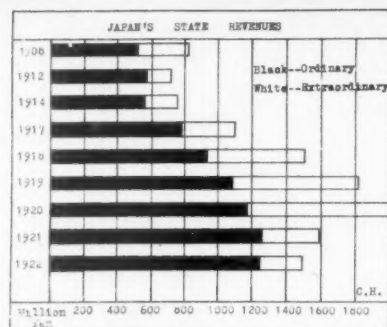
Property	Tokio Yen	Yokohama Yen
Movable Property....	1,040,983,000	843,494,000
Buildings, Etc.....	754,183,000	143,350,000
Totals .....	1,795,166,000	986,844,000

This would give a current inventory of about 3,000,000,000 in the aggregate, assuming the figures to be approximations of present values. To the amount must be added the earthquake losses of a dozen smaller cities and many large towns in the affected area, from Nagoya, considerably eastward, to Yokosuka and the Izu Peninsula. The gross loss must lie between 500 and 1,500 millions of dollars in gold figures.

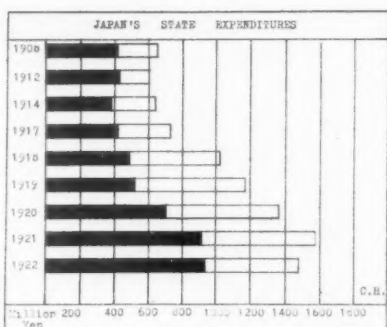
Therefore, in the first place, we have a replacement charge upon Japan's total wealth not likely to exceed a twenty-fifth, or 4 per cent.

Second, a considerable amount of the apparent loss will be found recoverable even after the current reports are discounted. For instance, while the great stocks of raw silk in Yokohama are gone, considerable must still be in the silk producing districts, and the basis of the industry in this part of Japan lies in the country, the cocoons for future crops being intact and the filatures probably far from being wholly destroyed.

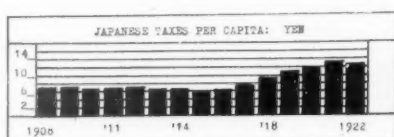
Third, Tokio and Yokohama represent the great consuming area of present-day Japan. The industrial basis of Japanese prosperity lies east-



Source: Ministry of Finance, Tokyo, Annual 1922  
Figure V.



Source: Ministry of Finance, Tokyo, Annual 1922  
Figure VI.



Source: Ministry of Finance, Tokyo, Annual 1922  
Figure VII.

ward in the mid-Japan region typified by the Chicago of the East, Osaka, and its strategically situated sea outlet, Kobe. While the centre of modern political and financial life had been Tokio, its industrial interests were small indeed compared to the astounding development of great enterprise in Osaka. Moreover, although Yokohama had long controlled Japan's foreign trade with the West, Kobe stood, even before the disaster, very close to its rival in world trade. Only Yokohama's control of the exceedingly valuable silk shipments abroad enabled it to maintain its place; the gross volume of foreign trade originating in Kobe and Osaka, as shown by Figure III., combined have been forcing the older port into the less important rôle. The trend of the times is shown by their overwhelming command of the import trade; here, Figure IV. reveals, Kobe alone exceeds Yokohama's volume of commerce.

Viewed in economic terms, then, there is every reason for confidence as to Japan's fundamental soundness. Summarily, while Japan's national wealth in the aggregate will be diminished, the wealth-producing machine of the Makado's land upon which her future rests is far from destroyed. True, the costs of replacement will materially affect the progress of Japan over a considerable span of years. Although the financial organization of Japan is being badly strained the industrial foundations of modern Japanese power lie primarily outside the zone of the catastrophe. In a word, Japan is still a going concern, but admittedly weakened—the effectiveness of her reconstruction resting on many factors not entirely under her control.

Continued on Page 346

# The Spring Wheat Crisis

By Carl H. Getz



**A** STRIKING statement of the crisis in the Spring wheat States of the Northwest is given in the following interview with one of the foremost American authorities on wheat production, Dr. John Lee Coulter, President of the North Dakota Agricultural College.

"The present wheat crisis," said Dr. Coulter, "is outside of the control of the farmers in the Spring wheat States of the Northwest, and it is beyond their opportunity for improvement. The present world excess is not of their making and the present depression in prices is absolutely beyond their control. The fact of greatest importance in the Spring wheat area, in which North Dakota and South Dakota produce the greatest amount of wheat, with Montana and Minnesota next in importance, is that the wheat acreage in the Spring wheat belt ranged from 17,500,000 acres to 20,000,000 acres during the long period from 1900 to 1917. During this period wheat production was on the average profitable for the great body of wheat-growing farmers in the Spring wheat belt. There was general prosperity among wheat-growing farmers over Minnesota and the Dakotas, Montana and the balance of the area. It is true that in restricted districts, sometimes extending over several counties, rust or grasshoppers or drouth or hail or hot winds might for one or more years result in losses and considerable areas suffered loss for individual years, but taking the entire period from 1900 to 1917 wheat growers in general were successful.

"Then came the war demand for increased production, and the years 1918 and 1919 brought the acreage up to more than twenty-five million. (The declaration of war in the Spring of 1917 was too late to affect the acreage of wheat planted in the Spring wheat belt.) In so far as the yield of wheat was reasonable in war years, farmers prospered during this period. Unfortunately, 1919 gave a yield of only eight bushels an acre over the entire Spring wheat area, and therefore that year was no better in general than the average for pre-war years.

"As soon as the war crisis had passed, farmers in the Spring wheat belt were advised to reduce their Spring wheat acreage to at least the normal of the pre-war period, and all of the agricultural advisers, including not only the College of Agriculture, the Extension Division and the Experiment Station, but also the agricultural press, went further than this and urged that the wheat acreage be reduced several million acres under the pre-war average, and that corn, pasture, hay crops, live stock and other features of a diversified system be substituted for

the more exclusive wheat farming. Farmers in general studied the advice given and recognized its soundness, and by 1922 the wheat acreage in the Spring wheat area had already been brought down to the average or pre-war period. The acreage for 1923 was brought down to 18,500,000 acres. In Minnesota, North and South Dakota the acreage was brought 3,250,000 acres below the five-year pre-war average.

"The present crisis among the wheat growers therefore cannot be charged to the wheat farmers in the Spring wheat belt, because they co-operated one hundred per cent. with the Government in time of war in increased acreage, and again, since the war, have co-operated with all authorities beyond expectations in their decrease in acreage.

"Outside of the United States," said Dr. Coulter, "Canada has added practically 13,000,000 acres to the world surplus since pre-war years, during the same time in which American Spring wheat production has been reduced nearly 3,500,000 acres. Australia, India and South America have added another 6,000,000 acres. At the same time the situation in importing nations from the standpoint of a market for the world surplus has been anything but favorable. "It rests with us, then, to further examine American production outside of the Spring wheat area and determine whether farmers in other parts of the United States are responsible for the present crisis.

"During the war period, States like Maine, Vermont, New York, Pennsylvania, Virginia, West Virginia, the Carolinas, Georgia, Ohio, Michigan and possibly others greatly increased their acreage of wheat in response to national and world demands. This response was laudable and a great service. When we turn to the acreage for 1923, however, we find that these States have continued their war program and they are helping mightily to produce the present crisis. The States named above have in 1923 more than a million acres of wheat above the average of pre-war times. This addition is enough to turn the tide between success and failure in the great central Mississippi Valley cropping system.

"When we turn to such corn and livestock States as Illinois, Iowa and Missouri, we find that these States responded to the war cry for increased acreage, but again we also find that at the close of the war they did not turn back to the old farming program of pre-war days. These three States have in 1923 practically two million acres more devoted to wheat than during the pre-war period (the actual acreage in 1923 is 1,796,000 acres greater than the average from 1909 to 1913.)

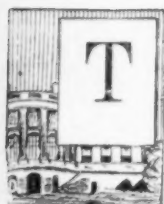
Continued on Page 336

# The Commerce Department

## Financial and Economic Policy of Italy

Special Correspondence of The Analyst.

WASHINGTON, Sept. 8.



THE recent spectacular developments in which the Italian and Greek Governments became involved attracted widespread attention among those who were watching closely the efforts which the Italian Government, with a considerable measure of success, has been making to readjust its financial and economic affairs, in spite of the inconveniences caused by the French occupation of the Ruhr and the curtailment of shipments of German reparation coal.

Studies made by the Department of Commerce and by economists representing private financial institutions indicated that the new Italian Government was at last working things out so that trade relations with the United States and other nations were becoming more favorable; that progress was being made toward balancing the Italian budget and that the necessity of increasing the public indebtedness in order to cover budget deficits was practically eliminated. Information as to whether or not the latest political upheaval will seriously embarrass effective reconstruction is awaited with considerable anxiety.

A review of America's foreign trade, prepared a few weeks ago by the Western European Division of the Department of Commerce, drew attention sharply to the fact that the value of our commodity exports to Italy in the first half of 1923 increased 40 per cent. while our imports from that country increased 62 per cent. over the same period in 1922. Italy showed the greatest proportionate increase of trade with the United States in the period under observation of any large European country. Both countries, it was stated, "have shown great progress in their own internal economic development recently and, as a result, there has been a mutual expansion of trade between them."

Another encouraging note was sounded by H. C. MacLean, American Commercial Attache at Rome, who, in a recent survey of Italian Government finances, showed the steps which were being taken to readjust taxation, control the Italian public debt and equalize current expenditures and revenues. He recognized the difficulties which lay in the path of those in charge of the Italian Government, but, on the other hand, he believed encouraging progress was being made.

Italy's financial problem, however, cannot be said to have been solved. The revised budget for the new year represents a promise rather than a reality. Even if the promise is fulfilled, there will still be a deficit of 2,600,000,000 lire (excluding consideration of the railway construction and capital accounts, the elimination of which will require an effort probably disproportionate to the amount). As the deficit becomes smaller, the difficulty becomes greater.

However, if one considers that the budget includes 1,500,000,000 lire for war claims, 1,318,000,000 lire for war pensions and 374,000,000 lire for the railway deficit—all items that will gradually diminish—it must be admitted that within a comparatively short time a balance between expenses and receipts ought to be attained.

The present Government, sure of its position and with full powers to effect needed reforms, has both reduced expenses and increased revenues by broadening the basis of taxation and bringing into line those who had avoided their full share of responsibility. It has brought home to the Italian people the necessity for putting its finances in order, no matter what the sacrifice required; and if it steadfastly adheres to its present policy, it will have done much to hasten the return to sound conditions which are essential to healthy economic activity.

A few facts in connection with the success of efforts made to reduce the Italian budget deficit in the last three or four years is of especial interest in connection with the country's economic position. The Italian fiscal year is from July 1 to June 30. For three years, the effective receipts and expenditures, the difference between which represents the real deficit or surplus, were as shown in the accompanying table:

### Italian Receipts and Expenditures

	1921-1922 Lire	1922-1923 Lire	1923-1924 Lire (Estimated)
Effective exp'd/res.	24,848,000,000	21,513,000,000	18,181,556,000
Effective reserves.	19,678,000,000	17,060,000,000	15,565,528,000
Deficit	5,170,000,000	4,453,000,000	2,616,028,000

The figures for the fiscal year 1923-24, which indicate that the Italian Government hopes to reduce the deficit by more than 1,500,000,000 lire, as compared with the previous year, are necessarily estimates and the Government can carry through such a program only

### Italy's Public Debt

Items	March 31, 1923 Lire	June 30, 1922 Lire
Prewar debt	13,312,000,000	49,368,000,000
War loans	36,042,000,000	
Treasury notes (maturity 1 year or less)	25,021,000,000	25,312,000,000
Bonds maturing in 3 to 9 years	9,827,000,000	7,232,000,000
Note circulation account State	10,272,000,000	10,316,000,000
Foreign debt (at par)	22,081,000,000	21,615,000,000
Deposits, cassa depositi and prestiti	420,000,000	415,000,000
Total	116,975,000,000	114,258,000,000

by adhering strictly to the constructive program of wise taxation and reducing expenditures which it has mapped out. The trend, covering the three years for which the statistics are given, however, is distinctly hopeful, especially when it is taken in connection with the improved trade conditions.

"It was not to be expected," Commercial Attache MacLean commented, "that important economies could be effected in a sufficiently short space of time to reduce materially the deficit for the current fiscal year (1922-23). Instead, interest has centred around the revision of the estimates for the year 1923-24, when the full benefit of the reforms that are being made will be felt. The statements made by the Minister of Finance in this connection are very encouraging—more so, in fact, than was expected. The real deficit is placed at 2,616,000,000 lire, while it is estimated that the capital account (covering receipts and payments on account of loans) will yield net receipts of 1,428,000,000 lire, leaving a net amount uncovered of only 1,187,000,000 lire. Considering the difference between effective receipts and effective expenses as the deficit, there has been a reduction from the figure of 3,558,000,000 lire, as estimated in November, to 2,616,000,000 lire, or a reduction of 942,000,000 lire."

The revised total includes in estimated expenditures a further appropriation of 750,000,000 lire for war claims in addition to the appropriation of the same amount for which provision was made in the original budget, and this total appropriation will be covered by a bond issue not included in the estimate of effective receipts. The burden of the Treasury will be limited to 76,000,000 lire, at which service of the bonds is estimated. If we deduct from the real deficit shown by the revised estimates, the amount appropriated for war claims, the balance remaining to be covered is only 1,116,028,000 lire.

Attache MacLean, in his reports to the Commerce Department, made a comment of peculiar interest, in view of the developments of the last ten days:

"The Italian taxpayer can derive comfort for the statement that the financial pressure arising from the need, both of the central Government and of the local bodies for funds, has certainly reached its limit of intensity, both absolute and relative, and tends to diminish. The rate at which it will decline will depend upon the ability of those in charge of public affairs, and on economic and political conditions at home and abroad.

"It is admitted that to date too large a share of private incomes is being diverted from its natural field of investment to the public Treasury. However, a reduction of the financial burden imposed by the State cannot go beyond the point where the latter, which performs certain functions essential to private activity, would be destroyed."

The Italian Government was able materially to check in the fiscal year 1922-23 the rapid increase in the public debt which was witnessed in the two previous years. The actual increase was from 2,700,000,000 lire to 3,000,000,000 lire. A statement of the Italian debt is given in the accompanying table.

The Italian public debt on March 31, 1923, amounted to 116,975,000,000 lire, calculating the foreign debt of 22,081,000,000 lire (gold) at par. At current exchange rates this foreign debt would amount to approximately 88,000,000,000 lire, which would increase the total to 183,000,000,000 lire. Italy still leaves the question of its debts to the United States and Great Britain out of its calculations.

In the nine months from July 1, 1922, to March 31, 1923, the public debt increased 2,717,000,000 lire, whereas in the fiscal year 1921-22 the increase was 7,040,000,000 lire and in 1920-21 12,456,000,000 lire. Thus, the rate of increase has materially declined. The comparison is even more striking if we consider the character of the obligations which make up the increases for the years in question. In 1920-21

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SEP 10



# Official Washington : By RODNEY BEAN

## *The Federal Reserve Board's Efforts to Stabilize the Dollar*

*Special Correspondence of The Analyst.*

WASHINGTON, Sept. 8.



**S**TABILIZATION of the purchasing power of the gold dollar has become the concern of the Federal Reserve Board. Recognizing that the American dollar has become virtually a standard throughout the world for the measurement of values, the board has become convinced that the dollar must remain constant in the interest of both foreign and domestic commercial stability.

The trend toward the restoration of gold as a unit of account in the European nations with tremendously depreciated currencies has resulted in the use of the American dollar as a standard by which to measure commodity prices, currency values and security quotations in all markets. With the dollar in this important position in international business dealings, the board sees that changes in the purchasing power of the dollar over commodities become an important factor in world conditions. Any modification in the purchasing power of the dollar has its reflex in a corresponding change in the purchasing power of gold, thereby affecting the standard of comparison used in international trade and finance.

The return of the free movement of gold between the nations in response to the trends of international trade is awaited by the board as the moment when the vast stocks of the precious metal now held in the Federal Reserve System can be reduced to more normal proportions. But with nearly all the gold in the world held in the United States, the board sees that it behooves this country to prevent any depression in the purchasing power of the metal.

Exhaustive study of the gold problem by the board has revealed that gold has never lost its role as the standard in international trade. The unprecedented disorganization of currencies resulting from the war have not lessened the importance of gold as the indispensable basis of modern trade and financial economy.

Furthermore, the board sees that the persistence of the gold standard and the necessity for an acceptable unit of account in international commerce has been reflected in the position of the gold dollar. Just as foreign currencies have further and further depreciated, so has the dollar become more and more the measure in terms of gold of the value of those currencies, until it has come to be the link between countries on a paper currency basis and the gold standard. This position attained by the dollar, the board finds, is the outcome of both the gold position and the trade position of the United States.

Since free movements of gold, which formerly tended to equalize prices and keep exchange rates at par, no longer exist, a common basis for trade has been found to some extent by means of continuous readjustments of prices and exchange rates in such a manner as to bring to a nearly common level the buying power of currencies at home and abroad. As the board sees the present situation under prevailing conditions of depreciated currencies, the value of a currency unit is no longer related to its gold contents as fixed by law, but is measured by its buying power over commodities, and is related to gold only indirectly through the necessity in world trade of calculating the prices of commodities in terms of a common gold basis. The relation of the different currencies to gold is usually expressed by reference to the dollar, since this country is the only one in the world operating on an effective gold standard and with a free gold market.

In the last year, the board observes, there has been a pronounced tendency for prices in the United States and in countries abroad, and for exchange rates, to work toward a closer adjustment, with the consequence that prices when expressed in terms of gold have come nearer to a common level than at any time since the war. In the last few months, the values of most foreign currencies, as measured by New York exchange rates, have been moving downward while, coincidentally, wholesale prices abroad have been falling.

As a result of these changes in rates of exchange and price levels, the board finds that prices in different countries when expressed in terms of dollars, by allowing for the depreciation of the currencies in which prices are quoted, have tended toward a level throughout the world. The recent tendency toward closer and prompter adjustments between prices and exchange rates the board attributes partly to a clearer recognition of the consequences of currency depreciation and to a more widespread demand from the classes most unfavorably affected to have their wages or incomes on a stable basis expressed in terms of gold.

However, the board sees clearly the limitations within which the trend toward equalization of price levels operates. Although the prices of commodities with a well-established world market are virtually on the same plane the world over when measured in gold, the prices of

many commodities which have only a local market or are subject to Government regulations lag behind in the adjustment. Moreover, exchange rates changes in prices are likely to lag behind changes in inflation and to political developments than are prices, and it is believed that in a period of wide and rapid fluctuations of both prices and exchange rates, changes in prices are likely to lag behind changes in exchange rates, with the result that at such times the adjustment between prices and exchange rates, or between the internal and external purchasing power of a currency, is never complete.

The volume of paper money issued by foreign Governments and the central banks abroad is considered by the board as the chief influence affecting the value of these currencies. And in many European countries the volume of these note issues is on the increase, although efforts have been made by some nations to stabilize the currency and to halt the printing of notes. To a large extent, stabilization has been effected in Great Britain and Czechoslovakia through control of the amount of notes outstanding, followed by an appreciation of the currency both at home and abroad. By the aid of foreign loans, the currency in Austria has been stabilized at its current value. Attempts at stabilization in Germany and Poland have been failures.

But the continued depreciation of the mark, the board observes, has induced commercial and industrial enterprises in Germany to give up the use of the paper mark as a unit of calculation and to base all transactions on gold. The use of the gold standard in measuring values in Germany is spreading and the Government itself is trying to find a way of insuring a constant value for receipts from taxation.

Efforts to return to the gold standard, the board finds, are being made by other countries suffering from highly inflated currencies. In Russia, the State bank has issued a new currency, secured by gold, prime commercial paper and foreign exchange, which now serves as the unit of calculation in practically all important business transactions, and some smaller countries, such as Latvia and Lithuania, have recently undertaken currency reforms by creating new banks which issue paper notes under strict limitations as to gold reserves.

But attempts to restore sound domestic monetary conditions, the board observes, do not supply a means of making international trade settlements and, consequently, payments for imported goods, in so far as they are not covered by exports, are made through the transfer of credit in such centres as London and New York. Maintenance of balances in the principal financial centres has always been part of the machinery of international settlements, and upon the ability of countries to maintain these balances depends the continuance of their foreign trade. Such balances arise mainly from shipments of merchandise, but likewise from the sale of securities, the shipment of gold or commercial credits. The accumulation of such balances, the board maintains, is partly responsible for the relatively low interest rates in the London markets, which, together with the comparative stability of sterling, have in recent months led to an increase there in the volume of foreign security flotations.

While the foreign credit markets are not so closely adjusted to each other as they were when gold moved freely, yet the board sees even now an unmistakable relationship between interest rates and exchange rates, somewhat similar to the relation between exchange rates and price levels. And the fact that the risks and uncertainties of conducting trade in depreciated and fluctuating currencies has led to increased concentration of credit transactions in markets where balances have a stable value in gold is held by the board to be another indication of the role still played by gold as the ultimate standard of international trade settlements.

Finding that gold still reigns supreme as the standard for the measurement of values throughout the world, the board contends that this country has all to gain through the restoration of the gold standard.

"The United States," says the Federal Reserve Board, "has an interest in the restoration of the gold standard in some form as a means of placing trade relations upon a more stabilized basis of prices, exchange rates and interest rates. The abnormal concentration of gold in this country has long been recognized as presenting a peculiarly difficult problem in the administration of credit, because the present gold movements are not responsive to trade and credit requirements. From the standpoint of domestic credit, as well as from that of international finance, therefore, policies affecting the position of gold must be shaped with a view to the ultimate re-establishment of free gold movements. At a time when countries with depreciated currencies are pursuing policies which seek a gold basis for their monetary system, it must be recognized that the true economic function of central gold reserves is their use in the restoration of the international gold standard."

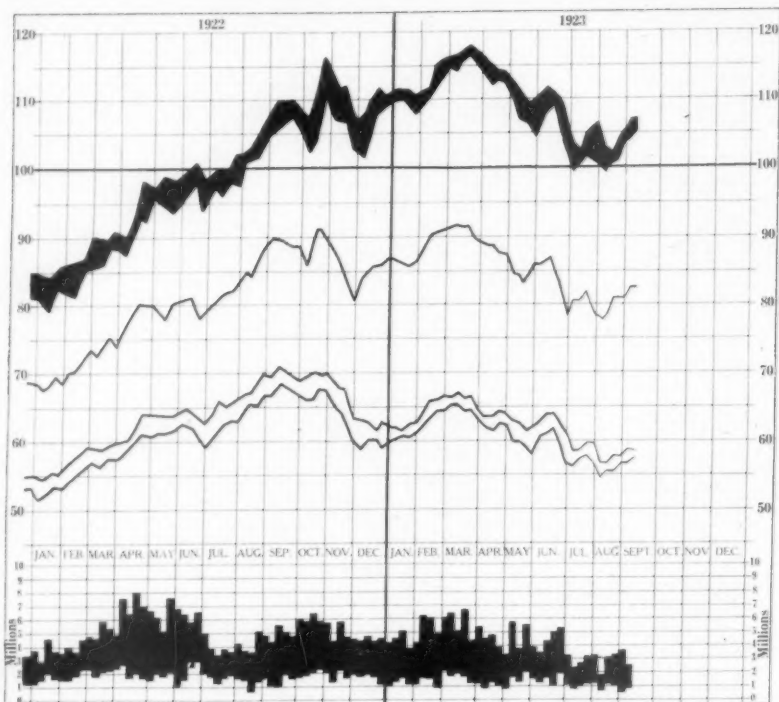
# Stocks



IN the face of the development of a number of startling, and what would under ordinary circumstances be unsettling factors, the stock market maintained a fairly good tone most of last week and prices at the close were moderately higher than at

the end of the preceding week. The three factors of major importance to which the market has been obliged to pay attention, were the Japanese earthquake disaster, the occupation of Grecian territory by the Italians and the decision of anthracite coal miners to go on strike. Despite the gravity of each one of these developments and the possibility of further economic unsettlement as a result of them, the market on most days of the week maintained a good tone. The day-to-day sessions were small ones and not particularly broad; nevertheless, the market is more or less impervious to the development of startling news.

The first news of the Japanese disaster reached this country at a time when the market was closed, but because of the confusion in the Far East and the fact that lines of communication were broken, details of the disaster were greatly delayed, and it was not until the middle of the week that a clear idea of the extent of the horror could



In the upper portion the black line shows the closing average price of fifty stocks, half industrial and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the height of the black area shows total weekly volume of sales, and the height of the white area beneath it the weekly volume of the fifty stocks used in the preparation of this chart.

## Shares Sold on New York Stock Exchange Week Ended Sept. 8, 1923.

	1923	1922	1921
Monday .....	Holiday	Holiday	Holiday
Tuesday .....	585,550	886,875	734,800
Wednesday .....	555,500	990,704	626,125
Thursday .....	593,100	901,420	490,210
Friday .....	518,603	1,058,555	701,103
Saturday .....	247,405	499,200	551,700
Total for the week ..	2,500,158	4,336,754	3,103,938
Year to date, 162,931,284.	Same period year ago, 176,468,236.		

### Twenty-Five Railroads

	High	Low	Last	Net Change	Same Day Last Year
Sept. 3.....	Holiday				
Sept. 4.....	57.92	57.23	57.42	-.69	69.13
Sept. 5.....	58.12	57.55	58.06	+.64	68.41
Sept. 6.....	58.21	57.80	57.96	-.10	69.26
Sept. 7.....	58.66	57.82	58.23	+.27	69.74
Sept. 8.....	58.51	58.22	58.38	+.15	70.06

### Twenty-five Industrials

	High	Low	Last	Net Change	Same Day Last Year
Sept. 3.....	Holiday				
Sept. 4.....	106.72	105.28	105.72	-.95	108.31
Sept. 5.....	106.62	105.29	106.44	+.72	107.47
Sept. 6.....	107.11	106.05	106.48	+.04	107.97
Sept. 7.....	106.93	106.09	106.50	+.02	108.54
Sept. 8.....	106.71	106.18	106.56	+.06	108.89

### Combined Average—50 Stocks

	High	Low	Last	Net Change	Same Day Last Year
Sept. 3.....	Holiday				
Sept. 4.....	82.32	81.25	81.57	-.82	88.72
Sept. 5.....	82.37	81.42	82.25	+.68	87.94
Sept. 6.....	82.66	81.92	82.22	-.03	88.61
Sept. 7.....	82.79	81.93	82.36	+.14	89.14
Sept. 8.....	82.61	82.20	82.47	+.11	89.47

### Yearly Highs and Lows

	High	Low		High	Low
*1923...	92.52 Mar.	77.27 July	1917....	90.46 Jan.	57.43 Dec.
1922....	93.06 Oct.	66.21 Jan.	1916....	101.51 Nov.	80.91 Apr.
1921....	73.13 May	58.35 June	1915....	94.13 Oct.	58.99 Feb.
1920....	94.07 Apr.	62.70 Dec.	1914....	73.30 Jan.	57.41 July
1919....	99.50 Nov.	69.73 Jan.	1913....	79.10 Jan.	63.09 June
1918....	80.16 Nov.	64.12 Jan.	1912....	85.83 Sep.	75.24 Feb.

\*To date.

be gained. The first reaction to the news was the belief that insurance companies, particularly foreign insurance companies, would be obliged to liquidate a large volume of securities to pay the losses sustained by the insured. This caused some measure of nervous selling and it was reflected, too, in moderate weakness in some of the Japanese Government bonds and the Japanese municipal issues quoted in this market. However, this first flush of selling was neither extensive nor impressive and it was well absorbed. It was soon followed by announcement that already the Japanese had come heavily into the market here and in London for iron and steel products, and for other necessities for purposes of rehabilitation. This caused a quick turnabout in the steel shares, most likely to benefit directly, and in some of the food shares of corporations who have already received large orders for relief materials.

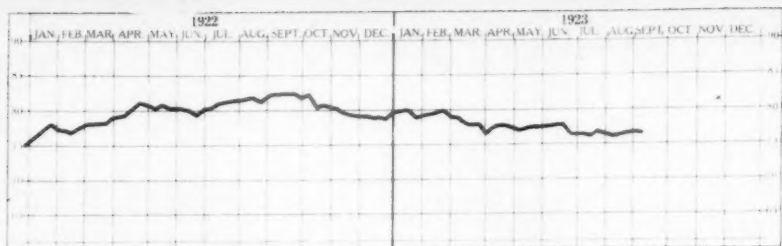
The outstanding feature of the market is the manner in which it has developed a capacity for resisting bad news. Two considerations now are uppermost in the minds of those who follow stocks closely: first, the manner in which Fall trade is to develop and the possibility of normally active business this Autumn; second, the problem of reparations. Just at the moment, this problem is crowded into the background; nevertheless, it still contains the possibility of becoming a factor of the first magnitude at any time there should be a sudden change in the situation abroad. The collapse of the German financial system has changed the possibility that Germany will not be able to maintain her campaign of passive resistance for a great while because of her sheer inability to pay the bill. In the meanwhile, the situation remains unchanged. The warlike attitude of Italy caused merely momentary hesitation in the market, largely because of widespread belief in this country that the difficulty will be satisfactorily adjusted.

The coming of market of crops, the end of the traditional vacation period and the fact that forward buyers in almost every line again are interested in bookings, have proved the market's backbone in the last ten days. Preliminary signs of active Autumn trade were more or less plentiful last week, and while trade is not yet entirely satisfactory and business has not reached its normal stride, still there are many indications on the business and industrial horizon which indicate that such a condition is to be anticipated. The most important of these is the manner in which car-loadings have held up throughout the entire Summer. They continue to break all known records. The latest report is of the week of August 25, when 1,069,932 cars were moved on the roads. This exceeds by 28,888 cars the previous high record and by 34,191 cars the total of the week previous. Forward buying in many of the basic commodities was moderately heavy. This applies particularly to cotton and other textiles, iron and steel products, rubber, copper and other materials which are normally a long while in process of manufacture.

The market, possibly, is more sensitive to these developments in the business and industrial affairs of the country, than to any outside developments which might occur. It has proved this in the last fortnight. Business is slow in some lines; nevertheless, the progress of the market was a uniform one, and even in those lines in which business is not particularly good the shares have moved up almost shoulder-to-shoulder with those based on lines now enjoying a season of prosperity. One unsettling factor last week was the sudden flare-up of Davison Chemical, which advanced approximately twenty points, and fell back as much in a single trading day. Investigations of the transactions in this stock, however, made by the Business Conduct Com-

Continued on Page 351





Trend of Bond Prices—Average of 40 Issues.

# Bonds



THE tragedy in Japan cast its shadow over last week's bond market, adding further impetus to the unsettlement which has been in evidence for some time. The immediate result, and a most natural one under the circumstances, was a precipitate drop of some ten points in the listed obligations of the City of Tokio, a large part of which was subsequently recovered. Its indirect effect on the market, however, was more widespread, in the form of uneasiness in the securities markets arising from anticipated heavy sales by insurance companies to raise cash against claims for losses in the devastated areas. The declining tendency evidenced in Wednesday's market was attributed largely to the foregoing, and the subsequent recoveries of Thursday and Friday were probably influenced to a great extent by repurchases when it was found that American insurance companies were not heavily involved. Developments in Europe were also closely watched. The foreign list was more active than usual, but the balance of the list was quiet. The total volume of trading, even after making allowance for the Labor Day holiday, was considerably smaller than the previous week. The reaction evident in the earlier sessions was regarded as moderate, in view of the seriousness of the foreign developments, and the general recovery before the close seems to confirm the belief among investment experts in a strong undertone.

The list of new issues included a few small municipal offerings and two larger issues of major importance. Both of the latter have been expected for some time and both were widely syndicated, with the result that, in spite of their large volume, they were rapidly absorbed. The larger of these two, \$55,000,000 Argentine Government 6 months 6 per cent. notes, was offered at 99½, to yield slightly over 7 per cent. In view of the short life of these bonds, it was anticipated that they would only be considered by financial institutions as investments for their liquid funds. As a matter of fact, a large demand from individuals developed, such purchasers realizing that the current financing is a more or less temporary expedient to take care of bonds maturing on October 1, and reasonably expecting that when borrowing of a more permanent nature is consummated they will be given the opportunity of exchanging their present notes for the long-term issue. They thus enjoy the combined advantages of a short term note in the present unsettled period, with more or less of an option to take the longer issue when it is brought out. The other offering—\$20,000,000 Union Pacific R. R. first lien and refunding 5s, due 2008, at 99½, yielding about 5.05 per cent.—are legal investments for savings bank funds in New York State, and, as a result of the strong position of the borrower, they were well received.

The market for municipal bonds was again very quiet; few deals were consummated except at concessions from list prices. Savings banks constitute the largest single market for bonds of this class, and they are limiting their investments at this time almost exclusively to real estate mortgages. As mortgages pay between 5 and 6 per cent., against the 4½ per cent. yield obtainable from municipal bonds at current prices, one does not have to search far to see the reason for the present lack of activity. The feeling among dealers, however, seems to be better, and evidence of their optimism is seen in the fact that three or four different syndicates are preparing bids for the new issue of \$3,300,000 City of Cleveland bonds.

The railroad list was quiet throughout the week, and prices were static until Friday, when quotations generally displayed a tendency to advance. The rapid absorption of the new Union Pacific refunding 5s, which went to a slight premium on the date of offering, probably furnished some of the inspiration for this rise, but reports of a new high record for car-loading in the week ended Aug. 25 undoubtedly served to strengthen confidence in the outlook for the carriers. In the more speculative grades the action of the Chicago & Alton bonds was the outstanding feature. This road has made an excellent record of earnings since it was placed in the hands of a receiver, with interest charges covered by a good margin, and talk of discharging the receiver at any early date has gained some credence. The 3-point gain in price of the junior obligation supports that opinion.

The industrial and public utility groups displayed little activity, and such price changes as occurred were restricted to particular securities in which individual developments were paramount. Virginia-Carolina Chemical Company first mortgage 7s lost a point, due more to the fact that their advance in the preceding week had been too rapid than to any news affecting the company adversely.

Foreign bonds displayed unusual activity and, with the exception of obligations affected by the earthquake in Japan, showed a general tendency toward higher levels. Reports as to the German attitude toward meeting France half way on the reparations question are regarded as more encouraging than they have been for some time, and, while there undoubtedly is still a wide gap to span, the policies of both are watched with optimism. French bonds enjoyed a good demand and before the close the 7½s registered a gain of a point to 95, while the 8s climbed 2 to par. In the face of these advances the steady decline of the new Austrian Government 7s to record low prices seemed somewhat of a paradox. It will be recalled that these bonds bear the guarantee of France as to 24½ per cent., with Great Britain and Czechoslovakia each endorsing an equal percentage. It would seem that the conditions which strengthen the position of French bonds would apply to Czechoslovakia, and the guarantee of the British Government is unquestioned. Some experts point to the trouble between Italy and Greece as the cause of this decline, but Italy's portion of the guarantee (20½ per cent.) is not of great importance as compared with the other three. Kingdom of Italy's own 6½s held firm at 95¾. United Kingdom 5½s of 1937 dropped about 1½, but that was attributed largely to selling for the account of British insurance companies.

## Par Value Sold on New York Stock Exchange

Week Ended Sept. 8, 1923.

	1923	1922	1921
Monday .....	Holiday	Holiday	Holiday
Tuesday .....	\$6,917,750	\$10,224,400	\$10,808,000
Wednesday .....	6,982,850	11,754,550	13,190,600
Thursday .....	6,832,800	13,828,500	15,810,100
Friday .....	6,902,850	14,348,850	10,599,600
Saturday .....	3,410,650	6,255,500	5,307,000
Total for week .....	\$31,060,900	\$56,511,800	\$55,715,300

Year to date, \$1,940,692,780. Same period year ago, \$3,015,614,702

In detail the bond dealings compare as follows with the corresponding week last year:

	Sept. 8, 1923.	Sept. 9, 1922.	Changes.
Corporations .....	\$16,418,500	\$33,641,200	—\$17,222,700
U. S. Government .....	7,893,400	13,025,600	— 5,132,200
Foreign .....	6,741,000	9,987,000	— 3,246,000
State .....	—	—	—
City .....	8,000	58,000	— 50,000
Total week .....	\$31,060,900	\$56,511,800	—\$25,450,900

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Average net yield of 10 high-priced bonds .....	4.675%	4.45%	4.663%	4.603%
New security issues .....	\$79,057,000	\$14,410,500	\$7,115,565,656	\$1,608,450,500

## Average 40 Bonds

	Close	Net Change	Same Day 1922		Close	Net Change	Same Day 1922
Sept. 3 .....	—	—	—	Sept. 6 .....	76.78	— .05	82.25
Sept. 4 .....	76.80	— .08	82.24	Sept. 7 .....	76.69	— .09	82.23
Sept. 5 .....	76.83	+ .03	82.22	Sept. 8 .....	76.69	—	82.34

## Yearly Highs and Lows

	High	Low		High	Low
*1923 .....	79.43 Jan.	75.95 July	1917 .....	89.48 Jan.	74.24 Dec.
1922 .....	82.54 Aug.	75.01 Jan.	1916 .....	89.48 Nov.	86.19 Apr.
1921 .....	76.31 Nov.	67.56 June	1915 .....	87.62 Nov.	81.51 Jan.
1920 .....	73.14 Oct.	65.57 May	1914 .....	87.42 Feb.	81.42 Dec.
1919 .....	79.05 June	71.05 Dec.	1913 .....	92.31 Jan.	85.45 Dec.
1918 .....	82.36 Nov.	75.65 Sep.			

\*To date.

## Foreign Government Securities

	Last Week.	Previous Week.	Year to Date.	Same Week 1922.
British Cons. 2½s .....	58% @ 58½	59½ @ 58%	59% @ 55%	57% @ 56%
British 5% .....	102½ @ 101%	102¼ @ 102	103% @ 99%	100¼ @ 99%
British 4½% .....	97½ @ 97¼	97% @ 97	99½ @ 95	97% @ 97½
French rentes (in Paris) ..	57.55 @ 57.50	57.50 @ 57.30	59.80 @ 55.60	62.10 @ 61.75
French W. L. (in Paris) ..	75.10 @ 74.90	75.20 @ 74.55	76.76 @ 72.00	76.80 @ 76.70

## Money

	Call Loans	Time Loans 60-90 Days	6 Months	Com. Dis. 4-6 Months
Last week.....	5 1/4 @ 4 1/2	5 1/2	5 1/2	5 3/4 @ 5 1/4
Previous week.....	5 1/2 @ 4 1/2	5 1/2 @ 5 1/4	5 1/2 @ 5 1/4	5 1/2 @ 5 1/4
Year to date.....	6 @ 3 1/2	5 3/4 @ 4 1/2	5 3/4 @ 4 1/2	5 1/2 @ 4 1/4
Same week, 1922.....	4 1/2 @ 4	4 1/2 @ 4 1/4	4 3/4 @ 4 1/2	4 1/2 @ 4
Same week, 1921.....	5 1/2 @ 5	6 @ 5 1/2	6 @ 5 3/4	6 1/2 @ 6

### Bank Clearings

Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding years:

	1923	P. C.	1922	P. C.
Last week.....	\$5,870,000,000	+ 0.5	\$5,841,000,000	+14.5
Week before.....	6,466,000,000	- 7.6	6,398,000,000	+15.3
Year to date.....	277,158,000,000	+ 4.8	264,464,000,000	+ 9.4

### Bar Gold and Silver

	Bar Gold In London	Bar Silver In London	Bar Silver In N. Y.
Last week.....	91s 04d @ 90s 09d	31 3/4 d @ 30 1/2 d	63 3/4 s @ 63c
Previous week.....	90s 08d @ 90s 06d	30 1/2 d @ 30 3/4 d	62 3/4 c @ 62 3/4 c
Year to date.....	91s 04d @ 87s 01d	33 3/4 d @ 30 1/2 d	68 3/4 c @ 62 1/2 c
Same week, 1922.....	92s 05d @ 92s 07d	35 3/4 d @ 35 3/4 d	70 3/4 s @ 64 7/8 c
Same week, 1921.....	110s 10d @ 110s 01d	39 3/4 d @ 38 3/4 d	64 1/4 c @ 63 3/4 c



AN advance of one-quarter of 1 per cent. in the market rates for most sorts of money occurred last week, and from a "5 1/4 per cent. market," it advanced to a "5 1/2 per cent. market." This applied, of course, primarily to time funds. Call money, which continued in slack demand, fluctuated easily between the 5 1/4 per cent. mark and 4 1/2 per cent., the easing at the end of the week being accounted for by the flow-back to the banks of funds which had settled month-end

obligations.

The biggest factor in the advance of rates generally in the time money market was the increased demand for funds by business of all sorts, incident to the gradual expansion of Autumn trade. This was further reflected in the considerable increase in the amount of bills discounted at the Federal Reserve banks. It was reflected in still another direction, in that banking institutions have been gradually liquidating their Liberty bonds and other prime investments, in order to obtain loanable funds, or, on the other hand, to put themselves in a position to meet demands anticipated in a short while.

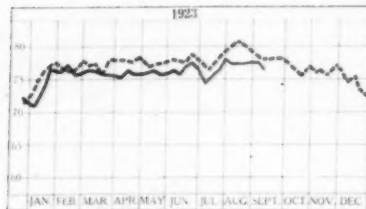
At the moment, the pull on the money market is directly away from the financial centres. Most of the funds flowing to the interior, after temporary employment at the centres, will be used for crop harvesting and moving purposes. In many sections, the demand for funds to "carry" crops for several months is especially large, due in the main to the low price for wheat and to the campaigns which have been conducted urging the farmer to store all of his production possible. Business, too, is using more money at the moment than it was a month or so ago, and there is no longer felt in industry generally the same degree of hesitation and apprehension about forward purchases that was evident a month or so ago. This forward buying has not yet become normal, by any means; nevertheless, there are indications of increase. In many basic lines the forward buying is in heavier volume at the moment than it has been for sixty days.

With indications of a change, even though it be but a gradual one, has come a moderate change in the attitude of institutions toward new business. Bankers have no hesitation in saying that they expect to hold out for higher rates, and it was known last week that several prospective borrowers and lenders did not make their loan arrangements because of differences of opinion as between the 5 1/4 per cent. and 5 1/2 per cent. rates. Lenders at the moment show no signs of making any concession, even when the collateral is of the highest class. As time money rates moved up moderately, these advances were followed in quick sequence by the rates on commercial paper, and the best of names now go to 5 1/2 per cent. Bankers' acceptances were quoted at 4 1/4 to 4 per cent. for thirty days; 4 1/4 to 4 1/8 per cent. for sixty and ninety days; 4 3/4 and 4 1/2 per cent. for six months.

The new scale of money rates will probably hold for several weeks, particularly if business continues to show distinct signs of improvement. Some bankers are willing to predict a 6 per cent. time money rate before the first of December. It will depend, of course, entirely on the manner in which business shapes up.

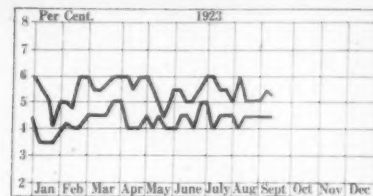
What must be termed sharp declines developed last week in the ratio of total reserves to deposit and Federal Reserve note liabilities combined in the Federal Reserve system as a whole and for most of the banks, due to the fact that member institutions now are leaning more heavily on the Reserve system with each succeeding week. This

### Potential Supply

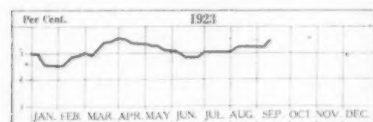


The Dotted line is 1922.

Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.



Range of the Call Loan Rate.



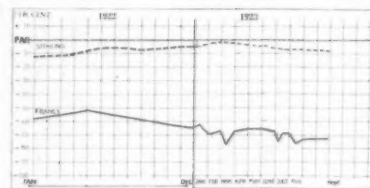
Range of the Time Loan Rate.

is seen in a wide increase in rediscounts, the loss of gold and an increase in the circulation. The changes noted last week were the most drastic which have occurred in several months. The increase in rediscounts for the system as a whole amounted to \$35,000,000, the loss in gold reserves \$18,000,000 and the circulation increase \$33,000,000. These changes had the effect of bringing the ratio of reserve down from 77.5 per cent. in the previous week to 76.4 per cent. last week. For the New York Bank the increase in rediscounts totaled up to \$38,000,000, the loss in gold to \$44,000,000, and, in point of circulation, an increase of \$2,000,000. The ratio of reserve dropped to 80.7 per cent. from 84.7 per cent. at the end of the previous week. The situation must be termed entirely normal. It is merely the reflection of increased use of the banking facilities of the Federal Reserve system by member banks as the pressure on them from borrowers is gradually applied. There would hardly be this pressure from borrowers unless business in most lines was exhibiting signs of healthy revival.

There were reports in the money markets early in the week that the expedient of an increased discount rate from the present 4 per cent. might be adopted by the Bank of England to check the decline in sterling, which last week touched new low points for the year. The advance, however, did not materialize. There is not likely to be a change in our rediscount rates again this year. Secretary of the Treasury Mellon, in an interview in Washington last week, expressed the opinion that there is no need whatever for any change in the rates at this time.

## Foreign Exchange

Week's Range		
	Sterling	Francs
High.....	\$4.53 1/2	5.64c
Low.....	\$4.50 1/8	5.51 3/4 c
Closing...	\$4.53 3/8	5.56c



The Range of Discount on Sterling and Francs.



THE outstanding feature of the foreign exchange market last week was the drop of sterling to new lows for the year. Fluctuations and losses were the sharpest in some weeks. London activity on Monday, when the banks here were closed to celebrate Labor Day, resulted in large cumulative orders for the sale of sight drafts on London, and sterling dropped 23-16 cents, to \$4.51 13-16. The weakness was attributed to several causes, among them the sale of Japanese bonds having sterling conversion features, the purchase of dollars by English insurance companies which, it was believed, would probably suffer from the Japanese disaster, the fact that Oriental trade is financed largely through London, and to sterling cotton bills, which have come into the market in increasing numbers in the last week or so. Some grain bills also were in evidence. Late in the day it became known that few of the insurance policies written in Japan covered earthquake disturbances, and as a result the exchange recovered somewhat. On Wednesday a further decline overnight to \$4.50 3/8 and later to \$4.50 1/8 occurred. The latter represents a new low for the year. Large buying orders from previous speculators for the decline, who benefitted considerably in the first two or three days of the week, resulted in a recovery to \$4.52 1/8. The doubtful extent of the damage suffered and the further seizure of Greek islands by Italy, however, caused nervousness and a decline to \$4.51. Toward the close of the week a recovery to \$4.53 was noted. The final figure on Saturday was \$4.53 3/8. Buying for transmission of importers' balance, delayed early in the week, was largely responsible for the rise.

The French franc opened the week fairly strong on the assumption that the Greco-Italian dispute will be satisfactorily settled without recourse to arms, and also owing to the improved outlook for



## Foreign and Domestic Exchange Rates

New York funds in Montreal were quoted at \$25.00@24.04 premium. Montreal funds in New York were quoted at \$24.39@23.43 discount. The week's range of exchange on the principal foreign centres last week compared as follows:

Normal Exchange.	DEMAND.				CABLES.			
	Last Week.	Prev. Week.	Year 1923.	Same Wk., 1922.	Last Week.	Prev. Week.	Year 1923.	Same Wk., 1922.
	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.	High. Low.
4.8665—London .....	4.53½ 4.50½	4.55 4.54	4.72½ 4.50½	4.47½ 4.45½	4.53½ 4.50½	4.55½ 4.54½	4.72½ 4.50½	4.47½ 4.45½
19.28 —Paris .....	5.64½ 5.51½	5.74½ 5.57	7.44 5.42	7.91 7.72	5.64½ 5.52½	5.75 5.57½	7.44½ 5.42½	7.91½ 7.72½
19.28 —Belgium .....	4.61½ 4.56½	4.78 4.60	6.82½ 4.31½	7.38 7.31½	4.62 4.57	4.78½ 4.60½	6.83 4.32	7.39 7.32
19.28 —Switzerland .....	18.00 17.98	18.05 18.02	18.95 17.05	19.01 18.97	18.02 18.00	18.07 18.04	18.97 17.07	19.02 18.98
19.28 —Italy .....	4.33 4.23½	4.33½ 4.21½	5.24 4.21	4.37 4.33	4.33½ 4.24	4.34 4.22½	5.24½ 4.21½	4.37½ 4.33½
40.29 —Holland .....	39.30 39.18	39.32 39.27	39.70 38.98	39.02 38.80	39.34 39.22	39.36 39.31	39.75 39.03	39.07 38.85
19.30 —Greece .....	1.98 1.94	2.03 1.74	5.00 1.08	3.24 3.24	2.01 1.97	2.06 1.77	5.63 1.11	3.25 3.25
19.30 —Spain .....	13.44 13.30	13.51 13.41	15.82 13.24	15.55 15.46	13.46 13.32	13.53 13.43	15.84 13.26	15.56 15.47
26.28 —Denmark .....	18.25 18.15	18.57 18.47	20.61 17.22	21.46 21.38	18.27 18.17	18.59 18.49	20.63 17.24	21.48 21.40
26.80 —Sweden .....	26.60 26.50	26.68 26.60	27.02 26.37	26.56 26.48	26.62 26.52	26.70 26.62	27.04 26.39	26.58 26.50
26.80 —Norway .....	16.20 16.15	16.30 16.27	19.04 15.85	16.70 16.62	16.22 16.17	16.32 16.29	19.06 15.87	16.72 16.64
51.41 —Russia* .....	.02½ .02	.02½ .02	.03½ .01½	.17½ .10	.07½ .05	.07½ .05	.15 .05	.03½ .02½
48.66 —Bombay .....	30.33 30.20	30.41 30.23	33.25 30.20	29.06 28.94	30.45 30.32	30.53 30.35	33.375 30.32	29.18 19.06
48.66 —Calcutta .....	30.33 30.20	30.41 30.23	33.25 30.20	29.06 28.94	30.45 30.32	30.53 30.35	33.375 30.32	29.18 19.06
78.00 —Hongkong .....	52.63 52.62	52.00 51.87	56.50 51.75	57.94 57.63	52.75 52.74	52.125 52.00	56.625 51.875	58.06 57.75
..... —Peking .....	74.00 73.50	72.875 72.875	81.25 72.25	82.50 81.75	74.12 73.62	73.00 73.00	81.375 72.375	82.625 81.875
108.82 —Shanghai .....	70.88 70.63	69.75 69.62	76.75 69.50	78.38 77.38	71.00 70.75	69.875 69.75	76.875 69.625	78.50 77.50
48.83 —Kobe .....	48.86 48.62	48.88 48.83	49.19 48.25	48.125 47.81	48.98 48.74	49.00 48.95	49.31 48.375	48.25 47.93
49.83 —Yokohama .....	48.86 48.62	48.88 48.83	49.19 48.25	48.125 47.81	48.98 48.74	49.00 48.95	49.31 48.375	48.25 47.93
50.00 —Manila .....	49.25 49.25	49.25 49.25	50.75 49.25	50.00 50.00	49.50 49.50	49.50 49.50	51.00 49.375	50.25 50.25
42.44 —Buenos Aires .....	32.80 32.65	32.60 32.50	37.95 32.50	36.30 36.20	32.90 32.75	32.70 32.60	38.00 32.60	36.40 36.30
33.35 —Rio .....	9.80 9.60	9.55 9.20	11.80 9.20	13.35 13.30	9.85 9.65	9.60 9.25	11.85 9.25	13.40 13.35
23.83 —Germany .....	.000008 .000001½	.000019 .000008	.0143 .000001½	.08½ .07	.000008 .000001½	.000019 .000008	.0143 .000001½	.09 .07½
20.46 —Austria .....	.0014½ .0014½	.0014½ .0014	.0014½ .0014	.0015 .0014½	.0014½ .0014½	.0014½ .0014	.0014½ .0014	.0060 .0060
23.83 —Poland .....	.0004½ .0004½	.0004½ .0004½	.0058 .0004	.0128 .0119	.0004½ .0004½	.0004½ .0004	.0058 .0004	.014 .013
26.26 —Czechoslovakia .....	2.99 2.97	2.94½ 2.94	3.09 2.78	3.52 3.32	2.99 2.97	2.94½ 2.94	3.09 2.78	3.53 3.33
19.30 —Yugoslavia .....	1.08 1.06½	1.06 1.05	1.38 .70	1.23 1.05	1.08 1.06½	1.06 1.05	1.38 .70	1.24 1.06
19.30 —Finland .....	2.76½ 2.75½	2.77½ 2.76½	2.80 2.48	2.18 2.15	2.76½ 2.75½	2.77½ 2.76½	2.80 2.48	2.19 2.16
19.30 —Rumania .....	.46½ .45½	.46½ .43½	.59½ .38	.74 .71	.46½ .45½	.46½ .43½	.59½ .38	.74½ .71½
20.31 —Hungary .....	.0058 .0055½	.0058 .0056	.04½ .0040	.06 .05	.0058 .0055½	.0058 .0056	.04½ .0040	.06½ .05½

\*The figures given under "demand" are offered and bid prices for 500-ruble notes, while those under "cables" are the 100-ruble notes.

France and Belgium in the Ruhr. The early strength noted, however, was transitory and the franc fell in the middle of the week to \$5.51¾, owing to the announcement of the statement of the Bank of France. This showed huge increases in circulation and in advances to the State. Since May, circulation has increased 1,600,000,000 francs—a million francs larger than a year ago—and discounts for the State are 2,700,000,000 francs greater than the minimum in 1922. This is largely due to the fact that reconstruction of devastated France had to go on, regardless of reparations payments. Another cause is the shifting of balances from Paris by outside depositors, who became nervous at the possibility of a break in the Entente. Later in the week, however, French exchange moved up to and closed at 5.56 cents.

Dealings in Japanese exchange early in the week were nominal. A few remittances were reported at 48½ cents. Chinese exchanges were strong, owing to the need of purchasing foodstuffs for the relief of Japan. A moderate decline in Japanese yen occurred toward the end of the week. The close on Saturday was 48½ cents.

The lira opened the week up 1½ points, to 4.26¾ cents, due principally to the lack of further aggressive action on the part of Premier Mussolini. Still further improvement was noted on Friday, when the lira went up to 4.32 on the theory that the Greco-Italian dispute would be referred to international diplomatic courts. The lira closed the week at 4.32¾ cents.

The Greek drachma was up Monday to 1.95, from Saturday's close at 1.74. It remained strong throughout the week. The closing figure on Saturday was 1.95.

The Scandinavians were weak and lower early in the week, but strengthened as the week closed. Guilders, Swiss francs and pesetas opened weak and lower, and the latter currency for a time was especially unsteady, but advanced on Friday to 13.38 and closed at 13.44. Czech kronen remained unchanged. Canadian exchange declined Friday to 97.56. South Americans were stronger generally. The German

mark, now negligible in value, touched a new low for all time on Thursday of 57,000,000 for \$1, as against 10,000,000 a week ago and 135,000 a year ago, but recovered Friday to 40,000,000 on heavy trading, much of it coming from New York. The close on Saturday was 38,000,000 for \$1.

## Iron and Steel

The Situation to Date	End of Aug., 1923	End of Aug., 1922	End of July, 1923	End of July, 1922
United States Steel orders, tons	*5,910,763	*5,776,161	†6,386,261	‡5,635,531
Daily pig iron production, tons.	110,816	58,586	118,656	77,592
Pig iron production, tons.....	†3,435,313	†1,816,170	‡3,678,334	‡2,405,365
Pigiron, Bessemer, at Pitts., ton	\$28.26	\$26.76	\$29.27	\$26.96

\*End of July. †End of June. ‡Month of August. §Month of July.



THE outstanding development in the iron and steel industry is the brisk inquiry for steel sheets and other small finished forms for emergency construction in Japan and the quietly steady domestic demand for iron and steel materials of all sorts. New bookings are at a fairly well sustained rate, and while the ratio of production for most large plants continues to be considerably below capacity, still it is greater than in July and slightly greater than in August. The advent of cool weather, the end of the holiday period and the fact that all of the corporations are engaged in the elimination of the twelve-hour day have combined to stabilize the industry to a very reasonable extent. It still is possible to get almost immediate delivery of most kinds of materials. Incoming orders are about balancing outgoing shipments.

The week has witnessed the opening of books of many of the corporations for fourth-quarter business. This, however, has been more or less of a formality, and it has brought about no price changes of importance. Prices are in the main stationary, although there were some further concessions in pig iron, and bars, plates and shapes were reduced from \$2 to \$4 a ton by some of the leading independent manufacturers.

The principal activity continues to come from users of pipe of all sorts for railroad buying, oil country supplies and materials for structural work. The new buying by automobile manufacturers is heavier than it was in either July or August, but makers in this line are keeping "close to the shore" on forward orders and are not accumulating large inventories of any kind. Buying of all iron and steel materials is in particularly small lots at the moment, although taken altogether the aggregate presents a fair volume.

August production of pig iron was 3,435,313 tons, or 110,816 tons daily, as compared with 3,678,334 tons in July, or 118,656 tons daily. This represents a falling off of approximately 6½ per cent. There was a net loss of twenty-eight active furnaces, twenty-five having been lost in July. It probably is true that with this reduction in number of active furnaces production and consumption of iron and steel are more nearly balanced than at any time this year. With the inquiry which has developed, the additional inquiries expected to develop as an



### Intrinsic Value

The activities of The National City Company in financing the needs of big and responsible

leaders in public and private enterprise are reflected in our September list of Bond offerings.

About 100 recommendations are listed. This should be a valuable guide to aid you in selecting investments of intrinsic value that meet your needs as to maturity and yield.

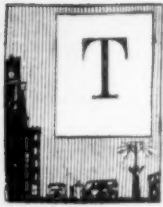
*Copy mailed on request.*

### The National City Company

Main Office—National City Bank Bldg., New York  
Uptown Office—42nd St. & Madison Ave.

Bonds      Short-Term Notes      Acceptances

# Transportation



THE carloading records which have been established with almost monotonous regularity each week, only themselves to fall shortly as later weeks record new high points, were again surpassed by the record for the week ending Aug. 25. The week's total of 1,069,932 cars loaded is more than 51,000 cars above the record previous to 1923, and 29,000 above this year's peak. With six weeks yet to go before the season of peak loading is reached, expectations seem warranted of still higher figures before the year is out, provided the anthracite coal strike does not play too large a role in affecting industrial activity.

Grain and grain products attained the highest figure of carloading for the year, and the rate of increase over normal of 3.6 per cent. seems to indicate that despite the much talked of decline in the price of wheat, grain is moving in very nearly normal quantities.

Coal and coke also reached the high mark of the year, which may have been due in part to conditions prevailing in the anthracite fields immediately prior to the strike of Sept. 1.

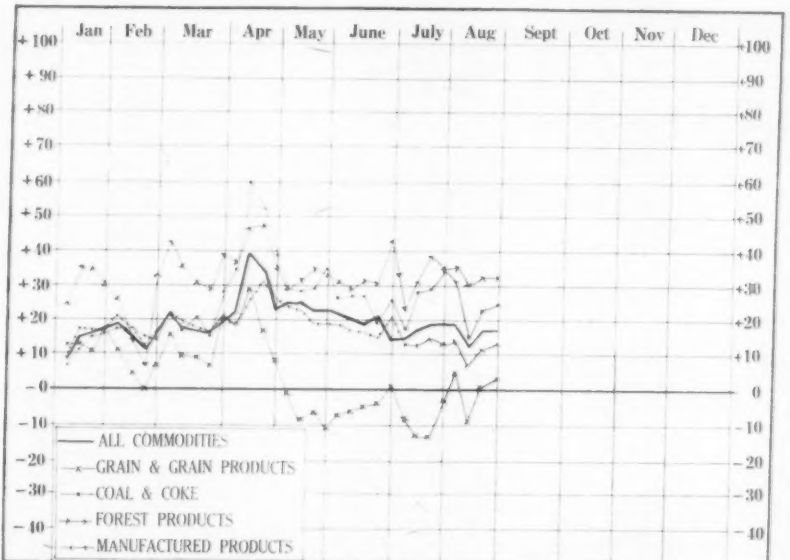
But manufactured products are the outstanding feature, aside from the total for the week. The 606,105 cars in this class, composed largely of the higher classes of bulk freight, is not only the highest peak on record, but actually exceeds several single week's loadings of all commodities in prior years. The movement in this class of goods probably gives a better indication of the activity of general business throughout the country than any other item, for the class embraces

such semi-luxuries as automobiles and pianos, as well as many high-grade necessities in the way of food and clothing, &c., which are increasingly in demand as prosperity spreads.

Gross railway revenues for July show a fall of five and a half million from June, and expenses a decline of eighteen millions.

The rate of return on the tentative valuation for each district, as well as for the whole country, also shows a decline compared with June. For the seven months to Aug. 1, the rate of return (on an annual basis) was above normal in the East and South, but sadly below normal in the West. The average for the country was 4.2 per cent. below the normal of 5.75 per cent. fixed by the Interstate Commerce Commission.

## The National Freight Movement



Car Loadings by Weeks, 1923

The "normal" line in this chart, marked with the zero (0), represents the average of the carloadings for corresponding weeks in each of the four years 1919-1922, both inclusive. The curves present the loadings of each week as percentage departures from this normal. The method of calculating corrects the curves for seasonal variation.

## Gross Railroad Earnings

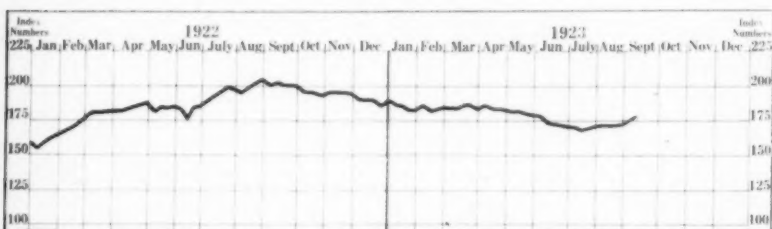
	Fourth Week in August 7 Roads.	Third Week in August 13 Roads.	Second Week in August 14 Roads.	Month of June. 108 Roads.	From Jan. 1 to June 30. 180 Roads.
1923.....	\$22,701,075	\$18,385,609	\$19,272,732	\$541,266,041	\$3,096,922,738
1922.....	18,795,476	15,443,476	15,353,700	474,034,095	2,613,676,975
Gain or loss..	+\$3,905,599	+\$2,942,133	+\$2,319,032	+\$67,231,946	+\$483,245,763
	+20.8%	+19.10%	+14.54%	+14.18%	+18.48%

## Summary of Idle Cars and Car Loadings

	July 31.	July 22.	July 14.	July 7.	June 30.	June 22.
Idle cars .....	103,707	105,992	109,674	94,031	35,804	30,845
	Aug. 25.	Aug. 18.	Aug. 11.	Aug. 4.	July 28.	July 21.
Car loadings.....	1,069,932	1,035,741	973,162	1,033,130	1,041,044	1,021,770

# Facts and Figures of Business Import

## Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family food budget.

## The Annalist Index Number

(Base—Averages 1890-99=100 Per Cent.)

Weekly Averages

Sept. 8, 1923.....	177.703	Sept. 9, 1922.....	200.266
Sept. 1, 1923.....	174.114	Sept. 10, 1921.....	174.389

Yearly Averages

*1923.....	178.750	1917.....	261.796
1922.....	186.290	1916.....	175.720
1921.....	174.308	1913.....	139.980
1920.....	282.757	1896.....	80.096
1919.....	295.607	1890.....	109.252
1918.....	287.080		*Year to date.

## Average of Wholesale Prices

	Last Week.	Previous Week.	Range for 1923—	Same Week—
			High.	Low.
Hogs, medium to heavy, per cwt.....	\$7.35	\$8.35	\$8.50	\$6.75
Steers, good to choice, per cwt.....	10.925	11.375	12.50	9.075
Beef, salt, per 200 lbs.....	15.00	15.00	18.00	14.50
Pork, salt, per 200 lbs.....	24.75	30.00	24.75	28.50
Flour, Spring patents, per bbl.....	7.675	6.975	8.30	6.975
Flour, Winter straight, per bbl.....	5.625	4.275	7.00	4.275
Lard, Middle West, per lb.....	11.125	11.125	12.775	11.25
Bacon, short, clear sides, per lb.....	11.125	10.625	11.375	10.625
Onions, No. 2 and No. 3 white.....	38.1875	37.4375	48.75	34.0625
Potatoes, white, per bushel.....	4.65	1.125	5.25	.405
Beef, fresh, per lb.....	15.25	14.75	16.00	12.50
Mutton, dressed, per lb.....	11.50	12.50	15.00	10.60
Sheep, welsh, per 100 lbs.....	8.125	8.75	9.875	7.25
Sugar, refined granulated, per lb.....	9.1875	9.025	10.075	8.6625
Codfish, Georges, per lb.....	9.875	9.875	9.875	9.025
Rye flour, special patents, W. St.....	5.875	5.9625	5.2875	5.875
Corameal, export, per 100 lbs.....	2.40	2.425	1.90	1.825
Rice, extra fancy, per lb.....	9.75	9.75	9.75	9.75
Beans, medium, per bushel.....	4.50	4.45	5.10	4.05
Apples, extra, per lb.....	10.675	10.675	11.275	9.875
Prunes, 67-70s, per lb.....	9.7875	9.7875	11.00	9.7875
Butter, extra creamery, per lb.....	4.375	4.475	5.550	3.7625
Butter, dairy, per lb.....	4.275	4.350	5.225	3.750
Cheese, State, whole milk, per lb.....	25.625	29.25	28.25	24.50
Coffee, Rio No. 7, per lb.....	16.625	16.625	13.125	16.625

\*New crop.

## Comparison of Week's Commercial Failures (Dun's)

	Week Ended Sept. 6, 1923.	Week Ended Sept. 7, 1922.	Week Ended Sept. 8, 1921.	Week Ended Sept. 9, 1920.	Week Ended Sept. 11, 1919.
Total, Over \$5,000	108	94	79	125	119
East .....	72	61	50	87	86
South .....	21	14	12	21	16
West .....	14	19	17	16	17
Pacific .....	1	1	1	1	1
U. S. .....	247	121	329	218	285
Canada .....	28	59	23	22	14

## Week's Prices of Basic Commodities

	Current Minimum Price.	Range, 1923—	Mean Price, 1923.	Mean Price of Other Years, 1922.
		High.	Low.	
Copper: Electrolytic, per lb.....	\$0.1375	\$0.1375	\$0.1325	\$0.1250
Cotton: Spot, middling upland, per lb.....	27.35	31.29	22.45	26.825
Brick: Hudson River common, per 1,000.....	20.00	21.00	18.00	18.50
Cement: Portland, bulk, at mill, bbl.....	1.60	1.70	1.65	1.70
Wool: Ohio & Pa. half blood combing, per lb.....	.55	.58	.5250	.4600
Pine: Nor. Car. Roofers 6 in., per 1,000 ft. 31.00	31.00	36.00	30.50	31.50
Hides: Packers, No. 1 native, per lb.....	1.400	2.025	1.400	1.750
Petroleum: Pennsylvania crude at well, bbl.....	2.75	4.00	3.3750	3.25
Pig Iron: Bessemer, at Pittsburgh, per ton.....	28.25	32.77	28.26	29.38
Rubber: For river, fine, per lb.....	28.75	34.50	24.50	21.00
Silk: Japan, Shinsu, No. 1, per lb.....	7.55	9.40	7.00	7.50

\*Last quotation, market nominal.

## Failures by Months

	1923—August—	1922—	1923—	1922—
	Number	1,319	1,714	16,851
Liabilities	\$34,334.72	\$40,279.718	\$329,479.978	\$454,006.369

## Building Permits (Bradstreet's)

	1923—July—	1922—	1923—	1922—
	107 Cities.	153 Cities.	153 Cities.	151 Cities.
Number	\$224,078,000	\$206,339,995	\$225,090,818	\$234,296,872

## Alien Migration

	June, 1923.	May, 1923.	April, 1923.	March, 1923.	Feb., 1923.	Jan., 1923.	Dec., 1922.	Nov., 1922.
Inbound .....	44,165	52,809	52,433	43,888	30,118	28,717	43,984	49,814
Outbound .....	5,414	5,752	4,509	3,610	2,749	4,232	18,830	7,077
Gain or loss.....	+38,751	+47,057	+47,924	+39,278	+27,369	+24,485	+25,154	+42,737



outgrowth of the Japanese disaster and with business generally showing definite signs of revival as the season changes into Autumn, most of the leading manufacturers are optimistic about the future. It is not expected that production will again reach the levels of late March and early April, but there apparently is enough business on the books and in sight to keep the mills going at a normal pace for the rest of the year.

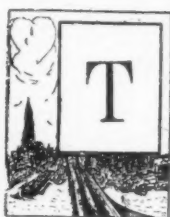
The leading interests in the iron and steel industry are making exceptionally good progress in the direction of eliminating the twelve-hour day. In many plants the three-shift system has already been put into effect, and in others it will go into effect on October 1. There is still considerable ironing out of details to be done, particularly as to readjustment of wages for this class of labor. At the moment the cost of this readjustment and the increased cost of manufacture of iron and steel products is being borne by the manufacturer himself, although it will eventually be passed on to the consumer. It has acted as a market stabilizer, bringing in many buyers who have to get their orders on the books of the corporation at present prices on the theory that they are beating a general advance, which will include this increased cost item.

The export demand for iron and steel products is small. Preliminary inquiries for materials to be shipped immediately to Japan call for 400 miles of pipe, 100,000 kegs of wire nails, several thousand tons of wire rods and large tonnages of sheets, terne plate, tin plate, reinforcing bars and structural materials. There has been a similar demand for Japanese shipments in the British market, but it is likely some of these inquiries are merely duplications of American orders because of the anxiety of the purchasers to get immediate delivery.

Copper has advanced approximately  $\frac{1}{8}$  of a cent per pound, although it is still obtainable in large lots definitely below 14 cents. The most frequent quotation is  $13\frac{3}{8}$  to  $13\frac{7}{8}$  cents per pound. Sales were not large, but inquiries for forward delivery reflect a steadily increasing demand and, doubtless, forecast an excellent Fall market. There was large foreign demand for zinc and it advanced \$1 per ton last week. The demand came chiefly from England and Italy.

## Cotton Week's Price Range

	High	Low	Closing	Net Change
October.....	27.90	24.68	27.60	+2.55
December.....	27.70	24.61	27.40	+2.38
January.....	27.37	24.30	27.00	+2.25
March.....	27.40	24.43	27.00	+2.19
May.....	27.42	24.43	27.00	+2.21



THE Japanese disaster definitely jarred the cotton market out of the rut of inactivity into which it had fallen, and both speculative buying and buying for the account of domestic and foreign mill interests brought a vigorous and buoyant upturn last week. The factor of prime consideration was that the disaster in the Far East had measurably shortened the potential silk production, that silk prices, in consequence, will be extraordinarily high this Fall and that cotton fabrics will necessarily take their place with many consumers.

Of course, this was not the sole reason for the sudden change in the attitude of buyers. For more than ten days the finished goods market had reflected gradual improvement, with buyers generally taking more interest in the prospects of near-by as well as forward deliveries. Added to these two factors were the damage to the crop in August, the possibility that the final outturn will be little more than 10,000,000 bales and the further factor that the year's carry-over is abnormally small, placed at 2,088,000 bales by the Census Bureau. Taken altogether, these factors gave cotton an unmistakable fillip, a large part of which was occasioned by the "covering" of contracts sold for the decline by speculators, who were obliged to bid for their requirements against representatives of spinners at home and abroad.

Statistically, the position of cotton is excellent. The Agricultural Department estimates the final outturn at 10,788,000 bales, which, added to the carry-over from last year, gives a potential supply of approximately 13,000,000 bales. The estimated consumption of American cotton last season is placed by the New Orleans Cotton Exchange at 12,600,000 bales. Giving ample leeway for inaccuracy in the figures, changes in the crop condition which would either increase or diminish the final outturn and difference in the consumption figures between this year and last, the margin of safety for the cotton trade is an extremely narrow one, and that, given any acceleration in the demand or uses of cotton, such as the Japanese disaster, the "carry-over" by August, 1924, will be a small one. It is these considerations and calculations which brought about the robust strength in cotton last week.

English spinners bought more cotton in the American market last week for prompt shipment than they have in any other two weeks of

the year. Foreign stocks are abnormally low. British spinners have been going on a hand-to-mouth basis most of the year, and just now are getting into their stride as purchasers. The same may be said of domestic spinners, who have no large inventories of raw cotton on hand. The actual mill conditions show little change. A few of the bigger mills in the New England and Carolina districts have resumed full-time operations. In the main, however, they are working at approximately four days a week and the number of spindles in service has declined sharply.

Weather conditions in the belt are not entirely satisfactory, the drought in Texas has been definitely broken, but not until after damage to the crop, and some of the early estimates have been cut down almost one-half of the later ones. August, always a critical month in the cotton industry, definitely shattered the hope which June and July held out for a bumper crop of cotton. The spread of the boll weevil, which in the early part of the year gave no evidence of the damage to be caused later, has been rapid of late, and repeated complaints of insect damage come from many widely separated sections of the belt.

The attitude of the planters of cotton themselves has also undergone a very abrupt change in the last fortnight or so. Most of them have been more or less bearish on cotton, especially when it was around the 27-cent mark. This, however, was before drought and insect damage were factors. Now, however, the rank and file of planters and cotton factors are swaying toward the bullish side. Greatly increased inquiries for loans to "carry" cotton over a six to eight months' period are reported by bankers from all sections of the South.

## Textiles

### Week's Price Range

Spot Printcloths	Open	Close
39-inch 68-72s.....	11 $\frac{1}{4}$ c	11 $\frac{1}{2}$ c
38 $\frac{1}{2}$ -inch 64-60s.....	9 $\frac{1}{2}$ c	10c



NOT since the World War has anything occurred that has had such an unsettling effect on several of the cloth trades than the Japanese catastrophe. It bears, of course, most directly on the silk industry, but indirectly its effect may be seen in both cottons and woolens, more especially the latter, if later reports bear out the seriousness of the first news that came from the stricken country.

Were it not for prompt action on the part of representatives and conservative members of the trade the raw silk market here would have become a whirlpool of speculation. Some business was done, in fact, at marked advances over prices recently current, but it was nothing like as large as it would have been had the Raw Silk Trade Council, which is made up of the leading importers, voted to withdraw quotations at least until tomorrow morning. This action gave the trade five days in which to mark time, pending the receipt of information that may permit business to be resumed safely.

It was pointed out here in connection with the destruction of raw silk at Yokohama that this loss, in its effect on the trade in the more or less long future, would by far be secondary to whether or not the filatures or reeling establishments had been destroyed. It was estimated, however, that only about 10 per cent. of the annual Japanese output of raw silk comes from the filatures located in the area in which the greatest damage is known to have been done.

The first inclination of certain buyers of finished goods was to purchase considerable merchandise in anticipation of a sharply rising market. In this they were willingly met by a similar class of sellers, who reaped a tidy profit before the more conservative elements among both buyers and sellers put a check on such activities by refusing to take part in them.

There was more or less verbal speculation in the woolen and worsted goods trade as to just how much the blow sustained by the silk industry would benefit the former's members, more especially those that manufacture women's dress goods. Any shortage of manufactured silks would, of course, force a greater consumer business in worsteds and woolens.

As for the week's merchandising, one of the features was the announcement that, due to the slow movement of many lines of men's wear fabrics for Spring, one of the largest mills in the best-known chain in the country would go on a four-day-a-week schedule. Openings of "corporation" dress goods have still to be made for the new season, but they are expected in the near future. The raw material situation was marked by the resumption of the London wool sales, in which the Cape or South African wools seemed to have moved best, and a further decline in several grades of domestic wool.

The week's feature in the cotton goods, so far as finished merchandise was concerned, was the extension of previous prices on leading lines of denims to cover deliveries of limited quantities of this merchandise during October and November. These prices, which are based on 23 cents for 2.20-yard white-back indigo goods, have now stood since



last January. Another significant happening of the week, in addition to the raising of prices on unbranded lines of bleached muslins, cambrics and nainsooks, was the announcement of the resumption of full operations on the part of one of the leading bleacheries in the country. It is possible that the next few days may see an upward revision in the prices of standard branded lines of bleached muslins, and the end of the week may bring with it the Spring gingham prices of at least one of the big producers.

Trading in finished cottons was good throughout the week, due in no small degree to the presence in this city of members of the Southern Wholesale Dry Goods Association. Gray goods also did well, and spot printcloths prices closed at 11½ cents for 39-inch 68-72s and 10 cents for 38½-inch 64-60s.

The call for dress linens from the cutting-up and jobbing trades continued to dominate the business done in that field last week. In fact, there was little done in the other goods unless the seller was in a position to give positive bargains.

Active trading and higher prices marked the week in the burlaps, with the call for spot and afloat goods especially strong. Spot goods, both light and heavy, became very difficult to find near the close of the week, and buyers were turning their attention to futures. Higher prices for these positions prevailed as a result.

## Grain Week's Price Range

	WHEAT		CORN		OATS	
	High	Low	High	Low	High	Low
Sept. ....	1.03¼	1.01	.86	.84½	.38¾	.36¾
Dec. ....	1.07½	1.05¼	.69¾	.67¼	.40¼	.39
May ....	1.12¾	1.10¾	.69¾	.67¾	.43	.41¾



THE market for grain was a moderately good one last week. Prices in the main were well maintained and in the face of moderately increased deliveries of new grain, quotations gained steadily, although these gains were not particularly wide or impressive ones. The grain market was under the influence of the same sort of exterior news which swayed cotton, stocks and all other speculative markets. This included the Japanese disaster, the difficulty between Italy and Greece, as

well as the declaration of a strike in the anthracite fields. But, taken as a whole, the grain markets exhibited good resistance to the selling pressure which developed, although the gains reported were not as robust as those in cotton and stocks, doubtless due to the fact that actual grain is coming to market and that these sales of the actual represent steady pressure at all times.

A factor which helped steady the market was the apparently authentic report from abroad that the Soviet Government has prohibited exports of wheat. This was not confirmed; nevertheless, it had the effect of stimulating foreign buying and the belief in the trade is that the report is true. At any rate, something has occurred abroad to increase foreign demand. The possibility that there will be serious consequences as a result of the present difficulties between Italy and Greece have not had great effect on the grain market, although it did tend to stimulate purchases from both countries. Shipments are moderately large and foreigners appear to be anxious to take grain wherever they can get it. Their previous attitude was to buy only on such reactions as developed from time to time.

The increase in foreign shipments is reflected in the week's export figures, compiled by the Department of Agriculture. Shipments abroad last week totaled 9,204,000 bushels, compared with 4,430,000 bushels for the previous week, most of the increase having been made up of the mounting shipments of wheat, which aggregated 8,215,000 bushels against 3,271,000 bushels the previous week.

Despite the increase in foreign buying and the disappointments in crop outturn, now coming to light, the trade continues to be bearish on the immediate wheat market and the pressure of speculative sales is considerably larger than it has been in the last month. Doubtless, this is due to the possibility that foreign buying, now featuring the market, is another "flash in the pan" and that it will once more subside when immediate requirements are filled. New corn moved rather rapidly to market, more rapidly, in fact, than wheat. This is because of the difference in market conditions which surround the two crops. Corn, around the 85-cent figure for the September option, is approximately 18 cents above last year's price. The carryover is an exceedingly small one and there appears to be a ready demand for every bushel of corn offered for sale. Wheat, on the other hand, is suffering from slack demand, a good crop and the fact that every bushel of wheat sold at present prices entails a loss to the producer. In this connection, a report on grain costs, announced last week by the Department of Agriculture, is of considerable interest. This report, which constitutes a digest of answers to a questionnaire received from 4,000 farmers in all parts of

the country, shows an average production cost in 1922 for wheat of \$1.23 a bushel, for corn 66 cents, and for oats 53 cents. Against these figures, the average sales price received for the crop was \$1.11 a bushel for wheat, 73 cents for corn and 48 cents for oats. The cost figures included charges for the labor of the operator and his family and for use of the land.

Weather conditions in the last fortnight were good for the grain crops. Threshing of Winter wheat is practically completed. The yield and quality vary greatly, but the average is fair to good. There were reports of injury done to the grain in shocks by rain. Present indications point to greatly reduced acreages in nearly all sections. Ploughing for Fall seeding is under way and some seeding has already been done. The corn crop is not yet beyond danger from frost damage because the crop as a whole is late. Conditions are spotty because of too much moisture in some localities and not enough in others, but present conditions may be termed entirely satisfactory. It is estimated that it will require from two to three weeks more for the crop to mature without frost.

The movement of grain to primary markets showed some acceleration in the last ten days, despite the fact that carloadings of wheat are still below normal. The movement of grain to primary markets last week was 29,044,000 bushels, an increase of 7 per cent. for the week, and an increase of 4 per cent. over the five-year average. Receipts of

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## The Spring Wheat Crisis

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Here, then, we have a three-million-acre crop thrown on the market from an area formerly not largely competing with the wheat growing farmers of the United States.

"These States alone are now producing enough more wheat than formerly to ruin the American market for the regular wheat growing farmers, in view of the fact that the average production per acre in these States in a system of diversified farming is very much greater than the average production per acre in the special wheat districts. Their increase far more than offsets the decreased acreage in the Spring wheat belt. Furthermore, the farmers in this eastern and central district around Chicago and St. Louis do not have the tremendous freight rates to pay, nor do they have the heavy transient labor bills to meet. Wheat is produced there under very different conditions, and their activity since the war has without doubt brought the crisis to the wheat farmers in the area stretching from North Dakota to Texas and west.

"Aside from the decrease in wheat acreage in the Spring wheat belt and the increase in wheat acreage in the older settled corn and livestock and diversified farming States, the great change in the wheat growing program is found in the Winter wheat States, extending through Texas, Oklahoma, Kansas, Colorado and Nebraska. These five States have contributed an increase of 10,848,000 acres to the pre-war average production for the United States. This increase of nearly eleven million acres is, therefore, largely responsible for the surplus which at the present time is causing us most concern.

"Looking at the situation for 1923 in contrast with the situation in the five-year period of 1909-13, it should be clear that the increases in both production and consumption outside of the United States pretty largely offset each other in the world market. That is to say increases in Canada, Australia, India and South America have offset decreases in acreage in European countries. This leaves the United States as an unfortunate competitor with low priced land, lower standards of living, low ocean freight rates, increased production in some countries and decreased ability to buy grain in other countries. Within the United States the Spring wheat group have, in a masterful way, not only eliminated their war-time so-called patriotic increases but in addition have decreased their production consistently with the needs of the times. On the other hand the eastern group of States extending as far west as Illinois, Iowa and Missouri have not eliminated their war time acreage and therefore have not helped in any way to relieve the situation; while the special Winter wheat States, especially Texas, Oklahoma, Kansas, Colorado and Nebraska, have so increased their acreage and maintained their war time production that a wheat crisis is upon us."

While offering no concrete plan to meet the conditions in the Northwestern wheat States, Dr. Coulter declares the collapse there to be directly due to war-time policies of the Government, and declares that Federal action in providing a paying market for wheat is imperative.

"The Federal Government," says Dr. Coulter, "has continued to protect labor through immigration restrictions and in other ways. It has continued to save transportation by permitting high rates and other protective measures. It has continued to protect industry with high tariff walls and other devices. It has continued to protect banking by emergency legislation. Agriculture alone, and especially wheat production, suffers through failure on the part of the Administration to continue emergency measures through the period of readjustment."



# A Review of Foreign Opinions

## *Italian Aspirations in the Levant—India's New Fiscal Policy*



ITALIAN aspirations in the Levant are discussed by Dr. Gustav Herlt in a recent issue of *Reconstruction* (Vienna, July 15). According to the Viennese writer, Italian influence was once predominant in the Levant, Italian being the *lingua franca* throughout the Near East until the refusal of the Government of United Italy to support Italian Catholic missionaries, coupled with the broader policy of the French regarding their own missionaries, caused the latter language to supersede the former as the Italian missionaries gradually became extinct. When the Italians realized the blunder they had made, however, strenuous efforts to recapture their influence were made, which Dr. Herlt describes as follows:

"Toward the end of the last century Italian manufacturers made strenuous endeavors to increase their exports into the Near East. They especially directed their efforts toward Turkey. The Italian industries, particularly in textiles, rapidly increased their output so that the manufacturers were compelled to look abroad for additional markets to place their goods. The cotton-spinning and weaving industries made energetic efforts to gain control of the Turkish market, offering their manufactures at prices far below those demanded by the former suppliers of this market. They were successful in obtaining large orders for goods in the cheaper grades. This underselling of the market was designated by Britain, Germany and France as the 'Italian peril,' which threatened to divert their Levant trade, and they at once prepared to meet and overcome this danger. The rapidly increasing Italian trade, however, was attended by many difficulties; the excessively low prices at which the goods were offered could not, of course, be continued indefinitely. Many manufacturers were compelled to close down their factories, others were forced to raise their prices, and gradually the advantages gained by the Italians disappeared. Italian yarns and fabrics, while cheap and especially suited in both color and material to Turkish requirements, were, nevertheless, inferior to similar products offered by Britain and Germany. The Levant is a very keen market, and while low prices are the chief inducement to buy, quality is also an important consideration, and it soon became evident that in point of quality the Italian products were inferior to British or German products. Once this fact was appreciated, there was no further reference to the 'Italian peril.'"

Nevertheless, the Italian manufacturers, states the writer, have not neglected the Levant markets, and with the taking over of the Austrian-Lloyd by Italy the Italian merchant flag now stands next in importance to the British among Levant shipping. The boycotting of the Greek flag in Turkish waters, together with the crippling of the Turkish and Russian merchant marine, has contributed toward making the Italians the largest shippers in the Eastern Mediterranean and the Black Sea.

Dr. Herlt then discusses the political ambitions of Italy in Asia Minor, referring to the Italian attempt to create a sphere of influence in the "Tekke" district of Southwestern Asia Minor, centering round the town of Adalia. Connection with the hinterland from Adalia is not good, however, and the Italian effort to obtain a concession for the building of a railway up to the Sparta district was frustrated by British interests, which feared diversion of traffic from the Aden-Smyrna line. Following the San Remo conference, at which the Italians were given a sphere of influence adjoining the then new Greek Western Asia Minor, the Turkish Nationalists forced the Italians to evacuate Adalia, and thus put an end to Italian hopes for a sphere of influence in Western Asia Minor.

Italian aspirations in the Balkans have not met with much more success, states the Austrian writer. While Italy was successful in building a railway from Antivari to Virpasar and Podgoritza, and also obtained the tobacco monopoly in Montenegro, her efforts to secure economic and political influence in Albania were defeated, first by Austria, and then by a much more dangerous rival, namely, Yugoslavia. One of the pet schemes of the Italian Government is said by Dr. Herlt to be the building of a railway from the Eastern coast of the Adriatic to the Black Sea and the Sea of Marmora, the so-called trans-Balkan line, but the writer doubts if this could ever materialize and declares that the plan has been abandoned in Italy. He then makes this statement:

"As a matter of fact, there exists already a trans-Balkan line in the Fiume-Agram-Belgrade-Rumanian Railway; it is only necessary that the long-planned bridge over the Danube connecting Serbia and Rumania be built to complete this. Should the Serbs build a railway to the Adriatic, this would afford a second Adriatic line, and in the proposed line from Santi Quaranto to Janina, connecting with the Saloniki-Monastir line, which is being planned by the Greeks, a third

trans-Balkan line connecting with the Sea of Marmora will be completed."

Italian trade is becoming active in the Balkan States, especially in Bulgaria, where Italian imports hold second place. Italian commerce has also been extremely successful in the Caucasus.

The *Nineteenth Century* (London, July, 1923) contains an important article on the new fiscal policy of India, written by Sir Montague P. de Webb, late member of the Indian Fiscal Commission. The report of the Indian Fiscal Commission has been said to mark an epoch in the free trade controversy by establishing a case for the protection of certain industries all over the world. In Sir Montague Webb's opinion, this view is not without foundation, and he supports his contention in the following words:

"For what has the commission done? Taking one exception in the orthodox free trade argument, the case of 'infant' industries, the commission has so developed this argument as, in effect, to turn the balance against the whole free-trade theory. For if we admit that among fully developed nations a policy of free trade permits of the greatest earnings, the largest savings and the quickest progress at the least possible cost, the next question that arises is what nations can be regarded as fully developed? If a nation is not fully developed, then some measure of assistance in the form of protection for its backward or 'infant' industries is admittedly sound. But as the majority of the nations of the world are not fully developed, certainly not so highly developed on the manufacturing side as the United Kingdom, it follows that, for the majority of the world, protection in some form and to some extent must be regarded as the normal suitable economic policy. In truth, the free trade theory in its extreme form is applicable only in a very small minority of cases. And even in these cases it is subject to important qualifications. Thus, the great war brought home to every country the desirability of spending some portion of the national dividend on the development and maintenance of industries essential for purposes of national defense. Then again the fact that in the very home of free trade the unrestricted play of individual profit-seeking, regardless of more important national needs, has resulted in (a) the partial displacement of British agriculture, and (b) the growth of a population far greater than the agricultural and pastoral resources of the country can feed—a position of very great danger in wartime—has caused many of the older school of free traders to doubt the wisdom of an unqualified policy of free trade, even in the case of the United Kingdom, highly developed as that country is. We may take it, then, that the report of the Indian Fiscal Commission does not mark the parting of the ways, the abandonment once and for all of some of those economic abstractions which found such favor in the United Kingdom for the greater part of a century."

Indian publicists, mercantile bodies, the Associated Chambers of Commerce of India and Ceylon, a combination of all the leading European trade interests, and the Indian Legislative Assembly, have all explicitly approved of the Indian Fiscal Report, and this means, says Sir Montague Webb, that India has definitely taken her position shoulder to shoulder with the self-governing dominions in matters of tariff policy. What results, asks the writer, may be expected to follow this latest development? The trend of Indian opinion on this question is best illustrated in Sir Montague Webb's own words:

"From the facts that (a) the President, Sir Ibrahim Rahimtulla, and four Indian members of the Fiscal Commission thought it necessary to add a chapter specially emphasizing the manifold advantages of a 'policy of intense industrialization,' (b) two prominent Bombay merchants, Mr. Manmohandas Ramji and Mr. Jumandas Dwarkadas, have moved the Legislative Assembly to urge the Government to give immediate effect to this policy, and (c) the Indian press as a whole, and Indian political opinion generally, strongly demand forthwith an effective protective tariff, it is clear that most Indians who think and speak about this subject believe that 'it will be by no means difficult,' to quote from the supplementary chapter above referred to, 'to make India a large exporter of manufactured goods, and before long one of the foremost industrial nations of the world.' Is this belief well founded? Do tariffs play so important a part in the industrial development of a nation? And is India likely to benefit therefrom so greatly and so rapidly as the writers of the supplementary chapters of the Indian Fiscal Commission give their countrymen to believe?"

On the whole, there appears to have been no real disagreement of opinion as between the minority and the majority report of the commission. The majority recommended that the new policy be applied with discrimination along the lines of the report, while the minority recommended an "unqualified pronouncement that the fiscal

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# Transactions on Out-of-Town Markets

Boston				Sales.				Sales.				Sales.			
	High.	Low.	Last.		High.	Low.	Last.		High.	Low.	Last.		High.	Low.	Last.
115 Ahmeck .....	57	56 1/4	57	141 Osceola .....	31	31	31	270 Do pf .....	103	102 1/2	102 1/2	384 Waldorf System .....	18	17 1/4	17 1/2
115 Allouez .....	15 1/2	15 1/2	15 1/2	149 Park City .....	3	3	3	43 Amoskeag .....	77	76	77	10 Walham Walch H. ....	9	9	9
119 Arizona .....	10 1/2	10 1/2	10 1/2	150 Pocahontas .....	14	14	14	41 Art Metal Const. ....	15	15	15	1,117 Walworth Mfg. ....	15 1/2	14 1/2	15 1/2
129 Arcadian .....	13 1/2	13 1/2	13 1/2	277 Quincy .....	27	26	26	230 Boston Mex. Pet. ....	20	20	20	85 Warren Bros. ....	30	29 1/2	30
117 Arizona Commercial ..	9 1/2	9 1/2	9 1/2	614 Shannon .....	50	49 1/2	50	5 Boston Con Gas pf. ....	105 1/2	105 1/2	105 1/2	240 Do 1st pf. ....	34	33	33 1/2
165 Bingham .....	16 1/2	15 1/2	15 1/2	320 Superior & Boston. ....	1.00	.99	1.00	200 East Boston Land. ....	3	3	3	5 Do 2d pf. ....	30	30	30
186 Calumet & Arizona. ....	47 1/2	46	46	100 U S Smelting, Ref & M. ....	2 1/2	2 1/2	2 1/2	2,585 Eastern Steamship .....	87	86 1/2	87	BONDS.			
172 Calumet & Hecla. ....	40 1/2	40	40	350 Do pf. ....	42 1/2	41 1/2	42 1/2	370 Edison Electric .....	160 1/2	159	160	\$2,000 Am Agr Chem 7 1/2s. ....	100	99	100
165 Carson Hill Gold. ....	5	5	5	100 Utah Apex .....	3 1/2	3 1/2	3 1/2	30 Do pf. ....	87	86 1/2	87	1,000 Do J & S Y 5s. ....	91	90 1/2	91
75 Chino Copper .....	16	15 1/2	15 1/2	100 Utah Convol. ....	1 1/4	1 1/4	1 1/4	345 Gray & Davis. ....	9 1/2	9 1/2	9 1/2	1,000 Do 4s. ....	70 1/2	70 1/2	70 1/2
155 Copper Range .....	28 1/2	28	28 1/2	100 Utah Metals .....	.60	.60	.60	100 Greenfield Tap & Die. ....	16	16	16	4,000 East Mass Ry 5s. ....	71 1/2	71 1/2	71 1/2
365 Davis-Daly .....	2 1/2	2 1/2	2 1/2	25 Victoria .....	.60	.60	.60	125 Hood Rubber .....	55	54	54	10,000 Hood Rubber 7s. ....	101 1/2	101 1/2	101 1/2
745 East Butte .....	5 1/2	5 1/2	5 1/2	170 Wolverine .....	7	6 1/2	6 1/2	70 Intl Cement .....	37 1/2	36 1/2	36 1/2	5,000 K C, M & B 5s. ....	84 1/2	84 1/2	84 1/2
115 Franklin .....	14 1/2	14 1/2	14 1/2	RAILROADS				35 Intl Cotton Mills pf. ....	54 1/2	54 1/2	54 1/2	6,000 Mass Gas 4 1/2s. 1961. ....	80 1/2	80 1/2	80 1/2
225 Hardy Coal .....	31 1/2	31	31 1/2	53 Boston & Albany. ....	148	147	147	275 J. F. Connor. ....	21	20 1/2	21	2,000 Do 4 1/2s. 1920. ....	93 1/2	93 1/2	93 1/2
304 Island Creek Coal. ....	108	106 1/2	107	95 Boston Elevated .....	80 1/2	79 1/2	80	147 L. J. McNeill & L. J. ....	8	7	8	10,000 Miss River Power 5s. ....	93 1/2	92 1/2	92 1/2
20 Do pf. ....	95 1/2	95 1/2	95 1/2	54 Do 1st pf. ....	115 1/2	115 1/2	115	258 National Leather .....	4 1/2	4 1/2	4 1/2	2,000 New Eng Tel & Tel 5s. ....	98	98	98
25 Do 2d pf. ....	20 1/2	20 1/2	20 1/2	90 Do 2d pf. ....	101 1/2	101	101	377 Mass Gas .....	83 1/2	81 1/2	83 1/2	5,000 New River Coal 5s. ....	80	80	80
15 Keweenaw .....	1/2	1/2	1/2	29 Do pf. ....	94	93	94	100 Do pf. ....	68 1/2	68	68 1/2	13,023 Swift & Co 5s. ....	90 1/2	90 1/2	90 1/2
106 Kerr Lake .....	2 1/2	2 1/2	2 1/2	122 Boston & Maine. ....	12 1/2	12 1/2	12 1/2	65 Mergenthaler Linotype. ....	160	159 1/2	160	9,000 Warren Bros 7 1/2s. ....	105 1/2	105	105
18 Lake Copper .....	2	2	2	15 Do pf. ....	15	15	15	110 Mexican Tel & Tel. ....	2	1 1/2	2	6,000 West Tel 5s. ....	90 1/2	90 1/2	90 1/2
20 LaSalle .....	1 1/2	1 1/2	1 1/2	568 East Mass Ry. ....	27 1/2	27	27	10 Do pf. ....	2 1/2	2 1/2	2 1/2	Philadelphia			
275 Mason Valley .....	1 1/2	1 1/2	1 1/2	60 Do pf. ....	34	34	34	45 Mississippi River Power. ....	20 1/2	20 1/2	20 1/2	STOCKS.			
5 Mayflower Old Colony. ....	2 1/2	2 1/2	2 1/2	60 Do adj 4 1/2s. ....	37	37	37	258 National Leather .....	4 1/2	4 1/2	4 1/2	Sales.	High.	Low.	Last.
83 Mass Convol. ....	1 1/2	1 1/2	1 1/2	10 Maine Central .....	28 1/2	28 1/2	28 1/2	150 New England Tel. ....	115 1/2	115 1/2	115 1/2	326 American Elec Power. ....	23 1/2	22 1/2	23 1/2
78 Michigan .....	2 1/2	2 1/2	2 1/2	1,015 N Y, N H & H. ....	12 1/2	12 1/2	12 1/2	800 Orghum Circuit .....	18 1/2	17 1/2	18 1/2	25 Do pf. ....	71 1/2	71 1/2	71 1/2
160 Miami Copper .....	23 1/2	23 1/2	23 1/2	86 Old Colony .....	7 1/2	7 1/2	7 1/2	188 Pacific Mills .....	89	88	89	10 American Gas. ....	72	72	72
128 Mohawk .....	12 1/2	12 1/2	12 1/2	10 Providence & Worcester. ....	11 1/2	11 1/2	11 1/2	200 Punta Alegre Sugar. ....	52	52	52	3,681 American Stores. ....	24 1/2	24 1/2	24 1/2
145 New Cornelia .....	17 1/2	17 1/2	17 1/2	MISCELLANEOUS				380 Swift & Co. ....	105 1/2	102 1/2	105 1/2	40 Brill G G. ....	75	75	75
5 New River Coal pf. ....	77 1/2	77 1/2	77 1/2	139 Am Agri Chemical. ....	10 1/2	10 1/2	10 1/2	325 Swift International. ....	20 1/2	18 1/2	20 1/2	358 Congoleum Co. ....	117	105	113
280 Nevada Cons Copper. ....	11 1/2	11 1/2	11 1/2	101 Do pf. ....	41	38	41	25 Torrington .....	47	45 1/2	47	250 General Refractories. ....	50	49	49 1/2
145 Nipissing .....	5 1/2	5 1/2	5 1/2	25 Am Elec Serv 2d pf. ....	14	14	14	62 United Fruit .....	172	172	172	145 Insurance Co of N A. ....	45 1/2	45 1/2	45 1/2
240 North Butte .....	2 1/2	2 1/2	2 1/2	55 Am Sugar .....	103	103	103	2,500 United Shoe Mach. ....	36 1/2	36	36 1/2	Continued on Page 347			
28 Ojibway .....	80	70	70	1,158 Am Tel & Tel. ....	125	124 1/2	125	10 Do pf. ....	25 1/2	25 1/2	25 1/2				
216 Old Dominion .....	17 1/2	16 1/2	16 1/2	330 Am Woolen .....	87 1/2	85 1/2	87	625 Ventura Oil .....	21	20 1/2	21				

\$20,000,000

## Union Pacific Railroad Company

First Lien and Refunding Mortgage Bonds due June 1, 2008  
Bearing 5% Interest

Interest payable March 1 and September 1. Coupon bonds in denomination of \$1,000 with privilege of registration as to principal and exchangeable for bonds registered as to both principal and interest, which later may be exchanged for coupon bonds upon conditions as set forth in the First Lien and Refunding Mortgage and the Supplemental Indenture.

The entire issue of First Lien and Refunding Mortgage Bonds outstanding (but not any part thereof) is redeemable at the option of the Company at 107 1/2% and accrued interest on any semi-annual interest date upon not less than three months' notice.

For further information regarding the Company and this issue of Bonds reference is made to a letter of R. S. Lovett, Esq., Chairman, copies of which may be obtained from the undersigned and from which the following is quoted:

"These bonds are to be issued under the First Lien and Refunding Mortgage of the Railroad Company dated June 1, 1908, and the principal, as well as interest at the rate of 4% per annum, will be secured by the lien of that mortgage. As the terms of that mortgage provide for interest only at the rate of 4% per annum, the additional 1% interest which these bonds will bear will be secured under a Supplemental Indenture by a lien on the lines of railroad, franchises and appurtenances now, or hereafter, subject to the First Lien and Refunding Mortgage, subordinate to the lien of the principal of the First Lien and Refunding Mortgage Bonds and interest thereon at the rate of 4% per annum.

The purpose of the sale of the \$20,000,000 Five Per Cent First Lien and Refunding Mortgage Bonds which you have agreed to purchase is to reimburse the treasury for expenditures heretofore made for the construction of extensions, branches, additional main track, the purchase of additional rolling stock and the construction of other additions to and betterments of the mortgaged lines of railroad.

The total authorized amount of the First Lien and Refunding Mortgage Bonds is limited to \$200,000,000, of which \$85,902,000 of bonds will be outstanding in the hands of the public after the present issue, taking Sterling bonds at their equivalent in dollars at the rate of equivalence fixed by the Mortgage, and \$114,098,000 bonds are reserved to retire a like principal amount of First Mortgage Railroad and Land Grant Bonds maturing July 1, 1947, which the Railroad Company has covenanted shall not be extended when due.

The First Lien and Refunding Mortgage Bonds are secured by direct mortgage on 3,558.21 miles of railroad (on 1,468.11 miles of which they are a first lien), and upon the equipment, terminals, depots and other appurtenances, embracing the main lines of the Union Pacific between Council Bluffs, Iowa, and Ogden, Utah; Kansas City, Missouri; Denver, Colorado, and Cheyenne, Wyoming; with numerous branches.

THE UNDERSIGNED WILL RECEIVE SUBSCRIPTIONS FOR THE ABOVE BONDS, SUBJECT TO ALLOTMENT, AT 99 1/2% AND ACCRUED INTEREST TO DATE OF DELIVERY.

The undersigned reserve the right to close the subscription at any time without notice, to reject any application, to allot a smaller amount than applied for and to make allotments in their uncontrolled discretion.

The above bonds are offered if, when and as issued and received by the undersigned and subject to the approval by the Interstate Commerce Commission of the issuance of the bonds and their sale to the undersigned and to the approval by their counsel of all legal proceedings in connection with the issuance thereof. Temporary bonds or interim receipts will be delivered against payment in New York funds for bonds allotted, which temporary bonds or interim receipts will be exchangeable for engraved bonds when prepared.

New York, September 7, 1923.

KUHN, LOEB & CO.

Subscriptions for the above bonds having been received in excess of the amount offered, the subscription list has been closed and this advertisement appears as a matter of record only.

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# How to Choose Among Investment Offerings

## The Annalist's Complete Index and Guide to Current Issues



**B**ELOW will be found a complete list of securities, including preferred stocks, common stocks, bonds and notes offered to the public in the week ending September 8. In the issue of each subsequent Monday a complete list of security offerings in the preceding week will be published in a similar manner. Information as to the name of the offering, the amount, the rate and date of interest payments, the dates of issue and maturity, the offered price and the yield at this price will be given. For quick reference the list has been arranged by classification and in alphabetical form.

Quarterly, in the initial issue of each three months, this weekly information will be assembled into a complete Index of Security Offerings. The list will be supplemented by the publication as well of such display announcements as may have appeared in The Annalist in the last quarter, containing facts indicative of the strength, safety and special features of the issues.

While The Annalist will not discriminate among securities nor advise as to the wisdom of investments, it is prepared, through its service department, to provide additional detailed information for those desiring it.

Here is the list of last week:

### Bonds

AMOUNT	NAME AND DESCRIPTION	MATURITY	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$334,000	Alamance County, N. C., Gold 5½s.	Annu. Aug. 1, 1924 to 1953 inc.	Sept. 5	99½ & Acc'd Int.	5.10% for 1924 to 1933 maturities, 5% for remainder	
*55,000,000	Argentine, Republic of (Treasury Gold Notes), 6s.	Mar. 1, 1924	Sept. 6	99½ & Acc'd Int.	7½	
75,000	Arkansas Light & Power Co. 1st Gold 6s.	Oct. 1, 1945	Aug. 27	94 & Int.	6½% plus	
3,000,000	Atlanta-Biltmore Hotel Co. First (Closed) Serial Gold 7s.	Annu. Sept 1, 1925 to 1943 inc.	Sept. 6	Par & Int.		M. & S.
500,000	Cambria County, Pa., Road and Bridge 4½s.	Sept. 15, 1924 to 1946 inc., annu.	Sept. 4		4½%	
908,000	Camden, N. J., Gold 4½s.	Sept. 1, 1924 to 1963, annu.	Sept. 5		4.40% for 1924 to 1933 maturities, 4.38% for 1934 to 1943, 4.35% for remainder	
250,000	Cast Valleys Gas & Elec. Co. First Gold 6s.	March 1, 1952	Aug. 28	95½ & Int.	6.35%	
1,500,000	Concourse Plaza Apt. Bldg., New York, 1st Serial Gold 6½s (Loan Cfts.)	Annu. Aug. 1, 1924 to 1938 inc.	Sept. 5	Par & Int.		F. & A.
100,000	Danville, Va., Water Improvement 5s.	\$4,000 annu. June 1, 1924 to 1948 inc.	Aug. 30		4.85% and 4.80%	
Block	Dayton Power & Light Co. First & Ref. Gold 5s.	June 1, 1941	Sept. 4	94 & Int.	About 5.3%	
100,000	Dayton & Western Traction Co. Car Trust Cfts. 6s.	\$10,000 annu. Apr. 1, 1924 to 1933 inc.	Sept. 8	Par & Int.		A. & O.
525,000	Geddes Holding Co., Detroit, First Real Estate Gold 6½s.	Annu. July 1, 1924 to 1933 inc.	Sept. 4	Par & Int.		J. & J.
500,000	Great Lakes Transportation, Ltd., 1st Sinking Fund Gold 6½s	Sept. 1, 1943	Sept. 5	99 & Int.	About 6.65%	M. & S.
250,000	Laurens County, S. C., Road & Bridge Imp. 5s.	Annu. July 1, 1931 to 1943 inc.	Sept. 7	100.99% to 102.55%	4.85% to 4.80%	
370,000	Long Beach, N. Y., Coupon or Registered Gold 6s.	Annu. July 1, 1926 to 1945 inc.	Sept. 4		4.60%	
144,000	Lorain, Ohio, 5½s.	\$16,000 annu. Sept. 15, 1924 to 1932 inc.	Aug. 28		4.80%	
350,000	Madison River Farms Co. First Serial Gold 6½s.	Annu. July 1, 1927 to 1937 inc.	Aug. 28		About 6.75%	J. & J.
250,000	Miami Beach, Fla., 5½s.	Annu. April 1, 1926 to 1943 inc.	Sept. 3		5.40%	
350,000	Norman Apts., Denver, Col., First Gold 6½s.	From 2 to 12 years	Aug. 28	Par & Int.		F. & A. 15
275,000	Pittston, Pa., Street Improvement 4½s.	1928 to 1952	Sept. 1		4.25%	
100,000	Pulaski County, Ark., General Fund Discount Notes.	Aug. 1, 1921	Aug. 27		5%	
150,000	Pulnam County, Mo., Court House 5s.	Aug. 1, 1925 to 1928 inc.	Aug. 30		4.75%	
75,000	Sanilac County, Mich., Road 5½s.	Ser. May 1, 1925 to 1933	Aug. 28		5%	
151,000	Sanford, Fla., Street Improvement 5½s.	\$15,000 annu. July 1, 1924 to 1933 inc.	Sept. 2		5% for 1924-25 maturities & 5.25% for 1926-33 maturities.	
†675,000	Southern Arizona Power Co. 1st & Ref. 6s, Series A.	Feb. 1, 1923, to Feb. 1, 1938	Aug. 27	95½ & Int.	About 7%	F. & A.
1,250,000	Tampa, Fla., Waterworks Purchase 5s.	\$20,000 annu. Aug. 1, 1924 to 1971 inc., \$6,000 Aug. 1, 1972	Sept. 5		4.90%	
†20,000,000	Union Pacific R. R. First Lien & Ref. 5s.	June 1, 2008	Sept. 7	99½ & Int.	5.20%	M. & S.
Limited Amount	Violet Sugar Co. 1st (Closed) Ser. Gold 7s.	Due \$57,000 annu. June 30, 1924 to 1934 inc., \$52,000 June 30, 1935	Sept. 5		6% 1st mat., 6.50% 2d, 7% for remain.	J. 30 D. 31
200,000	Walnut Lane Apts., Phila., 1st Sinking Fund Gold 6s.	Jan. 1, 1933	Sept. 4	98 & Int.	6.25% plus	J. & J.
200,000	Wolthausen Hat Corp., Ltd., First (Closed) Sinking Fund Gold 7s.	Aug. 1, 1943	Sept. 5	99 & Int.	About 7.10%	F. & A.

### Stocks

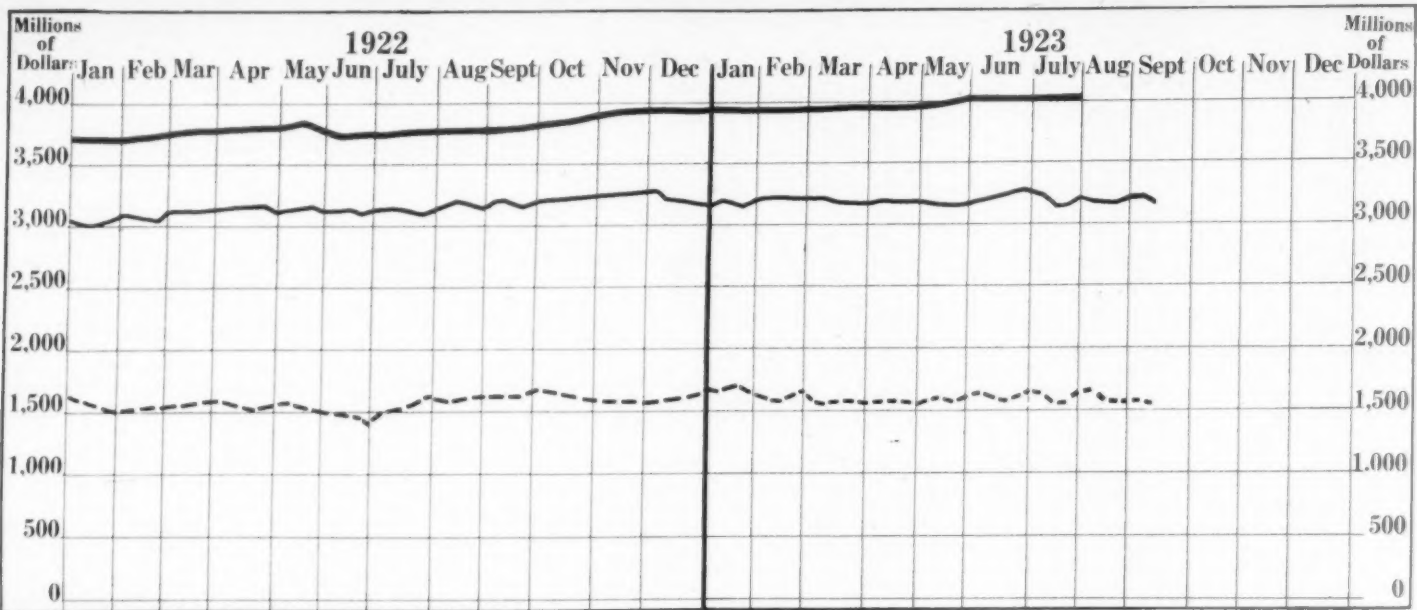
AMOUNT	NAME AND DESCRIPTION	PAR VALUE	DATE OFFERED	OFFERED AT	YIELD	INTEREST DATES
\$500,000	Arcade Malleable Iron Co. 8% Cum. Pfd.	\$100	Sept. 4		\$100 for 1 share pfd. & 1 share com. (No par value)	M. J. S. & D. 15
1,000,000	Great Lakes Engineering Works 8% Cum. Pfd.	\$100	Sept. 6	105 and Accrued Div.	7.60% plus	F. M. A. & N., Payable Quarterly
	Madison Rys. 7½% Pfd.	\$100	Sept. 1		At par	
	New York Mortgage Co. 7% Cum. Pfd.	\$100	Sept. 7		\$120 for 1 share pfd. & 1 share com. (No par value)	J. A. J. & O.
150	(Shares) New York Title & Mortgage Co. Capital Stock. Divd. Rate 10% Per Annum.		Sept. 8		5¼%	
Block	Peoples Gas & Electric Co., Oswego, N. Y., 7% Cum. Pfd.	\$50	Sept. 4	\$47.50 & Div.	7.37%	
500	(Shares) Pittsburgh & Lake Erie R. R. Capital Stock.	\$50	Sept. 7		\$127	

\* See Page 322 of this issue.

† See Page 322 of this issue.

‡ See Page 338 of this issue.

# Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

## By Telegraph to The Annalist

## Bank Clearings

Week Ended Saturday, Sept. 8.

	Last Week		Year to Date	
	1923	1922	1923	1922
Central Reserve Cities				
New York	\$2,912,306,580	\$3,123,308,128	\$147,380,706,278	\$149,638,428,622
Chicago	490,552,202	449,615,982	21,625,107,452	18,820,599,435
Total 2 C. R. cities	\$3,402,858,791	\$3,573,014,110	\$169,005,813,730	\$168,459,028,057
Increase	4.8%		0.3%	
Other Federal Reserve cities				
Atlanta	\$37,754,963	\$36,891,824	\$1,743,532,957	\$1,364,634,737
Boston	284,000,000	224,000,000	13,252,300,000	10,701,000,000
Cleveland	88,175,561	77,187,899	3,836,146,082	3,067,252,215
Kansas City, Mo.	116,574,045	117,850,662	4,761,368,093	4,512,401,780
Minneapolis	65,359,705	61,876,485	2,433,952,464	2,137,646,155
Philadelphia	394,000,000	363,000,000	16,952,000,000	14,733,000,000
Richmond	41,647,000	42,151,000	1,703,362,000	1,464,855,294
San Francisco	132,400,000	109,300,000	5,479,300,000	4,815,100,000
Total 8 cities	\$1,159,611,274	\$1,032,258,470	\$50,161,061,596	\$42,845,830,181
Increase	12.2%		17.0%	
Total 10 cities	\$4,562,470,065	\$4,605,272,580	\$219,167,475,326	\$211,304,918,238
Increase	0.9%		3.7%	

	Last Week		Year to Date	
	1923	1922	1923	1922
Other Cities:				
Buffalo	\$34,584,156	\$30,454,694	\$1,586,891,220	\$1,322,067,374
Cincinnati	52,453,000	50,573,000	2,398,955,000	1,966,981,687
Denver	18,228,227	17,761,716	710,266,513	666,583,816
Los Angeles	115,922,000	68,062,000	4,570,150,000	3,374,819,000
Louisville	22,273,979	20,273,765	1,079,901,643	886,304,114
Milwaukee	31,722,671	25,114,430	1,281,023,788	1,046,952,461
New Orleans	37,166,479	37,462,206	1,759,954,244	1,522,335,365
St. Paul	30,244,295	25,848,365	1,192,065,652	1,072,344,717
Seattle	32,346,252	28,311,762	1,304,187,237	1,112,436,796
Washington	17,783,113	16,996,487	753,652,910	659,091,619
Total 10 cities	\$392,429,172	\$320,798,425	\$16,647,048,207	\$13,659,946,950
Increase	22.3%		21.8%	
Total 20 cities	\$4,954,899,237	\$4,926,071,005	\$235,814,523,533	\$224,964,865,188
Increase	0.5%		4.8%	

\*Decrease.

## Actual Condition

## Statement of the Federal Reserve Banks

Sept. 5

	Dist. 1. Boston.	Dist. 2. New York.	Dist. 3. Philadelphia.	Dist. 4. Cleveland.	Dist. 5. Richmond.	Dist. 6. Atlanta.	Dist. 7. Chicago.	Dist. 8. St. Louis.	Dist. 9. Minneapolis.	Dist. 10. Kansas City.	Dist. 11. Dallas.	Dist. 12. San Fran'co.
Gold reserve	\$268,947,000	\$933,684,000	\$249,057,000	\$326,160,000	\$73,813,000	\$112,614,000	\$581,665,000	\$77,618,000	\$66,885,000	\$97,436,000	\$48,675,000	\$265,456,000
Rediscounts	21,264,000	152,620,000	39,147,000	27,635,000	28,756,000	10,983,000	37,145,000	22,195,000	5,529,000	10,932,000	8,265,000	34,647,000
Bills on hand	80,948,000	251,059,000	82,266,000	86,097,000	72,251,000	61,277,000	114,045,000	59,964,000	26,545,000	41,126,000	45,976,000	103,103,000
Due members	122,361,000	674,965,000	120,292,000	161,632,000	59,869,000	52,838,000	267,141,000	67,877,000	43,602,000	81,132,000	47,196,000	144,100,000
Notes in circ'n	228,297,000	486,765,000	218,611,000	241,383,000	82,783,000	128,483,000	417,207,000	71,527,000	56,691,000	63,997,000	44,290,000	217,534,000
Ratio, &c.	77.1%	80.7%	76.9%	80.6%	33.3%	64.3%	85.0%	61.1%	67.2%	68.7%	37.9%	72.5%

## Federal Reserve Bank Statement

Consolidated statement of twelve Federal Reserve Banks compares as follows:

	Sept. 5, 1923.	Aug. 29, 1923.	Sept. 6, 1922.
<b>RESOURCES—</b>			
Gold and gold certificates	\$344,746,000	\$361,066,000	\$285,316,000
Gold settlement fund—Federal Reserve Board	645,876,000	619,455,000	530,125,000
Total gold held by banks	\$990,622,000	\$1,010,521,000	\$815,441,000
Gold with Federal Reserve agents	2,060,700,000	2,061,164,000	2,206,468,000
Gold redemption fund	50,688,000	49,304,000	38,914,000
Total gold reserves	\$3,102,010,000	\$3,120,989,000	\$3,060,823,000
Reserves other than gold	76,324,000	80,245,000	125,864,000
Total reserves	\$3,178,334,000	\$3,201,234,000	\$3,186,687,000
*Non-reserve cash	65,782,000	69,504,000	
Bills discounted: Secured by United States	399,118,000	376,194,000	130,447,000
Government obligations	450,976,000	439,324,000	274,636,000
Other bills discounted	174,563,000	173,485,000	188,365,000
Bills bought in open market			
Total bills on hand	\$1,024,657,000	\$989,003,000	\$593,448,000
United States bonds and notes	96,320,000	91,328,000	207,514,000
United States certificates of indebtedness	2,452,000	2,202,000	300,678,000
Municipal warrants	20,000	20,000	21,000
Total earning assets	\$1,123,449,000	\$1,082,553,000	\$1,101,661,000
Bank premises	54,269,000	54,239,000	43,636,000
Five per cent. redemption fund against Federal Reserve Bank notes	28,000	93,000	4,698,000
Uncollected items	594,984,000	546,129,000	576,078,000
All other resources	13,339,000	13,477,000	18,193,000
Total resources	\$5,030,185,000	\$4,967,229,000	\$4,930,953,000
<b>LIABILITIES—</b>			
Capital paid in	\$109,718,000	\$109,751,000	\$106,085,000
Surplus	218,360,000	218,360,000	213,398,000
Deposits: Government	38,534,000	37,960,000	37,730,000
Member bank—reserve account	1,843,065,000	1,848,617,000	1,796,081,000
Other deposits	20,776,000	21,005,000	22,986,000
Total deposits	\$1,902,375,000	\$1,907,582,000	\$1,856,797,000
Federal Reserve notes in circulation	2,257,278,000	2,224,760,000	2,211,880,000
Federal Reserve Bank notes in circulation—net liability	509,000	1,565,000	52,793,000
Deferred availability items	522,057,000	485,641,000	465,764,000
All other liabilities	19,879,000	20,161,000	22,227,000
Total liabilities	\$5,030,185,000	\$4,967,229,000	\$4,930,953,000
Ratio of total reserves to deposits and Federal Reserve note liabilities combined	76.4%	77.5%	78.3%
Contingent liability on bills purchased for foreign correspondents	\$34,304,000	\$35,494,000	\$29,859,000

\*Not shown separately prior to January, 1923.

## Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York		Chicago	
	Aug. 29.	Aug. 22.	Aug. 29.	Aug. 22.
Number of reporting banks	65	65	49	49
Loans sec. by U.S. Govt. obligations	\$68,726,000	\$66,885,000	\$27,612,000	\$28,128,000
Loans sec. by stocks and bonds	1,316,122,000	1,272,197,000	423,629,000	435,084,000
All other loans and discounts	2,197,710,000	2,195,172,000	668,166,000	667,337,000
Total loans and discounts	3,582,558,000	3,534,254,000	1,119,407,000	1,130,549,000
U. S. prewar bonds	37,275,000	38,328,000	4,075,000	5,085,000
U. S. Liberty bonds	406,257,000	401,209,000	42,933,000	39,014,000
U. S. Treasury notes	18,422,000	18,525,000	5,680,000	5,385,000
U. S. Vic. and Treasury notes	434,284,000	442,556,000	84,972,000	68,944,000
U. S. cfts. of indebtedness	9,307,000	16,648,000	6,258,000	7,708,000
Other loans, discounts, invest's	521,549,000	525,259,000	163,550,000	162,240,000
Total loans, discounts, invest's	5,069,652,000	4,976,770,000	1,418,875,000	1,418,875,000
Reserve bal. with F. R. bank	554,599,000	541,535,000	138,392,000	130,991,000
Cash in vault	65,466,000	65,251,000	28,206,000	28,836,900
Net demand deposits	4,036,891,000	4,022,508,000	1,600,820,000	987,550,000
Time deposits	618,118,000	607,168,000	363,946,000	365,970,000
Government deposits	30,698,000	34,528,000	6,114,000	6,755,000
Bills payable	80,496,000	84,181,000	10,855,000	7,565,000
All other	37,656,000	28,056,000	6,392,000	12,075,000
<b>All Reserve Cities—</b>				
	Aug. 29.	Aug. 22.	Aug. 29.	Aug. 22.
Number of reporting banks	257	258	205	205
Loans sec. by U.S. Govt. obligations	\$152,272,000	\$149,777,000	\$40,694,000	\$40,620,000
Loans sec. by stocks and bonds	2,563,738,000	2,526,603,000	885,040,000	893,265,000
All other loans and discounts	4,860,370,000	4,862,644,000	1,604,920,000	1,604,291,000
Total loans and discounts	7,576,380,000	7,539,022,000	2,550,654,000	2,548,180,000
U. S. prewar bonds	93,256,000	94,316,000	76,996,000	77,019,000
U. S. Liberty bonds	644,110,000	635,063,000	252,511,000	251,288,000
U. S. Treasury notes	46,257,000	46,789,000	23,552,000	23,550,000
U. S. Vic. and Treasury notes	650,527,000	645,741,000	146,615,000	147,660,000
U. S. cfts. of indebtedness	33,402,000	43,261,000	33,342,000	33,349,000
Other loans, discounts, invest's	1,128,315,000	1,130,027,000	591,133,000	589,228,000
Total loans, discounts, invest's	10,172,247,000	10,134,219,000	3,354,605,000	3,357,284,000
Reserve bal. with F. R. Bank	962,293,000	943,288,000	238,202,000	233,403,000
Cash in vault	142,136,000	141,936,000	62,778,000	61,771,000
Net demand deposits	7,376,127,000	7,364,178,000	1,888,416,000	1,899,803,000
Time deposits	1,952,106,000	1,936,127,000	1,197,657,000	1,189,467,000
Government deposits	78,394,000	86,316,000	30,808,000	32,922,000
Bills payable	156,457,000	150,465,000	70,341,000	65,894,000
All other	158,889,000	141,823,000	49,138,000	48,968,000
<b>Other Selected Cities—</b>				
	Aug. 29.	Aug. 22.		
Number of reporting banks	307	307		
Loans secured by United States Government obligations	\$37,635,000	\$36,965,000		
Loans secured by stocks and bonds	492,596,000	496,281,000		
All other loans and discounts	1,370,886,000	1,369,029,000		
Total loans and discounts	1,901,517,000	1,902,305,000		
United States Liberty bonds	104,294,000	103,654,000		
United States Treasury notes	20,183,000	20,442,000		
United States Victory and Treasury notes	84,013,000	86,075,000		
United States certificates of indebtedness	16,618,000	16,450,000		
Other loans, discounts, investments	424,485,000	423,907,000		
Total loans, discounts, investments	2,717,489,000	2,719,843,000		
Reserve balance with Federal Reserve Bank	165,063,000	163,838,000		
Cash in vault	77,891,000	77,891,000		
Net demand deposits	1,615,862,000	1,625,612,000		
Time deposits	856,019,000	855,518,000		
Government deposits	12,440,000	13,077,000		
Bills payable	43,120,000	39,887,000		
All other	43,308,000	42,326,000		



## New York Stock Exchange Transactions

Week Ended Saturday, September 8, 1923

Total Sales 2,500,158 Shares

—1923—		Stock and Dividend Rate.		High.Low.Last.Ch.		—1923—		Stock and Dividend Rate.		High.Low.Last.Ch.		
High. Low. Sales.		Dividend Rate.		High.Low.Last.Ch.		High. Low. Sales.		Dividend Rate.		High.Low.Last.Ch.		
82 68	100	ADAMS EXPRESS (5)	71 71 71	139 114 1/2	15,200	Corn Prod Ref (7 1/2)	128 124 126 1/2	45 25	900	Do pf (7)	29 28 28 1/2	
19 1/2 56	300	Advance Rulley	99 99 99 1/2	62 28 1/2	45,600	Cosden Co (4)	30 29 29 1/2	19 1/2	3,800	Missouri Pacific	11 10 11 1/2	
7 1/2 56	800	Air Reduction (4)	66 65 66	109 85	200	Do pf (7)	90 90 90 1/2	49 25 1/2	5,400	Do pf (7)	36 36 36 1/2	
14 1/2 6	700	Ajax Rubber	7 7 7 1/2	84 57 1/2	10,500	Crucible Steel (4)	68 65 67 1/2	75 54 1/2	300	Mountain Power (4)	62 62 1/2	
1/2 1/2	100	Alaska Gold Mines	1/2 1/2 1/2	94 85 1/2	300	Do pf (7)	89 85 85 1/2	29 18 1/2	10,500	Montgomery Ward	23 23 1/2	
14 1/2 1/2	700	Alaska Juneau	1/2 1/2 1/2	20 1/2	2,600	Cuba Cane Sugar	12 11 11 1/2	29 17 1/2	2,500	Amor Motors (13 1/2)	25 25 1/2	
80 30 1/2	3,300	Allied Chem & Dye (4)	68 66 68 1/2	64 33 1/2	9,800	Do pf (7)	45 43 45 1/2	14 7 1/2	2,000	Mother L. Coalition (1)	9 9 1/2	
112 105 1/2	200	Do pf (7)	108 106 108 1/2	60 60	100	Cuba R & P (6)	60 60 60	29 10 1/2	100	Mullins Body	18 18 18 1/2	
51 1/2 37 1/2	5,000	Allis-Chalmers Mfg (4)	4 4 4 1/2	37 1/2	23	14,900	Cuban-Am Sugar	28 27 28 1/2	11 1/2	900	NASH MOTORS (6)	92 92 92 1/2
97 1/2 82 1/2	100	Do pf (7)	92 92 92	102 1/2	92	300	Do pf (7)	95 94 94 1/2	11 1/2	11,200	National Biscuit (3)	48 45 48 1/2
36 1/2 10 1/2	1,800	Amer Agricul Chem	15 15 15 1/2	12 1/2	3	700	Cuban Dominican Sugar	5 5 5 1/2	67 30	1,100	Nat Chalk & Sul	54 54 54 1/2
68 29	1,500	Do pf (7)	41 38 40 1/2	58 30	400	Do pf (7)	36 34 34 1/2	104 88 1/2	100	Do pf (7)	93 93 93 1/2	
91 77	100	Amer Bank Note (5)	83 83 83	69 54 1/2	5,600	Cuyamel Fruit (1)	60 61 64 1/2	42 1/2	4	500	Nat Conduit & Cable	8 8 8 1/2
40 27	1,000	Amer Beet Sugar	33 31 32 1/2	72 20 1/2	102,400	Davison Chemical	54 53 57 1/2	56 1/2	200	Do 1st pf (7)	33 33 33 1/2	
60 20 1/2	2,200	Amer Bosch Magneto	37 34 34	28 22 1/2	200	De Leers Mines	22 22 22 1/2	13 1/2	1,800	Nat Enam & Stamp (6)	64 62 63 1/2	
83 70	600	Am Br Shoe & Fd (5)	72 70 71	73 60 1/2	200	Deere & Co pf (3)	61 61 61 1/2	130 108 1/2	1,000	Nat Lead (8)	120 124 128 1/2	
100 73 1/2	152,800	Amer Can (5)	100 95 98 1/2	124 103 1/2	1,300	Delaware & Hudson (9)	107 107 107	11 1/2	100	Do pf (7)	113 113 113 1/2	
115 105 1/2	400	Do pf (7)	107 106 107	150 110 1/2	100	Del. Lack & West (6)	115 115 115	4 1/2	2,000	Do 2d pf (7)	6 6 6	
180 158 1/2	1,400	Amer Car & Fdry (12)	164 162 164 1/2	111 109 1/2	700	Detroit Edison Co (8)	104 103 103 1/2	18 1/2	1,100	Nevada Consol Copper	12 11 12 1/2	
21 1/2 20 1/2	200	Amer Chain A (500)	21 21 21 1/2	44 30 1/2	1,700	Dome Mines (4)	30 30 30 1/2	50 82 1/2	2,300	N. Y. & Texan & Mex (7)	91 87 89 1/2	
51 22	300	Amer Chicle	11 10 10 1/2	14 12 1/2	1,600	Douglas-Pettit (1)	13 13 13	41 26 1/2	800	N. Y. Air Brake (1)	24 23 24 1/2	
31 22	300	Do pf (7)	43 43 43	148 106	42,200	Du Pont de Nem (6)	144 131 138 1/2	22 1/2	100	N. Y. & Hartford	13 12 13 1/2	
2 1/2 3 1/2	2,500	Amer Cotton Oil	7 7 7 1/2	80 82	300	Do deb (6)	85 84 85 1/2	21 1/2	14 1/2	700	N. Y. Shipbuilding	10 9 10 1/2
38 1/2 11	2,200	Do pf (7)	24 22 24 1/2	115 88 1/2	600	EAST KODAK (17 1/2)	105 105 105 1/2	17 1/2	200	Norfolk Southern	30 29 30 1/2	
7 1/2 4 1/2	800	Amer Druggist Synd.	4 4 4 1/2	27 23 1/2	400	Eaton Axle & S (2)	24 24 24 1/2	117 100	1,000	Norfolk & Western (7)	104 104 104 1/2	
12 1/2 6 1/2	200	Amer Hide & Leather	8 8 8 1/2	67 52	3,600	Elec Storage Bat (14 1/2)	59 59 61 1/2	30 1/2	300	N. Y. Chalmers	31 30 31 1/2	
74 1/2 20 1/2	900	Do pf (7)	43 43 43 1/2	94 62 1/2	300	Endicott-Johnson (5)	68 67 68 1/2	104 27 1/2	15,600	N. Y. Central (7)	100 98 100 1/2	
111 78 1/2	700	Amer Ice (7)	97 95 96	118 111	100	Do pf (7)	114 114 114 1/2	70 67	2,700	N. Y. Cit & St L (6)	75 73 75 1/2	
89 78	160	Do pf (6)	82 82 82 1/2	16 10 1/2	23,500	Erie	15 14 14 1/2	95 87 1/2	900	Do pf (6)	90 88 90 1/2	
33 16 1/2	5,800	Amer International	20 18 19 1/2	25 15	15,500	Do 1st pf (7)	23 22 23 1/2	27 15 1/2	300	N. Y. Dock	18 17 17 1/2	
13 10 1/2	300	Amer LaF Fire En(1)	11 11 11 1/2	18 10 1/2	1,800	Do 2d pf (7)	17 16 17	51 37 1/2	100	Do pf (5)	43 43 43 1/2	
98 91	100	Do pf (7)	93 93 93 1/2	31 20	100	Exchange Buffet (2)	20 20 20	22 1/2	5,100	N. Y. N. H. & Hartford	13 12 13 1/2	
28 17	400	Amer Linseed	22 20 21	13 5 1/2	100	FAIRBANKS CO	6 6 6 1/2	21 1/2	100	N. Y. Ont. & Western	17 17 17 1/2	
59 33	300	Do pf (7)	41 39 41 1/2	93 65 1/2	16,900	Famous Players-L (8)	74 74 74 1/2	15 1/2	800	N. Y. Shipbuilding	10 9 10 1/2	
75 64 1/2	28,800	Amer Locomotive (6)	75 72 73 1/2	16 8	100	Federal Min & Smelt	9 9 9 1/2	17 1/2	200	Norfolk Southern	30 29 30 1/2	
55 40 1/2	100	Amer Metal (3)	41 41 41 1/2	60 34 1/2	200	Do pf (7)	30 30 30 1/2	117 100	1,000	Norfolk & Western (7)	104 104 104 1/2	
88 76	300	Amer Radiator (4)	83 81 82 1/2	138 102	100	Phi-Phenix Fire Ins(6)	112 112 112 1/2	24 1/2	7,500	North American	72 72 72 1/2	
100 96	100	Amer Roll Mill pf (7)	98 98 98 1/2	10 7 1/2	200	Fifth Avenue Bus (64)	8 8 8 1/2	81 34 1/2	14,500	Northwestern Pacific (5)	61 58 60 1/2	
9 1/2 4 1/2	1,200	Amer Safe Ruz (500)	6 6 6 1/2	212 140	100	Fisher Body (10)	170 170 170 1/2	19 1/2	200	Nunnally Co (1)	8 8 8 1/2	
21 1/2 10 1/2	1,800	Amer Ship & Commerce	13 12 12 1/2	102 94	100	Do Ohio pf (8)	99 99 99 1/2	10 1/2	300	OHIO BODY & BLOW	4 4 4 1/2	
69 53	7,100	Amer Smelt & Ref (5)	59 57 58 1/2	16 7	1,500	Fisk Rubber	8 8 8 1/2	67 31 1/2	300	Ohio Fuel Supply (2)	31 31 31 1/2	
102 93	300	Do pf (7)	97 96 96 1/2	16 7	500	Fleischmann Co (13)	44 44 44 1/2	31 1/2	200	Oklahoma Prod & Ref	1 1 1/2	
132 130	1,100	Amer Snuff (12)	140 137 139 1/2	47 37 1/2	4,000	Foundation Co (6)	70 69 70 1/2	153 114 1/2	4,300	Orphanum Circuit	118 118 118 1/2	
40 31 1/2	5,000	Amer Steel Fdries (3)	37 35 36 1/2	22 9 1/2	6,600	Freeport Texas	13 13 14	13 1/2	200	Oils Elevator (8)	119 119 119 1/2	
105 97 1/2	100	Do pf (7)	100 100 100 1/2	54 23	16,900	GENERAL ASH/ALT	35 32 33 1/2	52 30 1/2	200	Owens Bottle (3)	45 44 45 1/2	
85 57	1,100	Amer Sugar Refining	67 65 66 1/2	83 61	200	Do pf (5)	67 65 65 1/2	21 1/2	3	1,700	PAC DEVELOPMT	8 8 8 1/2
108 100 1/2	300	Do pf (7)	101 101 101	94 72	1,100	General Baking (4)	84 81 81 1/2	85 73	300	Pac Gas & Electric (6)	82 82 82 1/2	
36 1/2	3,700	Amer Sumatra Tobacco	24 22 24 1/2	190 170 1/2	6,800	General Electric (8)	172 171 171 1/2	30 1/2	9,500	Pacific Mail	30 30 30 1/2	
5 1/2 3 1/2	100	Do pf (7)	45 45 45	12 10 1/2	1,200	Do Special (600)	11 10 11 1/2	15 1/2	4,000	Packard Mfr Car (7)	13 12 13 1/2	
58 1/2 46	100	Amer Tel & Cable (5)	48 48 48 1/2	17 12 1/2	45,800	General Motors (120)	15 15 15 1/2	99 90 1/2	200	Do pf (7)	93 93 93 1/2	
12 1/2 11 1/2	5,400	Amer Tel & Tel (9)	12 12 12 1/2	51 39 1/2	300	Do deb (6)	82 81 82 1/2	93 51 1/2	33,900	Pan Am Pet & Tr (8)	60 57 59 1/2	
103 100 1/2	1,800	Amer Tobacco (12)	150 147 148 1/2	102 96 1/2	100	Do pf (7)	98 98 98 1/2	15 1/2	47	Do Class B (3)	50 50 50 1/2	
103 100 1/2	4,100	Do pf (7)	103 102 103 1/2	22 13 1/2	600	Goldwyn Pictures	17 17 17 1/2	33 34 1/2	400	Penn Coal & Coke (4)	37 37 37 1/2	
44 27 1/2	800	Amer Wat W & Elec	40 38 40	41 20 1/2	700	Gordrich (R F) Co	20 20 20 1/2	47 41 1/2	7,200	Penn R R (3)	43 42 43 1/2	
63 50 1/2	700	Do participant pf (4)	62 59 62	90 91 1/2	200	Goodyear T R pf (6)	45 44 45 1/2	94 80 1/2	8,900	Penn Senbl Steel	34 33 34 1/2	
100 80 1/2	11,600	Amer Woolen (7)	88 85 86 1/2	33 15 1/2	2,500	Granby Consol	18 18 18 1/2	41 30 1/2	3,700	Penn Gas & Oil (6)	93 94 94 1/2	
113 98 1/2	800	Do pf (7)	101 103 103	80 51 1/2	16,500	Great Northern pf (5)	57 57 58 1/2	50 41	2,100	Philadelphia Co (4)	45 44 45 1/2	
34 7	800	Amer Writing Paper pf (9)	8 8 8 1/2	108 102 1/2	200	Do Cfs for O (2)	29 29 29 1/2	10 1/2	6,300	Phil Morris & Co	17 16 17 1/2	
19 1/2 8	100	Amer Zinc L & S	9 9 9	14 5 1/2	200	Do West Va (10)	10 10 10 1/2	60 20 1/2	10,000	Pierce Arrow (2)	9 9 9 1/2	
33 28	4,900	Anaconda Copper (3)	40 39 40 1/2	16 10 1/2	200	Guantanamo Sugar	6 6 6 1/2	15 1/2	100	Pierce-Arrow	23 23 23 1/2	
47 12	5,300	Arnold, Constable & Co	17 15 17 1/2	20 9 1/2	400	Gulf, Mobile & North	11 10 11 1/2					

## New York Stock Exchange Transactions—Continued

# Transactions on the New York Curb

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# A Review of Foreign Opinions

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policy best suited to India is PROTECTION." Even so, this pronouncement on the part of the minority is qualified later in the dissenting minute, and it is explained that they mean this policy to be applied with discrimination, so as to minimize the sacrifice which India will have to make.

In spite of this consensus, however, Sir Montague Webb has some doubts as to whether India is likely to benefit so rapidly and so greatly from a policy of protection as some of the fiscal report's signatories would seem to believe. In this connection, he makes the following remarks:

"Let us recall the leading feature of the present revenue tariff: A general rate of import duty of 15 per cent. ad valorem, but with exceptions in the case of certain raw materials (free), machinery (2½ per cent.), cotton yarn (5 per cent.), mineral oil (7½ per cent.), iron and steel (10 per cent.), cotton piece goods (11 per cent.), sugar (25 per cent.), luxury articles (30 per cent.), and matches (approximately 100 per cent.). In some cases, as the import duty has been levied upon tariff valuations far above current market rates (owing to the steady fall in prices last year), the actual percentages paid have been higher than the above figures indicate. Although these rates of duty may not be considered heavy, in comparison with those levied by out-and-out protectionist countries, like Australia (where practically all manufactured goods now pay 40 to 55 per cent. ad valorem, and more), they are, nevertheless, undoubtedly sufficiently high to afford a substantial stimulus and protection to Indian manufacturers of local raw products. Have the present import duties so acted in practice? Are new Indian industries springing up or old industries being multiplied as a consequence of India's present import tariff? So far, it must be confessed that it is impossible to detect any such result. A possible explanation of the fact may be that the public places no reliance on the present rates of duties, which are admittedly revenue duties, and until the Government of India has openly put into operation the new protectionist policy and stated explicitly that certain rates of duty have been imposed and will be maintained specially for protectionist purposes, private enterprise will not venture to establish new industries dependent to any extent on existing import duties."

At present, however, and for some time to come, considerations of revenue are of paramount importance in the establishment of Indian tariff rates, which must be framed primarily in order to bring in the required revenue. In practice, notes Sir Montague Webb, this will probably mean that for some time to come Indian import duties will be imposed at a level higher than that actually required for protective purposes.

He sees, however, no reason for delaying the preliminary measures necessary for the official introduction of the new policy in India. These he describes as follows:

"Both the Government of India and the Legislature having approved the Fiscal Commission's recommendations, the first step to be taken is the creation of a Tariff Board to investigate the claims of particular industries to protection, to watch the operation of the tariff, and generally to advise the Government and Legislature in carrying out the new policy. The exact constitution of the Tariff Board need not be discussed here. A majority of the Fiscal Commission recommended the appointment by the Government of 'men of integrity, ability and impartiality,' with, if possible, 'a knowledge of economics and a practical acquaintance with business affairs.' The minority suggested a board of three members and two assessors, the Chairman to be a retired High Court Judge and the two members to be elected by the 'non-official members of the Indian Legislature' (an unheard-of method of selecting executive officials). The two assessors, it was proposed, should be elected by the leading Chambers of Commerce and mercantile associations of India."

The writer does not agree with those speakers in the fiscal debate of Feb. 16 last at Delhi who expressed the opinion that free trade had drained India's wealth and reduced the country to poverty. Trade, says Sir Montague Webb, is merely the exchange of one thing for another, to the profit and satisfaction of both sides; and while a fiscal policy may, under favorable circumstances, divert energy from one thing to another, say from agriculture to industry, and affect the numbers and kinds of goods exchanged, it cannot drain wealth from one side to the other. While free trade in India may have stimulated agriculture at the expense, possibly, of manufactures, nevertheless, it appears to be undeniable that India under free trade has become the greatest manufacturing country in the Tropics.

Many things other than an import tariff, continues Sir Montague, are required to raise a country to wealth and happiness. Industrial developments such as characterize the great Western industrial powers, require, apart from tariff aids, constant supplies of raw material (especially coal and iron), individual energy, skill, persistence, mechanical and technical ability, scientific knowledge, business instincts and a certain standard of education and living, the whole stimu-

lated by hard climatic conditions which not only lend themselves to physical activity, but make the warm and sheltered, if noisy and confined, factory rooms attractive. Easy access to water transport is also a vital necessity. Sir Montague Webb gives it as his opinion that while educational and technical difficulties may be overcome in India, the transport and climatic conditions offer a problem which may never be solved to the satisfaction of the Indian manufacturer. In this regard, he makes the following illuminating comment:

"For there is no getting away from the fact that carriage by land over long distances, such as exist in India, is invariably more costly than carriage over longer distances by sea. And then, too, the attractions of factory life in a warm, bright, sunny climate like that of India are far less than in the comparatively cold, wet, sunless latitudes of Northern Europe. And, finally, there is the most important problem of markets. Although the population of India is large, very large, the general level of education and standard of living are at present very low, while the general capacity to buy manufactured articles is, compared with the magnitude of the population (over three hundred and fifteen millions) extremely small. It follows that the growth of industries (which depend for cheap production on large markets) is not likely in India to proceed at anything like the pace which is possible in Europe and America, where the general standard of living is higher, where the general level of education is more advanced than in India, and where natural advantages in the shape of essential raw materials, geographical configuration, temperature and climatic conditions all favor modern types of industrial development."

With this in mind, Sir Montague Webb expresses the hope that Indian statesmen will not be led into the belief that the industrial pre-eminence of the Occidental powers is purely a matter of fiscal policy. The reformer, Gandhi, takes the view that modern industrialism is a cursed thing which must be kept out of India and, before him, C. R. Das is said to have expressed the view that industrialism never was and never will be part of the Indian nature, so that the establishment of industry in India would eventually destroy the country. This view, comments the writer, is not likely to appeal to the manufacturers and industrialists of Western India, but it would seem certain that the wise course is undoubtedly the middle one of encouraging a reasonable industrial development of India, as a complement to the vast agricultural activity at present taking place throughout the country. In this policy the practice of discriminating protection might play a useful though not a vital part.

Two objections, from opposite quarters, remain to be considered, and these Sir Montague Webb outlines and replies to in the following terms:

"In the manufacturing and industrial developments which it may reasonably be expected will now take place at a somewhat increased pace, in consequence of the new policy of protection about to be inaugurated in India, there need be no anxiety that one side is going to benefit at the expense of the other. It is sometimes assumed in political circles in India that with the introduction of the new policy the influx of foreign exploiters, capitalists, manufacturers and other business people into India will be so great that special legislation will have to be undertaken forthwith to prevent these intruders from reaping all the advantages and carrying away all the profits from protected India. Even were an invasion of the magnitude feared to occur—a most improbable contingency—a short calculation of the sums distributed in dividends, even assuming that not a rupee thereof was paid to Indians, and a comparison of this figure with the figures of (a) the foreign capital expended in India, most of which could never be removed from India, and (b) the amounts distributed in India in salaries, wages, repairs, renewals, &c., month after month, should at once convince the skeptic that the balance of advantage is well on the side of India and must ever remain so.

"On the other hand, it is sometimes feared in England, especially by British manufacturers and industrialists, that with the introduction into India of a policy of protection, even if that policy be administered with discrimination and due care for the welfare of hundreds of millions of poor consumers, as contemplated by the Fiscal Commission, the Indian Legislative Assembly and the Government of India, still purchases of British manufactures by India will be seriously checked and a mutually profitable trade brought largely to a standstill. Here, again, even if a protective import tariff were erected of a far less discriminating character than at present contemplated—a most improbable contingency—a little consideration and study of the factors in India and in England upon which the great manufacturing developments are fundamentally based should quickly remove all such apprehensions. A knowledge of present conditions in India makes it quite obvious that for a great many years to come the products of the West will be extensively needed in India, just as the products of India will be widely needed by the outside world."

In conclusion, Sir Montague Webb points out that though India



as definitely abandoned her former free trade policy there is not much likelihood of any immediate change in the volume or character of her foreign trade on this account. If Indian export trade is still below normal, in spite of good crop returns, the reason must be sought in the diminished purchasing power of Europe. India undoubtedly looks to Great Britain for contributions to her new enterprises in the form of capital, designs, plant, expert technical assistance and general

business co-operation. All this will mean new demands for British machinery and will, in due course, help to provide local markets in India for the surplus products she cannot now dispose of in Europe. On the whole, therefore, the Indian fiscal expert feels that the new policy will be satisfactory for India and by no means unsatisfactory for the United Kingdom, as well as eventually beneficial to the Empire generally.

## Japan and the Economics of Disaster

Continued from Page 327

Obviously the factors controlling this work of reconstruction are manifold. Japanese statesmen, appraising the situation from the particular to the general, would probably reach a consensus as to the following considerations:

The problem of population will force a rapid temporary restoration of the stricken cities which the conditions of ordinary Japanese life among the masses will facilitate. The easiest relief measures hinge upon the employment of refugees on the spot. The composition of the populations of Tokio and Yokohama simplifies the problem; as primarily political and commercial centres, industrial activity was secondary. Per thousand inhabitants, those engaged in manufacturing were to be found chiefly in metal and machine works, paper manufactures, the chemical industries, and the preparation of foods and beverages, after the clothing trade. The largest groups fell into other categories ranging from the sale of commodities, the hotel business, and transportation, to officials and the professions. The restoration of public works will not only be the heaviest charge on the stricken cities; it will tend to derange, by reason of the probable volume of material and capital imported, Japan's international account to a larger degree than any other item.

Heavy industry especially will tend to emigrate from the stricken area as easier than restoration. The Osaka-Kobe industrialization thus will be intensified by the process of economic transplanting; while Tokio and Yokohama will be likely to retain practically only such industries as proximity to the centre of silk production in Nagano protects, though others may gravitate back somewhat slowly to gain advantages conferred by being close to the financial centre of Japan and a great clearing-house of trade.

Commercially, the disaster throws Japan's trade out of balance. As has been pointed out, the probability of heavy balances against her constitute a standing business problem. With new charges against the State looming, it makes vital the maintenance of trade for fiscal, quite apart from commercial, considerations. To offset the emergency expenditures, everything must be done to insure business conditions that will, if possible, do more than even prevent only an impairment of revenue. The weakness in the situation does not lie in the capacity of the undamaged Japanese business machine to take care of commerce after this disaster; it is in the character of Japan's foreign trade itself. Two elements need watching in this connection. (1) Japan's war trade development beyond question was very largely affected by enhanced prices; these price levels have not been deflated completely, remaining a liability on Japan from the standpoint of foreign commerce. (2) The "base," as it were, of Japanese business, both from the standpoint of the restricted character of the leading exports and the markets, is not broad enough for economic independence. Raw silk dominates Japanese exports, amounting to 35 or 45 per cent. of the total; textiles as a whole account for 60 per cent. of all export trade. Cotton and steel products similarly figure largely in the imports. The United States take a third of Japan's entire export today; China, and to a lesser degree, India, are depended upon to absorb the bulk of cotton goods.

Under these circumstances, the financial position of Japan becomes a decisive element in reconstruction. In common with other nations, Japanese expenditures have failed to deflate to prewar levels. Revenues, however, have balanced the budget; and the gross charges of State have passed their peak, declining annually since 1920. (See Figures V. and VI.) Internationally, Japan's war gains have enabled the Government to reduce the foreign obligations of the country; but the total indebtedness of Japan has risen materially since the close of the European struggle, while the sources of income for the State are declining for every category. Thus it is not surprising that the peak of taxation was reached in the fiscal year 1921-22, following the recession of prosperity. The per capita burden of taxation now stands practically at this high level today, shown by Figure VII. The effect of the Tokio cataclysm thus will be felt directly in new fiscal burdens to be laid on the Japanese people. Indirectly, it will range from new foreign charges that will have to be met for the reconstruction loans the Mikado's land is likely to raise in New York and London, to declines in the standard of living and the rate of social progress for a generation.

International reactions to the disaster, of course, first manifested themselves on the Bourses. But breaks in Japanese Government bonds and securities of the cities affected carry no significance as to the soundness of Japan. In London, and to a lesser degree in New York, it was rather an attempt to discount any pressure on the securities markets in case losses threatening the insurance interests should be extensive enough to disorganize investment conditions. That foreign insurance companies are involved in Japan to anything like the extent of the San Francisco catastrophe is scouted. The prevalence of the "earthquake" clause virtually shifts the burden entirely upon property holders, including the policies written in such increasing amounts since the war era by Japanese companies themselves. The chief foreign losses in Japan—apart from the property interests—lie in the

marine insurance field. Thus the United States is interested financially only in our direct business investments in Japan, either as security holders or partners in industrial and commercial enterprises. The brunt of whatever losses are to be met by insurance hence fall on the great British companies dominating the marine underwriting, especially as it may involve goods in transit under "warehouse to warehouse" provisions.

The problem of commodity prices is more uncertain. Most definite is that of silk. The disaster hitting the Japanese silk industry strikes at the principal source of supply of American textile mills. The situation carries with it an obvious temporary shortage; its extent rests largely upon how badly the earthquake affected the great silk districts about Yokohama—upon how long it will be before shipments from Japan will move on world markets. Always highly speculative, the silk trade is now gambling with prices and alternate sources of supply from China and Italy. Commodities, on the other hand, entering into reconstruction possibilities are figuring in trade inquiries showing the rapid spread of the effects of such a catastrophe even indirectly through the industrial world. However, where Japan is the consumer of raw material for manufacturing purposes a reverse tendency holds. Thus the wool and cotton markets weakened under the prospects of curtailed consumption by this Oriental industrial power.

The net effect becomes one of reaction internationally of the world's uncertainty as to actual conditions in Japan. With these initial financial and commercial flurries passed, the future is likely to present a picture of less damage than was anticipated; more rapid rehabilitation in the first stages of reconstruction than was expected, and less tangible, direct world reactions on markets and bourses ultimately than perhaps now seems likely.

From the American standpoint, our close economic relations with Japan are bound to feel to a considerable degree these conditions. The Mikado's land ranks fifth as a buyer of American goods; on the other side, as a source of imports, Japan is third. American capital has long invested in Japanese commercial and industrial development. Our principal direct losses will be found to fall in the electric industry, oil, and general trading fields. Not only are American holdings of Japanese securities perfectly safe, given the capable government the Mikado's land enjoys; there is little doubt that the new financing of Japan for reconstruction purposes will be readily absorbed in the New York market.

In the realm of world politics there is no question but that the Japanese disaster has large bearing on future diplomatic developments in the Far East. It seems inescapable but that the energies of the Japanese people will for a decade be turned close at home; the expansion of Japan Asia-ward becomes even more definitely a business proposition to be handled in business terms than ever before in her history. Any margins which Japanese statesmen may have thought existed for political schemes in the Far East seem to have been wiped out for the time. One cannot help contrasting the situation in Japan and in China in terms of national catastrophe, although sentimentally there is no question as to the equal depth of sympathy both Eastern peoples enjoy in times of disaster. But in economic terms it is very different. Earthquakes come to China and go, leaving to the world vague stories of destruction. It has rocked the foundations of an ancient social organization with a low powered economy. Tragedy overtakes Japan. Immediately there is a material world stake involved, binding together far-flung business systems. The difference lies in Japan's modern economic régime of large-scale industry and high-pressure business. One can make itself come closer home to the workaday world than the other.

## Grain

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wheat were 13,650,000 bushels, compared with 12,031,000 bushels for the corresponding week last year, and of corn 5,127,000 bushels, compared with 6,995,000 bushels for the corresponding week last year. Despite these large figures, indicating a fairly rapid movement of grain to market, the campaign for the holding of grain by the farmer—particularly of wheat—has had widespread effect. This fact is reflected in increased pressure for loans on grain reported by interior banking institutions.



# World Forces and Trends

## The American Situation

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These figures for manufactured products account for the reports of practically sustained manufacturing activity, outside of cotton, wool and steel, and testify to the fact that despite certain weak spots the country is doing an enormous business. The existence of this immense traffic along with official reports indicating dullness in other industries suggests that perhaps the Government might well gather returns from industries which it does not now cover. It might be asserted, with some show of reason, that the public must and will buy clothing—cotton, wool or silk—before it will buy pianos and automobiles; but these figures seem to question that assumption. In this connection, one of the questions that have been lately discussed in some of the organs of the clothing trade is whether the ubiquity of the automobile has not lessened very decidedly the opportunity and the disposition to display new clothing. From the point of view of some clothing pessimists, the car's the thing, and the man—or young woman—who rides in a car cares little for showing off clothes. Perhaps, after all, cotton manufacturing is a "basic industry" only in a largely academic sense.

Another increase of rediscounts with the Federal Reserve banks, amounting to 36,000,000, along with a simultaneous lowering of bank clearings, suggests that in some directions the uncertainties of the Summer's business are beginning to wear on the endurance of some business concerns. The reported increase in note circulation, amounting to 33,000,000, may well be due to demands for cash for the Labor Day holiday and end-of-the-month settlements, and cannot be considered unreasonable. Perhaps also the rise in rediscounts is not unreasonable; but it is certainly an undesirable addition to the already immense amount of loans outstanding. No raising of the rediscount rate is in prospect; Secretary Mellon was quoted as saying that none was warranted by the situation.

New strength in commodity prices, due to greater firmness in the prices of farm products generally, has resulted in an increase of seven-tenths of 1 per cent. in Bradstreet's Index Number, which for Sept. 1 now stands at \$12.9143. This increase since Aug. 1 is the first to occur since March 1 of this year; and even the present figure is 7.3 per cent. below the March Index Number. Eight of the thirteen groups of commodities covered showed price increases. In all, thirty-six articles advanced, twenty-eight declined, and forty-two remained unchanged during August. Dun's index shows the same increase over Aug. 1.

Building contracts in New York City, as reported for August by the F. W. Dodge Corporation, were only 1 per cent. under the total for July, and were 11 per cent. above the total for July of last year. The total for the year, up to Sept. 1, is \$380,983,300, against \$380,783,200 for the corresponding eight months of last year. As in the reports for the whole country, during the month of July, the high-

est percentage of any class of building was residential, the very high figure of 70 per cent. These figures are statistical confirmation of an activity that is evident to every one.

Saturday's newspapers contained the announcement that the coal strike had been settled on the Pinchot plan, that conferences had been begun on the new contract and that workers were expected to be back within ten days.

# World Forces and Trends

## The Situation Abroad

Continued from Page 325

League will be either willing or able to apply effective economic pressure against Italy. In the present instance, the concrete result would probably be a new current of trade between Italy and the United States. Our Government, even if it were a signatory to the League Covenant, has no power in time of peace to restrain our shipping without an express authorization by Congress.

Whatever may be happening to bring nearer a settlement of German reparations and the Ruhr occupation crisis appears to be taking place not only in silence but in considerable obscurity. Chancellor Stresemann's speech at Stuttgart, a week ago Sunday, which was thought in German quarters to contain the elements of a rapprochement with France in regard to the Ruhr, seems rather less explicit to the foreign reader. Both from Stresemann and from other German sources, however, come repeated declarations that the end in the Ruhr must come soon. German expressions of opinion justify French expectation to the extent that they see the end of resistance near. It may be not unlikely that the final basis of an adjustment will be on co-operative relations between the Ruhr and Alsace, where the French Comité des Forges is all-powerful. It may well be remembered that for many years before he reached the Premiership, Poincaré was the legal representative of French "big business." He has repeatedly declared of late that negotiations on the Ruhr must proceed through the German Government; but it is not inconceivable, nor altogether improbable, that he would be willing for that Government to be in large degree the channel for proposals from the Ruhr industrialists for whose execution to French advantage both the Ruhr and the Berlin Government should be responsible.

Meantime, Britain is anxious over the burden of unemployment, the severity of taxation, and the relapse in her foreign trade. British foreign trade paralleled very closely the rise of business in this country up to about May, when the decline began in England a little later than in this country. The decrease since then has been pretty marked, and accompanied with a large amount of difficulty in all the trades which manufacture for export—as nearly all British industries do. During the past month or so the British have been looking hopefully for more activity in the Fall, just as some American business men have been doing. Her case, however, is somewhat serious, while ours is not, except in a few small patches like the cotton textile industry.

# Transactions on Out-of-Town Markets

## Philadelphia

Continued from Page 328

Sales	High	Low	Last
100 Keystone Telephone Co. 28	27	27	
700 Lake Superior Corp. 50	50	50	
326 Lehigh Navigation 67 1/2	67	67 1/2	
60 Penn Cent. L. & P. 61	60	61	
3,500 Phila. Electric 312 1/2	309 1/2	312 1/2	
158 Do pf 312 1/2	309 1/2	312 1/2	
500 Phila. Rapid Transit 34 1/2	33 1/2	34 1/2	
40 Phila. Insulated Wire 42	42	42	
58 Phila. Traction 61	61	61	
7 Do Co. of N. Y. 192	192	192	
300 Union Traction 39	38	39	
280 Union Gas & Imp. 54	53	54	
222 Do pf 54 1/2	53 1/2	54 1/2	
47 West Jersey & Seashore 36	36	36	

## BONDS

Sales	High	Low	Last
81,000 Allegheny Valley 4s 88	88	88	
2,000 Bell Tel. of Pa. 1st 97 1/2	97 1/2	97 1/2	
21,000 Elec. & P. Co. 6 1/2	6 1/2	6 1/2	
2,000 E. & N. Y. Canal 98	98	98	
1,000 Phila. Co. con 3s 80 1/2	80 1/2	80 1/2	
25,000 Phila. Electric 1st 3s 100 1/2	100 1/2	100 1/2	
18,000 Do 2d 100 1/2	100 1/2	100 1/2	
12,000 Do 3d 100 1/2	100 1/2	100 1/2	
5,000 Do 1st 4s 80 1/2	80 1/2	80 1/2	
4,000 United Ry. 4s 54	54	54	

## Baltimore

Sales	High	Low	Last
85 Am. Wholesale 30 1/2	30 1/2	30 1/2	
15 Arundel Corp. 44 1/2	44 1/2	44 1/2	
10 Bank of Balt. (Nat'l) 191	191	191	
25 Baltimore Tube pf. 51	51	51	
65 Beneath (I) & Sons 32 1/2	32 1/2	32 1/2	
4 Do pf. 32 1/2	32 1/2	32 1/2	
400 Celestine Oil 15	14	15	
30 Ches. & Pot. Tel. pf. 110	109 1/2	110	
500 Chalmers Deposit 1 1/2	1 1/2	1 1/2	
5 Com. Credit 70	70	70	
219 Do pf. 70	70	70	
81 Do pf. B. 20	20	20	
60 Con. Gas, E. & P. 108 1/2	108 1/2	108 1/2	
40 Do 8 1/2 pf. 116 1/2	116 1/2	116 1/2	
13 Do 7 1/2 pf. 104 1/2	104 1/2	104 1/2	
5 Consol. Coal Md. 85 1/2	85 1/2	85 1/2	
10 Eastern Rolling Mills pf. 45	45	45	
68 Fidelity & Deposit 82 1/2	82 1/2	82 1/2	
40 Finance Co. of America 42 1/2	42 1/2	42 1/2	
55 Houston Oil pf. 85	82 1/2	85	
154 Maryland Casualty 84 1/2	84 1/2	84 1/2	
85 Mrs. Fidelity 20 1/2	20 1/2	20 1/2	
2 Do 20 pf. 22 1/2	22 1/2	22 1/2	
65 Merch. & M. Nat. Bank 22 1/2	22 1/2	22 1/2	
25 Merch. & Min. Trans. 110	109 1/2	110	
3 Merch. Trust 247	247	247	
100 Monon Power & Lt. pf. 19 1/2	19 1/2	19 1/2	

Sales	High	Low	Last
35 Mr. Vernon Mills pf. 54	53	54	
170 New Amst. Casualty 58	58	58	
143 Penn. Water & Power 100 1/2	100 1/2	100 1/2	
100 United Ry. & Elec. 18	18	18	
32 U. S. Fidelity & G. 156	155	156	
100 U. S. Ind. Alcohol 55 1/2	55 1/2	55 1/2	

## BONDS

Sales	High	Low	Last
57,000 City 4s, 1901 94 1/2	94 1/2	94 1/2	
1,000 Do 4s, 1908 94 1/2	94 1/2	94 1/2	
1,000 Do 3 1/2s, 1920 96 1/2	96 1/2	96 1/2	
2,000 Con. Gas, E. & P. 91 1/2	91 1/2	91 1/2	
11,000 Davidson Sulphur 6s 96 1/2	96 1/2	96 1/2	
2,000 Elk River Coal 96 1/2	96 1/2	96 1/2	
1,000 Erie R. Co. 1st 96 1/2	96 1/2	96 1/2	
2,500 Maryland Electric 5s 93 1/2	93 1/2	93 1/2	
2,000 Maryland State 4s, 1927 98	98	98	
15,000 United Ry. & El. 1st 4s 71 1/2	71 1/2	71 1/2	
7,000 Ind. Ry. Inc. 1st 51 1/2	51 1/2	51 1/2	
5,000 Do 6s, 1940 96 1/2	96 1/2	96 1/2	
1,000 Do 6s, 1927 96 1/2	96 1/2	96 1/2	
5,700 Do ref. 5s 75 1/2	75 1/2	75 1/2	
1,000 Wash. Bal. & Annap. 5s 72 1/2	72 1/2	72 1/2	

## Chicago

Sales	High	Low	Last
15 Am. Radiator 81 1/2	81 1/2	81 1/2	
217 Am. Public Service pf. 88	87	88	
45 Am. Shipbuilding 65	65	65	
2,545 Armour pf. Illinois 84	77 1/2	84	
741 Armour pf. Delaware 90 1/2	88	90 1/2	
3,010 Bassick Alameda 33 1/2	34	34 1/2	
200 Beaverboard 3	3	3	
12,000 Boone (D) W. Mills 31 1/2	28 1/2	31 1/2	
6,546 Borg & Beck 29 1/2	29	29 1/2	
4,175 Bridgeport Machine 12 1/2	12	12 1/2	
90 Cent. Ill. Pub. Ser. pf. 85	84	85	
75 Chi. City & C. Ry. pf. 43	4	43	
4,175 Chi. Elev. Ry. pf. 27 1/2	27 1/2	27 1/2	
15 Chi. Title & Trust 148	146	148	
150 Chi. Motor Coach 80 1/2	80 1/2	80 1/2	
50 Do pf. 80 1/2	80 1/2	80 1/2	
567 Commonwealth Edison 127 1/2	127	127 1/2	
460 Continental Motors 7 1/2	7 1/2	7 1/2	
57 Consumers Co. 4 1/2	4 1/2	4 1/2	
470 Do pf. 4 1/2	4 1/2	4 1/2	
60 Crane pf. 108	107	108	
155 Cudahy Packing 51	51	51	
155 Deere & Co. pf. 62	61	62	
50 Diamond Match 116 1/2	116	116 1/2	
20 Eaton Axle & Spring 25	25	25	
100 Earl Motor 4 1/2	4 1/2	4 1/2	
620 Eddy Paper 34 1/2	33 1/2	34 1/2	
75 Fair (The) pf. 101 1/2	101 1/2	101 1/2	
125 Federal Sugar 20	20	20	
25 G. H. Mfg. 20	20	20	
210 Gossard (H) W. 28	28	28	
200 G. Lakes Dock & Dredge 84	82 1/2	84	
100 Hart Schaffner & Marx 115	115	115	
250 Hayes Wheel 37 1/2	36 1/2	37 1/2	

Sales	High	Low	Last
125 Hammermill Paper 30	29	30	
150 Do pf. 30 1/2	30 1/2	30 1/2	
885 Hupp Motor 23 1/2	23	23 1/2	
1,185 Hydrex Corp. 10 1/2	10	10 1/2	
250 Holland St. Louis Sugar 4 1/2	4 1/2	4 1/2	
10 Ill. Nor. Ill. pf. 77	76 1/2	77	
20 Inland Steel 27 1/2	27	27 1/2	
237 International Lamp 10 1/2	10	10 1/2	
65 Kuppenheimer 24 1/2	24	24 1/2	
100 Kellogg S. & Supply 45 1/2	45	45 1/2	
25 Lyon & Healy 38	38	38	
2,420 Libby, McNeill & Libby 8	7 1/2	8	
300 Lindsay 1 1/2	1 1/2	1 1/2	
455 McCord Radiator 24	23 1/2	24	
115 McQuay Norris 19	19	19	
290 Midwest Utilities 60 1/2	60	60 1/2	
217 Do pf. 60 1/2	60 1/2	60 1/2	
40 Do pf. 60 1/2	60 1/2	60 1/2	
4,230 Montgomery Ward 23	23	23	
420 Do pf. 23 1/2	23 1/2	23 1/2	
15 Do pf. 23 1/2	23 1/2	23 1/2	
125 Murray (J. W.) Mfg. Co. 21	20 1/2	21	
16,408 National Leather 1 1/2	1 1/2	1 1/2	
200 Orpheum Circuit 18 1/2	17 1/2	18 1/2	
2,965 Phillips 30	30	30	
140 Do pf. 30	30	30	
10 Peoples Gas Lt. & Coke 93 1/2	93 1/2	93 1/2	
810 Pick (Albert) Co. 91 1/2	91 1/2	91 1/2	
61 Public Service pf. 91 1/2	91 1/2	91 1/2	
1,581 Do rights 91 1/2	91 1/2	91 1/2	
322 Do pf. 91 1/2	91 1/2	91 1/2	
131 Quaker Oats pf. 98 1/2	98 1/2	98 1/2	
1,562 Reo Motors 17 1/2	17 1/2	17 1/2	
1,890 Standard Gas & Elec. 30 1/2	30 1/2	30 1/2	
40 Do pf. 30 1/2	30 1/2	30 1/2	
33,000 Stewart Warner Speed 51	47 1/2	51	
1,400 Swift & Co. 106 1/2	102 1/2	106 1/2	
3,725 Swift International 26 1/2	26	26 1/2	
3,905 Union Carbide & Carbon 56	56	56	
7,600 Union Iron Works 140 1/2	140 1/2	140 1/2	
115 United Lt. & Ry. 150	148 1/2	150	
10 Do 7 1/2 pf. 90	90	90	
120 Do 9 1/2 pf. 79	76 1/2	79	
30 P. S. Stores pf. 97	97	97	
375 S. S. Gypsum 75	74 1/2	75	
12,750 Vesta Battery 34	34	34	
210 Wahl Co. 44 1/2	44	44 1/2	
1,200 Western Knit Mills 15 1/2	15 1/2	15 1/2	
1,590 Wolff Mfg. 16 1/2	16 1/2	16 1/2	
6,240 Wrigley 112	107 1/2	112	
310 Yellow Mfg. Co. 242	242	242	
36,795 Yellow Taxi 90	90	90	

## BONDS

Sales	High	Low	Last
5,000 Chi. City & Conn. 5s 53	53	53	
1,000 Chi. Ry. 3s 77 1/2	77 1/2	77 1/2	
5,000 Commonwealth Edison 97 1/2	97 1/2	97 1/2	
10,000 Inter. M. L. & P. 7s 99	99	99	
1,100 Metro Elevated 1st 4s 61	61	61	
7,000 London Accident 98 1/2	97 1/2	98 1/2	
1,000 South Side El. 4s 92 1/2	92 1/2	92 1/2	
2,000 Public Service N. H. 5s 87 1/2	87 1/2	87 1/2	

## Montreal

STOCKS

Sales	High	Low	Last
710 Alstine 60 1/2	60 1/2	60 1/2	
76 Ashcroft 50 1/2	50 1/2	50 1/2	
158 Bell Telephone 122 1/2	122 1/2	122 1/2	
2,155 Brantford 43 1/2	43 1/2	43 1/2	
1,747 Brantford P. 43 1/2	43 1/2	43 1/2	
50 British Empire 20 pf. 17 1/2	17 1/2	17 1/2	
58 Can. Pac. 70 1/2	70 1/2	70 1/2	
335 Can. Gen. 84 1/2	84 1/2	84 1/2	
25 Can. Cotton 300	300	300	
50 Can. Steamship 15 1/2	15 1/2	15 1/2	
24 Do pf. 47 1/2	47 1/2	47 1/2	
70 Can. Sm. 20 1/2	20 1/2	20 1/2	
200 Crown 100 1/2	100 1/2	100 1/2	
20 Detroit United 68 1/2	68 1/2	68 1/2	
25 Don. Bridge 6 1/2	6 1/2	6 1/2	
200 Don. Textile 6 1/2	6 1/2	6 1/2	
30 Don. Glass 95 1/2	95 1/2	95 1/2	
35 General Electric 90 1/2	90 1/2	90 1/2	
100 Illinois Trust 52	52	52	
1,106 Laurentide 96 1/2	96 1/2	96 1/2	
200 Mackay Co. 112 1/2	111 1/2	112 1/2	
500 Montreal Power 122 1/2	122 1/2	122 1/2	
37 National Free 41 1/2	41 1/2	41 1/2	
25 Ottawa Power 84 1/2	84 1/2	84 1/2	
1,205 Quebec Railway 17 1/2	17 1/2	17 1/2	
400 Price Bros. 43 1/2	43 1/2	43 1/2	
75 Rordan P. & P. 118	118	118	
87 Shawinigan 118 1/2	118 1/2	118 1/2	
76 Sherwin-Williams 109 1/2	109 1/2	109 1/2	
60 Smith P. & P. 7 1/2	7 1/2	7 1/2	
785 Spanish River 57 1/2	57 1/2	57 1/2	
1,181 Do pf. 101 1/2	98 1/2	101 1/2	
61 Steel of Canada 43 1/2	43 1/2	43 1/2	
172 Do pf. 96 1/2	96 1/2	96 1/2	
87 Twin City 6 1/2	6 1/2	6 1/2	
240 Winnipeg 32 1/2	32 1/2	32 1/2	

## Washington

STOCKS

STOCKS			
Sales	High	Low	Last
61 Capital Traction	101	100 1/2	101
60 Lanston Monotype	72 1/2	72 1/2	72 1/2
30 Mergenthaler Lin.	150	150 1/2	150
8 Rings Nat Bank rights	95	95 1/2	95
40 Union Trust	138 1/2	137	137 1/2
3 Wash Gas Light	49 1/2	49 1/2	49
42 Wash Ry & Elec Pk	71	71	71
BONDS			
\$2,000 Cap Tracn 58	96 1/2	95	96
1,000 Pk & E 48	96 1/2	96 1/2	96 1/2
1,000 Pk 68 100's	102	102 1/2	102
1,000 Dc deb 68	99 1/2	99	99 1/2
2,000 Wash Gas 68	100 1/2	100 1/2	100 1/2
1,000 Wash Gas 68	101 1/2	101	101



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## Current Corporate Reports

**AMERICAN RAILWAY EXPRESS** for May, 1923, reports gross of \$13,459,410, against \$13,230,860 in 1922, an increase of \$228,550, and operating income amounting to \$75,323, compared with \$75,174 last year, an increase of \$149. The five months' gross was \$65,257,289, against \$64,968,715 in the corresponding period of 1922, an increase of \$288,574, and operating income \$441,119 this year, compared with \$464,293 last year, a decrease of \$23,174.

**DOMESTIC MINES, LIMITED'S** gold production in August was valued at \$431,019, compared with \$426,547 in July and \$421,779 in June. Production in August, 1922, was valued at \$352,774.

**INTERBOROUGH RAPID TRANSIT COMPANY** for July reports gross earnings of \$4,281,485, which, after providing for expenses, taxes, interest and dividends on Manhattan stock, left a deficit of \$175,444.

**HARTMAN CORPORATION** for August, 1923, reports sales of \$1,158,363, compared with \$1,113,274 last year, an increase of \$45,089, or 4.06 per cent. For eight months in 1923 the sales were \$9,181,044, against \$8,497,820 in 1922, an increase of \$683,224, or 8.03 per cent.

**S. S. KRESGE COMPANY** for August, 1923, reports sales of \$6,338,151, compared with \$5,122,089 last year, an increase of \$1,216,062, or 23.7 per cent. For the eight months of 1923 the sales were \$47,093,748, against \$43,968,921, an increase of \$3,124,827, or 7.11 per cent.

**WALDOFF SYSTEM, INC.**, for August, 1923, reports sales of \$1,189,803, compared with \$1,010,063 in 1922, an increase of \$179,740, or 17.8 per cent. For eight months of 1923 the sales were \$9,181,044, against \$8,497,820 last year, an increase of \$683,224, or 8.03 per cent.

**UNITED DRUG COMPANY** for six months ended June 30, 1923, reports net profits of \$2,512,780, after depreciation and reserve for doubtful accounts, which, after preferred dividends and interest charges, left a surplus of \$1,285,087, equivalent to \$3.62 a share on the \$35,459,500 common stock outstanding, compared with surplus of \$400,035, or \$1.18 a share on the \$34,525,000 common stock outstanding in first half of 1922.

**BROOKLYN CITY RAILROAD AND BROOKLYN CITY DEVELOPMENT CORPORATION** (consolidated statement) for year ended June 30, 1923, shows net income of \$2,255,214, after taxes and charges, equivalent to \$1.88 a share (par \$10) earned on \$12,000,000 capital stock.

**COSDEN & Co.** (Delaware) and subsidiaries for six months ended June 30, 1923, report net income of \$5,208,489, after expenses and interest, compared with \$6,471,609 in corresponding balance sheet as of June 30, 1922, follows: Assets—Cash, \$2,188,466; refined and crude oil at cost, \$10,120,716; materials and supplies, \$789,508; cash deposit for bond redemption, \$1,949,589; notes receivable, \$470,333; accounts receivable, \$3,163,500; Liberty bonds, \$6,000; property account, \$75,486,517; investments in affiliated companies, \$105,124; deferred charges, \$843,740; total, \$35,131,533. Liabilities—Notes payable, \$7,100,500; accounts payable, \$2,000,742; accrued interest, taxes, etc., \$367,267; preferred dividends accrued, \$40,829; common dividend, payable Aug. 1, 1923, \$1,231,135; common stock (1,232,232 shares of no par value), \$35,820,230; preferred stock, \$6,907,235; reserve for depreciation, etc., \$14,002,736; funded debt, \$105,125; lease purchase obligations, \$50,000; minority shares of subsidiaries held by public, \$94,575; surplus, \$26,211,274; total, \$95,131,533.

**NEW YORK CENTRAL RAILROAD**, for July, 1923, reports gross of \$35,005,194, against \$28,940,905 in July, 1922, and net operating income amounting to \$7,668,985, compared with \$3,922,261 last year. The seven months' gross was \$249,231,450, against \$193,439,244 in the corresponding period of 1922 and total net operating income \$47,348,176 this year, compared with \$29,501,746 in the same period a year ago.

## Open Security Market—Bonds

### UNITED STATES AND TERRITORIES

	Bid	Offered		
Consol. 2s, after 1930.....	103 1/2	104 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Conversion 3s.....	92	95	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Old 4s, 1925.....	102 1/2	103 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 1st 3 1/2s, 1932-47.....	99.94	100.00	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 1st 2 1/2s, 1932-47.....	97.50	98.26	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 2d 4 1/2s, 1927-42.....	98.06	98.12	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 3d 4 1/2s, 1928.....	98.06	98.72	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Liberty 4th 4 1/2s, 1933-38.....	98.08	98.14	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Treasury 4 1/2s, 1947-52.....	99.06	98.72	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Panama 3s, 1961.....	103 1/2	104 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Hawaiian 5 1/2s.....	92	95	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Philippine 4s.....	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Porto Rico 4s.....	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731

### FEDERAL LAND BANK FARM LOAN BONDS

	Bid	Offered		
Fed. Land Bank 4 1/2s, 37, op. 22.....	98 1/2	99 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 38, op. 21.....	98 1/2	99 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 39, op. 24.....	98 1/2	99 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 42, op. 22.....	98 1/2	99 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 43, op. 33.....	98 1/2	99 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 43, op. 33.....	98 1/2	99 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731
Fed. Land Bank 4 1/2s, 44, op. 31.....	101 1/2	102 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.....	Rector 6731

### FOREIGN SECURITIES, INCLUDING NOTES

#### GOVERNMENT ISSUES

	Bid	Offered		
ARGENTINA:			Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Argentine Recession 4s.....	65	66	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Argentine 4s, 1896 (unification).....	61 1/2	62 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Argentine 5s, 1911 (large numbers).....	75 1/2	77 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Argentine 5s (listed numbers).....	81	82	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Argentine 5s, 45 (small, unlisted).....	76	77	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### BELGIUM:

Belgian Govt. (restoration) 5s.....	36 1/2	39 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Belgian Govt. (premium) 5s.....	39	42	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### BOLIVIA:

Bolivian 6s, 1940.....	78	79	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
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#### BRAZIL:

Brazilian Govt. 4s, 1889.....	35	35 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 4s, 1910.....	34	35	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 4s, 1911.....	11	14	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. Reces. 4s, 1900.....	35	35 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 4s, 1889.....	35 1/2	36 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Brazilian Govt. 4s (recession).....	34	35 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Brazilian Govt. 4 1/2s, 1883.....	40	41	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 4 1/2s, 1888.....	39 1/2	40 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 5s, 1895.....	43 1/2	44 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 5s, 1903.....	50 1/2	51 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 5s, 1908 (fr.).....	12	17	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 5s, 1913.....	12	14 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Brazilian Govt. 8s, 1911.....	95	95 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### CANADA:

Canadian 5s, 1925.....	98	99	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5s, 1931 (external).....	99 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5s, 1931 (internal).....	99 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5s, 1937.....	100	101	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5s, 1952 (external).....	98	99	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5 1/2s, 1923.....	97 1/2	98 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5 1/2s, 1924.....	97	98 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5s, 1926.....	99	100	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5s, 1932.....	100	101	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5 1/2s, 1933.....	102 1/2	103 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5 1/2s, 1934.....	100 1/2	101 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5 1/2s, 1937.....	104	105 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5 1/2s, 27 (Vic., internal).....	100 1/2	101 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Canadian 5 1/2s, 29 (Vic., external).....	100 1/2	101 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### CHILE:

Chilean 5s, 1911, 1st series.....	68	71	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Chilean 5s, 1911, 2d series.....	70	74	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Chilean 5s, June 30 and Dec 31.....	115	120	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Chilean 8s, M & S.....	115	120	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### CHINA:

Chinese Govt. 4s, 1895.....	75	78	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Chinese Govt. 5s, 1900.....	58	61	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Chinese Govt. Hu-Kuang Ry. 5s.....	42	44	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### CUBA:

Cuban Govt. 5s, 1905 (internal).....	82	85	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cuban Govt. 5s, 1917.....	80	80	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cuban Govt. 6s, 1917 (l. pes.).....	90 1/2	91 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Cuban Govt. 6s, 1917 (s. pes.).....	95 1/2	96 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### COSTA RICA:

Republic of Costa Rica 5s, 1911.....	55	57	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
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#### COLOMBIA:

Colombian Govt. 6s, 1947.....	63	65	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
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#### CZECHOSLOVAKIA:

Czechoslovakia Premium 4 1/2s.....	25	30	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Czechoslovakia Loan, 6%.....	23	27	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500

#### FRANCE:

French Govt. 4s, 1917.....	34 1/2	35 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
French Govt. 4s, 1918.....	34	36	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
French Govt. 4s, 1917.....	35 1/2	36 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
French Govt. 5s (Victory).....	41 1/2	42 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
French Victory 5s.....	41 1/2	42 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
French Premium 5s.....	51 1/2	52 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
French 5 1/2s, 1917.....	51	52	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
French 5 1/2s, 1920.....	51	52	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
French 5 1/2s, 1917.....	75	78	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
French 6s, 1920.....	49 1/2	50 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### GERMANY:

German Govt. 5s.....	7	9	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
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#### GREAT BRITAIN:

British Govt. Funding 4s.....	82	83	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
British Govt. Victory 4s.....	83	84	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
British Govt. 5s, 1927.....	95 1/2	96 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
British Govt. 5s, 1929.....	94 1/2	95 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
British Govt. 5s, 1929-47.....	91	92	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
British Govt. Exchequer 5 1/2s.....	92	93	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### ITALY:

Italian Govt. 5s, 1918-20.....	37 1/2	38 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Italian Govt. 5s, 1925 (Treas.).....	43 1/2	44 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Italian Consolidated 5s.....	37 1/2	37 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Italian Treasury, 1925.....	43 1/2	44	C. B. Richard & Co., 29 B'way, N.Y.C.....	Whitehall 500
Kingdom of Italy 6 1/2s, 1925.....	95 1/2	96	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### JAPAN:

Japanese Govt. 4s, 1931 (large).....	77 1/2	78 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Japanese Govt. 4s, 1931 (small).....	74	77	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Japanese Govt. 1st series 4 1/2s, 25.....	91 1/2	91 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Jap. Govt. 2d series l. p. 4 1/2s, 25.....	90 1/2	91 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Jap. Govt. 2d series s. p. 4 1/2s, 25.....	88	90 1/2	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Japanese Govt. 5s, 1947.....	72	75	Pynchon & Co., 111 Broadway, N.Y.C.....	Rector 0813

#### MEXICO:

Mexican Govt. 3s (silver).....	9 1/2	10 1/2
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## ADVERTISEMENTS

## ADVERTISEMENTS

## ADVERTISEMENTS

## ADVERTISEMENTS

## Open Security Market—Bonds

## FOREIGN SECURITIES, INCLUDING NOTES—Continued

## GOVERNMENT ISSUES—Continued

RUSSIA:		Bid	Offered	
Russian Govt. 5 1/2%, 1926	100	102		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Russian Govt. 5 1/2%, 1921	99 1/2	111 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Russian Rentes, 4%	3 1/2	4		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Russian External 5 1/2%, 1926	99 1/2	111		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Russian External 5 1/2%, cfs.	99 1/2	111		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Russian External 5 1/2%, 1926	99 1/2	111		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Russian External 5 1/2%, cfs.	99 1/2	111		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
Russian Govt. 6 1/2% (external loan)	99 1/2	111 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813

## SANTO DOMINGO REPUBLIC:

Dominican Republic 5%, 1928	100	102		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## SWEDEN:

Sweden, Kingdom of, 6%, 1939	104 1/2	105 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## SWITZERLAND:

Swiss Confederation 5 1/2% (gold)	100 1/2	100 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Swiss Confederation 5% (s. f.)	114	115		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## URUGUAY:

Uruguay Govt. 3 1/2%, F. M. A. N.	46	48		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Uruguay Govt. 5%, 1919	45 1/2	47 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Uruguay Govt. 8%, 1946	102 1/2	103 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## MUNICIPAL ISSUES

ARGENTINA:		Bid	Offered	
Buenos Aires 5 1/2%, 1906	41	42		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Buenos Aires gold 5%, 1915 (£10)	52	54		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Buenos Aires 5% (£100)	57	59		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Buenos Aires gold 5%, 1915 (£20)	55	57		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Buenos Aires 6%, 1926	97	98		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
Cedula 6%	310	320		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500

## AUSTRALIA:

Brisbane 6 1/2%, 1941	96	98		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Queensland 4 1/2%, 1925	86	88		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## AUSTRIA:

Vienna 5%	15.00	17.50		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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## BRAZIL:

Pelotas, City of, 1911, J. & D.	48	50		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Rio de Janeiro 5%, 1909	70 1/2	72		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Sao Paulo 5%, 1907	56	57		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Sao Paulo 5%, 1907	70	71		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Sao Paulo 6%, 1943	81	82		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Sao Paulo 8%, 1943	96	97		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Sao Paulo 8% (ex Dutch issue)	381	386		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## CANADA:

Calgary 6%, 1924	98 1/2	100 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Calgary 6%, 1921	100	103		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Calgary 7%, 1928	102	104 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Edmonton, Alberta, 5 1/2%, 1947	95 1/2	96 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Edmonton, Alberta, 6%, 1921	98	100 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Gt. Winnipeg Water Dist. 5%, 1922	93	95		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Gt. Winnipeg Water Dist. 5%, 1920	100 1/2	102 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Maisoncelle (Mont. Que.) 5%, 1924	94	95 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Maisoncelle (Mont. Que.) 5%, 1924	94 1/2	95 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Montreal, City of, 5%, 1926	96 1/2	98 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Montreal, City of, 5%, 1926	96 1/2	98 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Toronto Harbor Com. 4 1/2%, 1953	80 1/2	87		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Winnipeg 5%, 1926	97 1/2	98 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## CZECHOSLOVAKIA:

Karlsbad 4%	17	20		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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Prague 4%	18	21		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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## DENMARK:

Copenhagen 4%, 1949	73	77		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## GERMANY:

Berlin 4%	9	10		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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Coblenz 10%	2 1/2	5		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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Cologne 8%	8	11		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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Frankfurt 8%	2 1/2	5		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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Hamburg 8%	7 1/2	10		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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Leipzig 8%	7 1/2	10		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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Munich 8%	5	7		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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Stuttgart 10%	3 1/2	7 1/2		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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## HUNGARY:

Budapest 4 1/2%	7 1/2	10		C. B. Richard & Co., 29 B'way, N.Y.C. Whitehall 500
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## JAPAN:

Tokio, City of, 5%, 1932	66	66 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## STATE ISSUES

CANADA:		Bid	Offered	
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Alberta 4 1/2%, 1924	99 1/2	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 5%, 1925	98	99		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 5%, 1926	97 1/2	98 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 5 1/2%, 1927	96	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta Province 5%, 1942	94	95		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta Province 5%, 1943	94	95 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 5 1/2%, 1929	99	100		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 5 1/2%, 1939	99 1/2	100 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 5 1/2%, 1947	99 1/2	100 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 5 1/2%, 1952	100	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 6%, 1925	100	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 6%, 1930	101 1/2	102 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 6%, 1939, M. & N.	101 1/2	102 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta Province 6%, 1931	101 1/2	102 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Alberta 6%, 1941	104	106		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 4 1/2%, 1925	96 1/2	97 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 5%, 1925	98	99		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 5%, 1939	94 1/2	95 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 5%, 1924	96	98 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 4 1/2%, 1926	96 1/2	97 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 5 1/2%, 1939	99 1/2	101 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 6%, 1925	100	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 6%, 1926	100	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 6%, 1948	101 1/2	103		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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British Columbia 6%, 1941	104	106		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Colony of Newfoundland 5 1/2%, 1929	98	99		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Colony of Newfoundland 5 1/2%, 1928	98	99		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Colony of Newfoundland 6 1/2%, 1928	102 1/2	103 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Colony of Newfoundland 6 1/2%, 1928	102 1/2	103 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Manitoba 5%, 1926	97 1/2	98 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Manitoba 5 1/2%, 1942	99 1/2	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Manitoba 6%, 1926	99 1/2	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Manitoba 6%, 1946	105 1/2	107 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Manitoba 6%, 1925	101	103		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Manitoba 6%, 1925, M. & N.	100	101		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Manitoba 6%, 1931, M. & N.	101 1/2	103		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Manitoba 6%, 1931, J. & J.	101 1/2	103		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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New Brunswick 6%, 1931	102	104		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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New Brunswick 5 1/2%, 1932	102	104		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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New Brunswick 5 1/2%, 1932	102	104		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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New Brunswick 4 1/2%, 1925	99 1/2	100 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Nova Scotia 6%, 1936	104	106		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Nova Scotia 6%, 1926	100 1/2	101 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Nova Scotia 6%, 1924	100 1/2	101 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Nova Scotia 6%, 1924	100 1/2	101 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Nova Scotia 6%, 1928	101	102		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Nova Scotia 6%, 1930	102 1/2	103 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Ontario 4%, 1926	95 1/2	96 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Ontario 5%, 1926	96 1/2	97 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Ontario 5%, 1930	96 1/2	98 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Ontario 5%, 1932	96 1/2	98 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Ontario 5 1/2%, 1925	99 1/2	100 1/2		Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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## Open Security Market—Bonds

## FOREIGN SECURITIES, INCLUDING NOTES—Continued

## STATE ISSUES—Continued

## CANADA—Continued:

	Bid	Offered	
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Ontario 5 1/2%, 1929	99 1/2	100 1/2	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Ontario 5 1/2%, 1937	100 1/2	102	Pynchon & Co., 111 Broadway, N.Y.C. Rector 0813
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Ontario 6%, 1943	100 1/2	102 1/2	Pynchon & Co., 11
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## ADVERTISEMENTS

## Open Security Market—Bonds

## RAILROADS—Continued

314 offered			
G. T. Pace (Igd. Com. of Can.)	80	80 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Gen. Is, 1902.....			
G. T. Pace, Hon. of Can. Is,	64 1/2	64 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Is, 1902.....			
G. T. Pace, Mtn. & Prairie Section	71 1/4	72 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Is, 1905.....			
G. T. Pace, Mtn. & Prairie Section	72 1/2	72 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Is, 1905.....			
Grand Trunk Western Is, 1900.....	73 1/2	73 1/2	Minton & Wolff, 30 Broad St., N.Y.C..... Broad 4377
Grand Trunk Western Is, 50 (4)	69	72	Minton & Wolff, 30 Broad St., N.Y.C..... Broad 4377
Gr. Northern Ry. of Can. Is, 74.....	80 1/2	81 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Gulf Term. Co. (Mobile) Is, 74.....	75	78	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
H. C. P. & Co. (Mobile) Is, 74.....	80 1/2	82 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Houston Belt & Term. Is, 1947.....	81	91	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Ill. Cent. West. Lines Is, 1951.....	82 1/2	91	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Ind. & Louisville 1st Is, 1936.....	71	74	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Jacksonville & Fla. Is, 1907.....	67	70	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Kanawha & W. Va. Is, 1955.....	80	87	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
K. C. Mem. Ry. & Bridge Is, 29.....	92	94	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
K. C. Mem. & Birm. Is, 1934.....	87	89	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
K. C. Mem. & Birm. Is, 1941.....	87	88	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
K. C. & Ind. Term. Is, 1941.....	91	91	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Ky. & Ind. Term. Is, 1941.....	78	75	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Ky. & Ind. Term. Is, 1941.....	78	81	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Louisiana & Ark. Is, 1927.....	95	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Louisville & Jeff. Bridge Is, 45.....	80	81 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Macon & N. A. C. & Clin. Is, 31.....	85	85	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
L. & N. S. Monon. Is, 43, J. & J., 52.....	78	80	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Macon, Dublin & Sav. Is, 1947.....	50	54	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Macon Terminal Is, 1905.....	92	94	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Maine Central Is, 1935.....	85	86	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Manila Ry. & Lines, 1939.....	60	64	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Mil. & North. 1st Is, 1948, J. & D., 74.....	80	W. O.	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Mil. & North. Con. Is, 1954.....	81	91	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
New Orleans & Gr. North. Is, 75.....	53 1/2	55	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
N. Y. & Putnam Is, 1935.....	94	94	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
N. Y. & Putnam Is, 1935.....	80	82	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
N. Y. Ont. & West. Is, 1902.....	62	63	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
North. Southern Is, 1954.....	82	84 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
North. Ohio Is, 1945.....	80	82	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Philadelphia & L. E. Is, 1945.....	94	97	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Pere Marquette, L. E. & Detroit			
Riv. 1st Is, 1932.....	92	93 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Richmond L. & R. Is, 1952.....	59	75	Minton & Wolff, 30 Broad St., N.Y.C..... Broad 4377
Richmond Terminal Is, 1951.....	84	92	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Rio de Janeiro Is, 1931.....	95 1/2	96 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Rutland R. R. Is, 1941.....	76 1/2	78	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
St. Louis & San Fran. Is, 1931.....	97 1/2	108 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
St. Louis Merch. Bridge Is, 29.....	163 1/2	107 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
St. Louis & San Fran. Is, 1931.....	97 1/2	107 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Southern Indiana 1st Is, 1951.....	70 1/2	71 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Stephensville, N. & S. Texas Is, 58.....			
J. & J., 1940.....	70 1/2	80 1/2	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Ten. Terminal Is, 1958.....	84	84	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Toronto, H. & L. Is, & D., 46.....	80	83	Pynchon & Co., 111 Broadway, N.Y.C..... Rector 0813
Union Term. & Delaware 1st Is, 1952.....	62	67	Pynchon &amp

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	<i>Aid</i>	<i>Offered</i>							
Atulphi P. & P. Co., Ltd., 68, 40,	92	90	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Adams Express Co. 48, 1947,	72	74	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Advance Rumely s. f. feb. 68, '25	96	W. O.	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Algonia Steel 58, 1962,	37	42	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Am. Road Machine Co., 68, 1938,	87	80	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Am. Road Machine Co., 68, 1938,	87	W. O.	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Am. Tobacco Co. is, 1951,	81	84	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Am. Can. deb. 58, 1928,	97 1/2	99 1/2	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Am. Thread Co. 1st 68, 1928,	101	103	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Asbestos Corp. of Can. 1st 58, '42	84	88	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
B. & R. Knight 1st 78, 1930,	91	85	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
B. & R. Knight 1st 78, 1930,	91	96	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Cell Tel. of Canada 58, 1925,	97	98	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Can. Car & Fdry 1st 68, 1939,	86	91	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Canadian Locomotive Co., Ltd.,	95	98	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
s. f. 68, j. J., 1951,	86	91	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Canada Locomotive Co., Ltd.,	95	98	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Can. S. L. Lines, Ltd., 1st con. 58, 43,	77	81	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Can. Steel Foundries 68, 1936,	94	98	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Cuba Co. deb. 68, 1958,	85	93	Fdy & Co., 133 Front St.,	N.Y.C.	.....	John	6428		
Levin Levick Co. 68, 1931,	91	93	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Dominion Iron & Steel Co. 38, 39	75	80	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Dominion Coal Co., Ltd., 58, 49	92	94	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Dominion Coal Co., 58, 1938,	78	83	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Dominion Steel Co. 58, 1931,	83	87	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Empire Ref. Co. 1st & con. 58, 27	90	101	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0843
Essex & Kilburn Corp. 68, 1939,	87	90	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Home T. & T. Co. of Spokane 38, 1926	93	95	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Howard Smith Paper 78, 1941,	96	99	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Ind. Sec. 1st 58, 1928,	88	100	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Jeff & Clear Coal & Iron 58, 50	91	94	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Jones & Laughlin Steel 58, 1939,	90	101	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Kestane Steel & Wire 88, 1941,	100	103	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Nickerbocker 1st 58, 1941,	82	85	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Nackawanda L., 48, 1st 38, 20	97	99	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Nackawanda L. Machine Co. of	97	99	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Montreal, Ltd., 48, 1924,	98	100	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
National S. S. Co. 1st 58, 1932,	81	84	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
New England Oil Corp. 58, 1925,	25	30	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
New England Oil Ref. 58, 1931,	101	102	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
On. Niagara Sugar Co. 58, 192,	102	105	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
On. Niagara Steel & Coal Co.,	83	88	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Ltd., 1st 58, 1959, G. & Co.,	76	W. O.	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Gara Coal 1st 58, 1955,	76	W. O.	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Gar & Tilford 68, 1936,	83	87	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Leasant Valley Coal 1st 58, 1929	83	91	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Leh & Co. 1st 58, 1st 58, '32	85	W. O.	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Sh. & Co. 1st 58, 1929	77	81	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Shaffer O. & R. Co. 1st s.f. 68, '29	88	91	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Hewin-Williams Co. of Can.,	97	100	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Ltd., 68, 1941,	97	100	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Sho-Shedfield Steel & Iron Co. s.	96 1/2	97 1/2	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Sho-Shedfield Steel & Iron Co. s.	96 1/2	97 1/2	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Sho-Shedfield Steel & Iron Co. s.	96 1/2	97 1/2	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813
Sho-Shedfield Steel & Iron Co. s.	96 1/2	97 1/2	Pynchon & Co.,	111	Broadway,	N.Y.C.	.....	Rector	0813

## FOREIGN BANKS

1st and ref. 71gs. Ser. A. 1946.....	90	93		
Traylor Eng. Mfr. Co. 1st 8s. 1936.....	108 1/2	101	John Nickerson & Co., 61 W'way, N.Y.C. Bwl. Gr. 4490	
Thomas Furnace Co. 1st a.f.s. 7s.....	80	85	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Thrift Building Corp. 1st mtge.....	90	101	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Two Rector St. Corp. 1st mtge.....	90	101	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
U. S. L. & Heat Corp. 1st 6s. 35.....	79	84	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Utah Fuel Co. 1st 5s. 1931.....	85	90	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Ward Baking Co. 1st 6s. 1937.....	76	82	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Wayne Coal S. 6s. 1937.....	76	82	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
West Kentucky Coal 6s. 1942.....	91	94	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
West Kentucky Coal 5s. 1932.....	83	87	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813
Woodward Iron Co. 5s. 1935.....	81	84	Pyncheon & Co., 111 Broadway, N.Y.C.....	Rector 0813

## Open Security Market—Stocks

### GERMAN STOCKS:

Bld		Offered	
Darmstadter Bank	12	15	C. B. Richard & Co., 29 B'way, N. Y. C., Whitehall 500
Deutsche Bank	10	25	C. B. Richard & Co., 29 B'way, N. Y. C., Whitehall 500
Dresdner Bank	14	17	C. B. Richard & Co., 29 B'way, N. Y. C., Whitehall 500
Reichsbank	7	10	C. B. Richard & Co., 29 B'way, N. Y. C., Whitehall 500
Disconto Gesellschaft Bank	25	30	C. B. Richard & Co., 29 B'way, N. Y. C., Whitehall 500
A. E. G. common	14	18	C. B. Richard & Co., 29 B'way, N. Y. C., Whitehall 500
Nadische Anilin common	40	50	C. B. Richard & Co., 29 B'way, N. Y. C., Whitehall 500

## BANKS AND TRUST COMPANIES

Bankers Trust .....	353	356	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr.	0250
Chase National .....	342	347	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr.	0250
Central Union Trust .....	483	480	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr.	0250
Guaranty Trust .....	248	252	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr.	0250
Bank of New York Trust .....	600	605	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr.	0260
National City Bank .....	146	150	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr.	0250
Chatham & Phoenix .....	260	263	Gilbert Elliott & Co., 26 Exchange Pl., N. Y. B. Gr.	0250



## ADVERTISEMENTS

## ADVERTISEMENTS

## Open Security Market—Stocks.

## SUGAR SECURITIES

	Bid	Offered					
Caracas Sugar Co.	10	12	Farr & Co.	133	Front St.	N.Y.C.	John 6428
Central Aguirre Sugar (ex div.)	81	82 1/2	Farr & Co.	133	Front St.	N.Y.C.	John 6428
Fajardo Sugar	85 1/2	87 1/2	Farr & Co.	133	Front St.	N.Y.C.	John 6428
Federal Sugar Refining Co.	91	93	Farr & Co.	133	Front St.	N.Y.C.	John 6428
Nat. Sugar Refining	91	93	Farr & Co.	133	Front St.	N.Y.C.	John 6428
New Nigera Sugar Co.	95	100	Farr & Co.	133	Front St.	N.Y.C.	John 6428
Savannah Sugar Refining	35	37	Farr & Co.	133	Front St.	N.Y.C.	John 6428
Savannah Sugar Refining pf.	80	83	Farr & Co.	133	Front St.	N.Y.C.	John 6428
West Indies Sug. Fin. Corp. pf.	55	58	Farr & Co.	133	Front St.	N.Y.C.	John 6428

## RAILROADS

	Bid	Offered					
Ala. Gt. Southern ordinary....	49 1/2	51 1/2	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Ala. Gt. Southern pf.....	55	59	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Albany & Susquehanna.....	100	108	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Beech Creek R. R.....	36	40	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Canada Southern.....	50 1/2	52	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Cleveland & Pittsburgh 7 1/2.....	67	70	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Cleveland & Pittsburgh 4 1/2.....	38	40 1/2	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Fort Wayne & Jackson pf.....	99	103	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Illinois Central Leased Line.....	112 1/2	74	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Joliet & Chicago.....	112	120	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Kalamazoo, Allegan & G. R.....	102	108	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Mobile & Birmingham pf.....	60	63	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Minneapolis & S.M.S. Leased Line	60	63	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Morris & Essex.....	75	77	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
New York & Harlem.....	120	130	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
New York, Lack. & Western.....	97	99	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Northern Central.....	122	130	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Pittsburgh, Ft. W. & C. pf.....	73	74	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Rensselaer & Saratoga.....	112	114	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Schenckskill Val. Nav. & R. R.....	45	50	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
St. Louis Bridge 1st pf.....	106	111	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
St. Louis Bridge 2d pf.....	50 1/2	54	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Tunnel R. R. of St. Louis.....	106	111	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
United N. J. R. R. & Canal.....	191	196	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377
Valley Railroad.....	94	98	Minton	& Wolff,	30	Broad St.,	N.Y.C.....Broad 4377

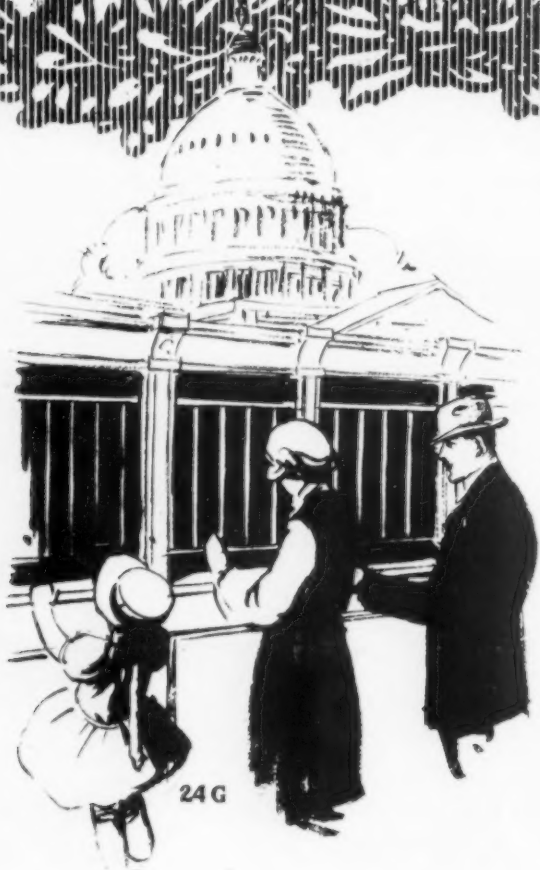
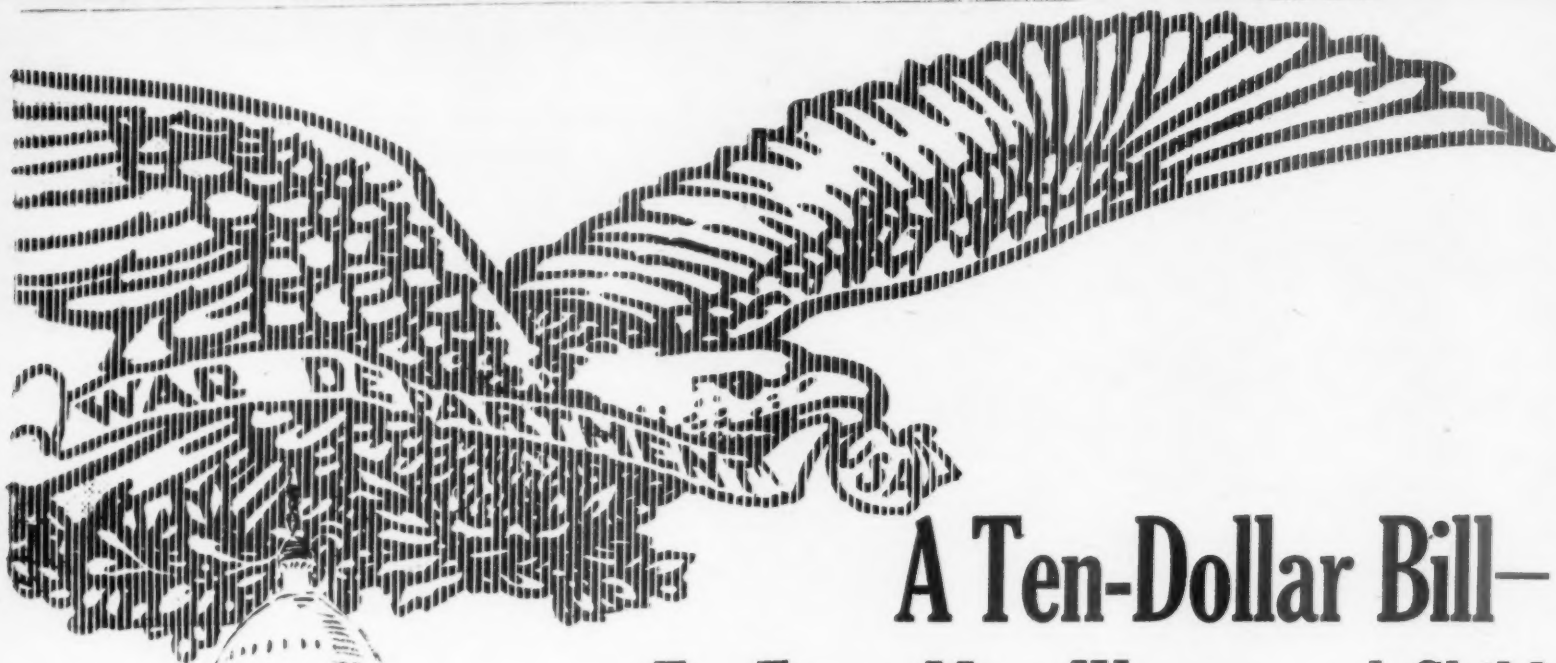
## PUBLIC UTILITIES

Bid Offered					
Adirondack Pow. & Lt. com.	20 1/2	21 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Adirondack Pow. & Lt. 7 1/2 pf.	97	99	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Gas & Elec. 6 1/2 pf.	41 1/2	42 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Gas & Elec. com. (ex. div.)	36 1/2	37 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Lt. & Tr. 6 1/2 pf. (ex div.)	89	91	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Lt. & Tr. 6 1/2 pf.	115	117	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Pow. & Lt. 8 1/2 pf. (ex div.)	166	168	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Pow. & Lt. 6 1/2 pf.	83	85	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Public Service 7 1/2 pf.	82	84	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Public Utilities com.	30	34	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Public Utilities partic. pf.	43	46	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Am. Public Utilities prior pf.	65	68	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Appalachian Pow. 7 1/2 pf.	122	124	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Appalachian Pow. Co. com.	20 1/2	20 3/4	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Ark. Lt. & Pow. Co. com.	18	22 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Arkansas Lt. & Power pf.	92 1/2	94	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Ark. Lt. & Pow. Co. 7 1/2 pf.	70	82	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Atlantic City Electric pf.	82	84	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Carolina Pow. & Lt. Co. com.	60	72	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Carolina Power & Lt. pf.	96	98	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Carolina Pow. & Lt. 7 1/2 pf.	96	98	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Central Ill. Pub. Serv. 6 1/2 pf.	84	87	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Central Power & Light pf.	80	83	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Central States Elec. Corp. com.	15	17	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Central States Elec. Corp. 7 1/2 pf.	68	71	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Cities Service com.	132	134	H. L. Doherty & Co.	60 Wall St., N.Y.C.	Hanover 10060
Cities Service pf.	131 1/2	133	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Cities Service 6 1/2 pf.	65 1/2	66 1/2	H. L. Doherty & Co.	60 Wall St., N.Y.C.	Hanover 10060
Cities Service bankers' shares.	13	13 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Cities Service bankers' shares.	13 1/2	14 1/2	H. L. Doherty & Co.	60 Wall St., N.Y.C.	Hanover 10060
Cities Service 6 1/2 pf.	102	105	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Cleveland Gas & Illum. Co. 6 1/2 pf.	102	103	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Cleveland Elec. Illum. Co. 8 1/2 pf.	135	145	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Cleveland Elec. Illum. Co. 8 1/2 pf.	109	112	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Colorado Power Co. com.	19 1/2	20 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Colorado Power Co. 7 1/2 pf.	93	95	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Commonwealth Edis. Co. 8 1/2 pf.	127	128	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Commonwealth Pow. Corp. com.	31	35	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Commonwealth Pow. pf.	71	75 1/2	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Consolidated Utilities pf.	72	73	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Consumers Power pf.	85 1/2	88	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Dayton Power & Light pf.	85	90	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Consumers Power 6 1/2 pf.	85	88	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Continental Gas & Elec. com.	40	46	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Continental Gas & Elec. 6 1/2 pf.	113	115 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Dayton Pow. & Lt. 4 1/2 pf.	64	68	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Dayton Pow. & Lt. 6 1/2 pf.	87	91	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
East Texas Elec. Co. 8 1/2 pf.	104	108	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
East Texas Elec. Co. 6 1/2 pf.	81	84	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Electric Bond & Share Co. 6 1/2 pf. (ex dividend)	95 1/2	96 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Electric Bond & Share pf.	95 1/2	96 1/2	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Federal Light & Trac. Co. 6 1/2 pf. (ex dividend)	64 1/2	66	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Federal Lt. & Trac. Co. 6 1/2 pf.	68	71	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Fort Worth Pow. & Lt. 7 1/2 pf.	99	102	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Ft. Worth Power & Lt. pf.	98	100	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
General Gas & Elec. com.	12	14	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
General Gas & Elec. 6 1/2 pf.	22	24	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
General Gas & Elec. 7 1/2 pf.	18	20	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Gen. Gas & Elec. 8 1/2 pf.	70	75	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Gen. Gas & Elec. 8 1/2 pf. new	94	100	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Idaho Power pf.	93	96	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Illinois Traction com.	50	52	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Illinois Traction 6 1/2 pf.	80	86	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Illinois Traction com.	50	51 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Illinois Traction 6 1/2 pf.	86	87	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Interstate Public Service 7 1/2 pf.	90	100	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Iowa Ry. & Light 7 1/2 pf.	88	91	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Kansas Gas & Elec. Co. 7 1/2 pf.	93	94 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Kansas Gas & Elec. pf.	92 1/2	93	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Kentucky Security Corp. com.	32	35	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Kentucky Security Corp. 6 1/2 pf.	60	70	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Kentucky Utilities 6 1/2 pf.	80	90	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Lehigh Pow. Sec. Co. capital	21 1/2	22 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Metropolitan Edison pf.	90	94	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Michigan Gas & Elec. 7 1/2 pf.	90	100	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Middle West Utilities com.	45	46	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Middle West Utilities 5 1/2 pf.	82	84	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Middle W. Util. 7 1/2 prior lien pf.	95 1/2	97 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Milwaukee Elec. Ry. & L. 6 1/2 pf.	79	83	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Miss. River Pow. Co. com.	20	22	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Miss. River Pow. 6 1/2 pf.	80	83	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Mountain States Tel. Co.	102	104 1/2	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Nat. Light, Heat & Power	5	8	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Nat. Light, Heat & Power 5 1/2 pf.	32	38	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Nebbraska Power Co. 7 1/2 pf.	92	93	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Niagara Falls Pow. Co. 7 1/2 pf.	107	108	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Northern Ohio Electric pf.	24	28	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Northern Ohio Electric com.	8	10	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Northern Ont. Lt. & P. Co. com.	20	22	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Northern Ont. Lt. & P. Co. 6 1/2 pf.	68	71	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Northern States Power Co. 8 1/2 pf. (ex dividend)	92	95	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Northern States Power Co. 7 1/2 pf. (ex dividend)	92	94	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Ohio Gas & Elec. 7 1/2 pf.	90	100	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Pacific Gas & Elec. 6 1/2 pf.	89	90	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Pacific Gas & Elec. pf.	89	90 1/2	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Pacific Power & Light pf.	93	97	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Penn. Ohio Electric pf.	94	97 1/2	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Penn. Power & Light pf.	94 1/2	96 1/2	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Penn. Pow. & Lt. 7 1/2 pf.	95	97	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Portland Gas & Coke 7 1/2 pf.	95	98	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Pine Bluff Co. pf.	82 1/2	84	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Portland Gas & Coke pf.	94 1/2	99	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Pub. Serv. of North. Ill. 6 1/2 pf. (ex dividend)	90	95	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Pub. Serv. of North. Ill. com.	97	100	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Public Service Okla. 7 1/2 pf.	87	93	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Puget Sound Pow. & L. Co. com.	46	49	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Puget Sd. Pow. & L. 7 1/2 pf.	100	103	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Repub. Ry. & L. Co. 6 1/2 pf.	13 1/2	15 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Repub. Ry. & L. 6 1/2 pf.	41	43	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Southern Cal. Edison 8 1/2 pf.	101 1/2	102	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Southern Cal. Edison 8 1/2 pf.	115	118	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Standard Gas & Elec. Co. 8 1/2 pf.	28	29	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Standard Gas & Elec. Co. 8 1/2 pf.	47 1/2	48 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
S. W. Power & Lt. pf.	92	94	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Tenn. Elec. Pow. Co. 6 1/2 pf.	43	45	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Tenn. Elec. Pow. Co. com.	15 1/2	16	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Texas Power & Light pf.	93 1/2	95	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Texas Power & Light 7 1/2 pf.	93 1/2	95 1/2	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Tide Water Power 8 1/2 pf.	103	107	John Nickerson & Co.	61 B'way, N.Y.C.	Bowl Gr. 6490
Toledo Edison 8 1/2 pf.	103	107	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
Tri-City Ry. & L. Co. 6 1/2 pf.	83	87	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813
United Gas & Elec. com.	7	9	Pynchon & Co.	111 Broadway, N.Y.C.	Rector 0813

## The Commerce Department

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short-term Treasury notes were issued to the amount of 10,698,000,000 lire and in 1921-22 such issues amounted to 5,535,000,000 lire. Since July 1, 1922, however, the total of the short-term notes outstanding had reached a point where it represented a serious problem; but, as the that has taken place, aside from that in the foreign debt, is represented by the issue of bonds maturing in three, five and seven years and totaling 2,595,00



## A Ten-Dollar Bill— For Every Man, Woman and Child in the Country

More than a billion dollars—ten dollars for every person in the United States—has been saved the Government since 1919 when the Director of Sales Office began to liquidate the War Department's enormous stocks of surplus property.

The American business man little stops to ponder that this might have been paid by him in tax premiums for "victory insurance" in the world war.

Many plans for the disposal of this surplus were suggested in 1918—from throwing all of it into the sea to dumping it all on the market at once at the best prices then obtainable.

The War Department, however, established and has held to a very definite policy—safe, sane and in keeping with the interest of business and industry as well as in the interest of the individual tax payer and citizen.

That policy has been the gradual liquidation of surplus over a term of years, the rapidity of such liquidation being governed by the ability of the markets to absorb the various commodities offered, without undue disturbance of trade.

The last of the war surplus is in sight. Much of what remains on hand is high grade withdrawals made for a contemplated large standing army.

If American business men will take the trouble to investigate these remaining opportunities and make a serious effort to participate in this worthwhile enterprise many more millions in taxes will be spared.

### *The Way to Investigate:*

*Watch your Commercial Business Publication and the Metropolitan Dailies for announcements of specific auction or sealed bid sales.*

*Send for the Catalog mentioned in the announcement.*

*Check off the items that interest you.*

*Send a representative to the sale to inspect the materials—in advance, if possible. To ensure you more leeway, send your name and address at once to Major J. L. Frink, Chief, Sales Promotion Section, Room 2515, Munitions Building, Washington, D. C. Advise him the character of materials you are interested in, and if such items are available in future sales your name will be placed on the War Department mailing list and catalogs of such sales forwarded you as rapidly as sales are scheduled.*

Final commodity sales are now being scheduled. Stocks of Quartermaster Supplies are to be offered at auction at Brooklyn, Sept. 27; Chicago, Oct. 18; San Antonio, Oct. 24; San Francisco, Oct. 30. Additional sales will be announced as scheduled.

Important sales of Real Estate, Buildings, Plants and Warehouses will be held at Camp Devens, Ayer, Mass.; Ordnance Reserve Depot, Amato, N. J.; Ordnance Reserve Depot, Toledo, Ohio; Camp Knox, Louisville, Ky.; and Camp Lewis, American Lake, Wash. Definite dates will be announced later.

Look for the Eagle before you shop

**WAR DEPARTMENT**



10, 1923